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POCKET GUIDE

to the

CHICAGO MARKET

1987

Prepared by—

Chicago Sun-Times

During an average day in CHICAGO

Retail sales total more than $118,100,000

Manufacturers produce more than $399,000,000

Wholesale receipts account for $528,000,000

Service establishments bill $55,800,000

More than 145,000 persons leave or enter by air

Railroads bring 324,000 persons to Chicago

Buses carry 122,000 passengers to Chicago

More than 22,000 visitors, spending $262.86 each, visit Chicago

More than 3,546,900 workers earn an average of $89.00 per household—20% greater than the national average

SOURCES:
CHICAGO ASSOCIATION OF COMMERCE AND INDUSTRY
CHICAGO CONVENTION AND TOURISM BUREAU.

A Pocket Guide to Help You Know

THE CHICAGO MARKET

Market Information

CHICAGO SUN-TIMES

Available . . . . . .

TO HELP YOU

REACH CHICAGO HOMES

EFFICIENTLY . . . PROFITABLY

SMRB CHICAGO -- a comprehensive survey of the Chicago ADI providing detailed information on the market's demographics, media and product usage, shopping habits and newspaper readership.

GROCERY ROUTE LIST -- location of nearly 4,200 food stores arranged in optimized routing for 77 city areas and 257 suburban towns. Each store classified by affiliation.

DRUG STORE ROUTE LIST -- location of over 1,900 drug stores arranged in optimized routing for 77 city areas and 220 suburban towns. Each store classified by affiliation.

CENSUS DATA PACKET -- basic statistics of interest to marketers, compiled from the U.S. Census for 77 Community Areas within the city and all major suburban localities in the metropolitan market.

SHOPPING CENTER DIRECTORY -- listing of 461 shopping centers classified into three categories: (1) those centers with two or more major department stores; (2) those centers with one major department store; and (3) all others having five or more tenants. Additional sections include Chicago Area Shopping Centers' tenants listed by shopping center location; a listing of discount and family center stores; demographic analyses of selected shopping centers' customers and a brief demographic/business analysis of the Chicago area.

MAJOR DISTRIBUTORS OF FOOD PRODUCTS -- directory of corporate chains, wholesalers, voluntary groups, department stores and outstanding independents serving the local food industry.

Ask your representative from

the CHICAGO SUN-TIMES

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OCT.	43	**18**	**19**	**20**	**21**	**22**	**23**	**24**
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Section One:

UNDERSTANDING AND DEFINING THE CHICAGO MARKET

Chicago, Illinois is the third largest city in the United States and has grown to a point where it is now the nation's leading industrial and transportation center. Located at the northeast corner of Illinois on the Chicago River at the base of Lake Michigan, Chicago has long been a commercial and industrial center. Indians settled the area before Europeans explored Illinois. The French established settlements in the late 1600's and by 1803, the United States Government had established a key military fort at the mouth of the Chicago River.

From the time of the city's incorporation in 1837, the Chicago Area has been known as a location for excellent employment opportunities. Chicago's earliest growth prior to the Fire of 1871 centered on the establishment of the Union Stock Yards which developed as a mecca for agricultural commerce in the United States. Many European immigrants settled in Chicago and were employed in this industry.

Following the Chicago Fire, the Chicago Area developed as a center for heavy industrial production. Iron and steel mills were established in 1875 along the Calumet River. By 1900, Chicago had established itself as a major industrial center. In 1906, United States Steel chose Gary, Indiana (just south and east of Chicago) as the site of its mill. As a result, by 1920, the Chicago Area became the nation's leading industrial center. The great influx of both immigrant and transient population at this time was a direct result of this industrial development.

Today, Chicago ranks as the transportation hub of the country. For example, only Texas, a state nearly five times the area of Illinois, has more track. The Chicago Area ships more tonnage of manufactured goods by rail than any other production center in the country. Chicago's eighteen trunk lines operate half of the nation's railway mileage and move 37,000 freight cars per day out of the city.

The Chicago Area ranks second nationwide in registered trucks. In this region there are approximately 2,000 trucking and warehousing firms, the highest total for any metropolitan area. Metropolitan Chicago ships 50 million tons of manufactured products each year by truck. Even though Illinois only ranks 24th in geographic size, it ranks third in the total miles of surface roads. Illinois has more miles of surface roads than all states with the exception of California and Texas. It also has the third highest total mileage of interstate roads in the country.

Shipping can traverse in two directions through the port of Chicago; northeast through the Great Lakes-St. Lawrence Seaway and south through the Illinois and Mississippi Rivers. Ships and barges carry 72 million tons of cargo in and out of the Metropolitan Area.

The strategic central location of Chicago's O'Hare Field has placed Chicago at the center of commercial air activity. On the average, more than 53 million passengers pass through Chicago every year. There are 996,500 scheduled plane movements at Chicago's airports. These figures rank Chicago as the busiest commercial air center. O'Hare Field handles more freight and mail than any other airport in the country. Chicago's value of import and export air shipments exceed those of any inland facility in the United States.

In order to understand more fully the statistical nature of the Chicago Area, it is important to be familiar with the six most widely accepted area descriptions:

1. City of Chicago - the 228.1 square miles of Cook County which contain 2,996,700 people within its incorporated boundaries.

2. The Northeastern Illinois Counties Area (NICA) - Cook, Du Page, Kane, Lake, Mc Henry and Will Counties in Illinois.

3. City and Retail Trading Zone (C & RTZ) - The NICA plus Lake County in Indiana.

4. The Primary Market Area (PMA) - The NICA and the Gary-Hammond, Indiana PMSA.

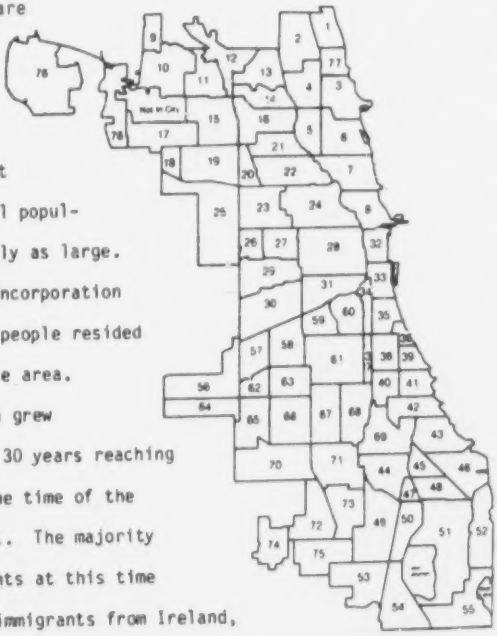
5. Chicago-Gary-Lake County Consolidated Metropolitan Statistical Area (CMSA) - The PMA plus Grundy and Kendall Counties in Illinois and Kenosha County in Wisconsin.

6. Chicago Area of Dominant Influence (ADI) - The Chicago-Gary-Lake County CMSA plus eight counties in Illinois and Indiana.

SOURCES: Mayer, Harold M. and Wade, Richard C., Chicago-Growth of a Metropolis. Chicago: University of Chicago Press, 1969;
Chicago Association of Commerce and Industry;
U.S. Census - 1980;
Sales Management - 1986 Survey of Buying Power Estimates.

CITY OF CHICAGO

Currently, there are 2,996,700 people living within the 228.1 square miles of incorporated Chicago. However, Chicago has not always been that well populated or geographically as large. At the time of its incorporation in 1837, only 4,170 people resided in a 10.2 square mile area. Chicago's population grew rapidly in the next 30 years reaching nearly 300,000 by the time of the Chicago Fire in 1871. The majority of Chicago's residents at this time were newly arrived immigrants from Ireland, Germany and the Scandinavian countries. After 1871, Chicago became a focal point for the mass immigration of Eastern Europeans, soon followed by new arrivals from Italy and Germany. In the years prior to World War I, many Russians came to Chicago after much civil unrest in their home country. By World War I, these new arrivals in combination with blacks who migrated from the Southern United States helped to make Chicago a large multiracial and ethnic city of 2,700,000 people. In addition, the physical size of the city increased immensely during this 80 year period. In 1889, Chicago annexed the four adjacent communities of Jefferson, Lake View, Lake and Hyde Park. These acquisitions alone increased the physical size of the city by a factor of four.



CHICAGO COMMUNITY AREAS

Number	Name
1	Rogers Park
2	West Ridge
3	Uptown
4	Lincoln Square
5	North Center
6	Lake View
7	Lincoln Park
8	Near North Side
9	Edison Park
10	Norwood Park
11	Jefferson Park
12	Forest Glen
13	North Park
14	Albany Park
15	Portage Park
16	Irving Park
17	Dunning
18	Montclare
19	Belmont Cragin
20	Hermosa
21	Avondale
22	Logan Square
23	Humboldt Park
24	West Town
25	Austin
26	West Garfield Park
27	East Garfield Park
28	Near West Side
29	North Lawndale
30	South Lawndale
31	Lower West Side
32	Loop
33	Near South Side
34	Armour Square
35	Douglas
36	Oakland
37	Fuller Park
38	Grand Boulevard
39	Kenwood
40	Washington Park
41	Hyde Park
42	Woodlawn
43	South Shore
44	Chatham
45	Avalon Park
46	South Chicago
47	Burnside
48	Calumet Heights
49	Roseland
50	Pullman
51	South Deering
52	East Side
53	West Pullman
54	Riverdale
55	Hegewisch
56	Garfield Ridge
57	Archer Heights
58	Brighton Park
59	Mc Kinley Park
60	Bridgeport
61	New City
62	West Elsdon
63	Gage Park
64	Clearing
65	West Lawn
66	Chicago Lawn
67	West Englewood
68	Englewood
69	Gtr. Grand Crossing
70	Ashburn
71	Auburn Gresham
72	Beverly
73	Washington Heights
74	Mount Greenwood
75	Morgan Park
76	O'Hare
77	Edgewater

For research purposes, the City of Chicago has been subdivided into 77 "Community Areas" ranging in population size from Burnside (3,590) to Austin (131,048). Each of these areas has an evolving character and a local history of its own. Some were independent villages annexed by the growing city; some had strong ethnic and national origins and some had distinctive land-use patterns. Originally, each Community Area represented a definite neighborhood, but with urban change they are now regarded as standardized reportage units with an average population of 39,000.

Statistics for each Community Area have been compiled regularly since the Census of 1930. Community Areas are further subdivided into census tracts, of which there are 878 in Chicago.

SOURCES: Local Community Fact Book Chicago Metropolitan Area 1980. Chicago: Chicago Fact Book Consortium, 1984;
Mayer, Harold M. and Wade, Richard C., Chicago-Growth of a Metropolis, Chicago: University of Chicago Press, 1969;
City of Chicago Department of Planning, City and Community Development;
Sales Management - 1986 Survey of Buying Power Estimates;
U.S. Census - 1980;
L.P. Claritas Co. - Alexandria, Virginia.

Selected Demographic Statistics

CHICAGO

TOTAL POPULATION - 1985	2,996,700
Under 18	788,132
18-24	362,601
25-34	533,413
35-49	524,422
50 and Over	788,132
OCCUPIED HOUSING UNITS - 1983	1,046,000*
Owner Occupied	411,700
Renter Occupied	634,200
UNITS IN STRUCTURE - 1983	
Total Year Round Housing Units	1,153,700
1 Unit in Structure	288,200
2-4 Units in Structure	420,300
5 or More Units in Structure	444,800
Mobile Homes or Trailer	400
YEAR STRUCTURE BUILT - 1983	
Year Round Housing Units	1,153,700*
April, 1970 or Later	61,100
1965 to March, 1970	58,400
1960-1964	64,900
1950-1959	118,000
1940-1949	62,800
1939 or Earlier	788,700
EFFECTIVE BUYING INCOME - 1985	
Total Households	1,122,200
$0 - $9,999	283,917
$10,000 - $19,999	251,373
$20,000 - $34,999	282,794
$35,000 - $49,999	164,963
$50,000 and Over	139,153
Median Household Effective Buying Income	$21,369**
TOTAL EMPLOYMENT - 1980	
(Persons 16 Years and Over)	1,235,865
Agriculture, Forestry, Fisheries, Mining	4,077
Construction	37,692
Manufacturing - Nondurable Goods	119,867
Manufacturing - Durable Goods	209,087
Transportation	79,411
Communications, Other Public Utilities	31,276
Wholesale Trade	53,157
Retail Trade	176,927
Finance, Insurance, Real Estate	100,052
Business and Repair Services	59,709
Personal, Entertainment & Recreation Services	44,026
Health Services	102,725
Educational Services	86,422
Other Professional & Related Services	59,440
Public Administration	71,997
RETAIL SALES (000) - 1985	$13,053,879
Food (000)	2,591,234
Eating and Drinking Places (000)	1,549,443
General Merchandise (000)	1,449,372
Furniture, Home Furnishings and Appliances (000)	774,748
Automotive (000)	1,683,807
Drug Stores (000)	798,950
Other (000)	4,206,325

* Total does not equal sum of the parts due to roundings.

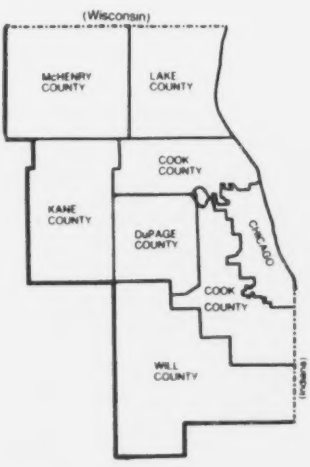
** Calculated Median.

SOURCES: Sales Management - 1986 Survey of Buying Power Estimates;
U.S. Department of Commerce - Bureau of the Census - Annual Housing Survey - 1983;
U.S. Census - 1980.

NORTHEASTERN ILLINOIS COUNTIES AREA

The United States Bureau of the Census had established prior to 1983, the Chicago Standard Metropolitan Statistical Area (SMSA) to enable federal agencies to gather metropolitan data on a coordinated basis. However, in 1983, the United States Office of Management and Budget revised its definitions of the nation's metropolitan statistical areas. Therefore, in order to reduce the confusion created by these changes, the Northeastern Illinois Planning Commission has created the term "Northeastern Illinois Counties Area" (NICA) to include the same geography as the Chicago SMSA. Originally, the Chicago SMSA included Cook, Du Page, Kane, Lake and Will Counties in Illinois and Lake County in Indiana. In 1959, Mc Henry County was added to the Chicago SMSA and Lake County, Indiana was deleted in order to form in combination with Porter County the Gary-Hammond-East Chicago SMSA*. The six Illinois counties which comprise the NICA contain an area of 3,724 square miles extending from the Indiana state line to the Wisconsin state line including the City of Chicago and 206 suburban municipalities of 2,500 or more population.

Counties	Population
Cook	5,221,800
Du Page	737,100
Kane	308,100
Lake	472,600
Mc Henry	168,200
Will	350,400
NICA	7,258,200



* Now called the Gary-Hammond PMSA.

SOURCES: L.P. Claritas Co. - Alexandria, Virginia;
Sales Management - 1986 Survey of Buying Power Estimates;
Northeastern Illinois Planning Commission.

Selected Demographic Statistics

NORTHEASTERN ILLINOIS COUNTIES AREA

TOTAL POPULATION - 1985	7,258,200
Male	3,510,658
Female	3,747,542
Under 18	1,921,644
18-34	2,140,096
35-54	1,748,431
55-64	667,188
65 and Over	780,841
HOUSEHOLDS BY AGE OF HEAD OF HOUSEHOLD - 1985	
Total Households	2,615,800
Under 25	154,361
25-34	626,180
35-44	548,475
45-54	412,508
55-64	409,850
65 and Over	464,426
SIZE OF HOUSEHOLDS - 1985	
Total Households	2,615,800
1 Person Unit	691,059
2 Person Unit	741,324
3 Person Unit	447,584
4 Person Unit	391,487
5 Person Unit	201,208
6 Person Unit or More	143,138
Average Household Size	2.77
EFFECTIVE BUYING INCOME - 1985	
Total Households	2,615,800
$0 - $9,999	422,280
$10,000 - $19,999	482,753
$20,000 - $24,999	226,547
$25,000 - $34,999	456,610
$35,000 - $49,999	516,955
$50,000 and Over	510,655
Average Household Effective Buying Income	$37,095
Median Household Effective Buying Income	$28,862
Per Capita Effective Buying Income	$13,369
TOTAL EMPLOYMENT - 1980	
(Persons 16 Years and Over)	3,238,886
Agriculture, Forestry, Fisheries, Mining	22,432
Construction	137,406
Manufacturing - Nondurable Goods	294,352
Manufacturing - Durable Goods	564,693
Transportation	191,513
Communications, Other Public Utilities	83,060
Wholesale Trade	165,793
Retail Trade	515,362
Finance, Insurance, Real Estate	249,488
Business and Repair Services	163,613
Personal, Entertainment & Recreation Services	102,908
Health Services	238,133
Educational Services	231,407
Other Professional & Related Services	146,556
Public Administration	132,170

(Continued)

Selected Demographic Statistics

NORTHEASTERN ILLINOIS COUNTIES AREA

(Continued)

TOTAL RETAIL SALES (000) - 1985		$41,471,685
Total Food Stores (000)		7,274,094
Supermarkets (000)	6,720,363	
Eating and Drinking Places (000)		3,892,517
General Merchandise Stores (000)		4,749,619
Department Stores (000)	4,224,777	
Apparel and Accessories Stores (000)		2,917,016
Furniture/Home Furnishings/Appliance Stores (000)		2,201,386
Furniture and Home Furnishings Only (000)	1,143,924	
Automotive Dealers (000)		8,586,386
Gasoline Service Stations (000)		2,809,768
Building Materials and Hardware Dealers (000)		1,672,457
Drug Stores (000)		2,059,207
Other (000)		5,309,235

PROJECTIONS - December 31, 1990

Population	7,378,800
Households	2,718,900
Average Household Effective Buying Income	$53,391
Per Capita Effective Buying Income	$19,673
Total Retail Sales (000)	$60,964,575
Total Retail Sales per Household	$22,423

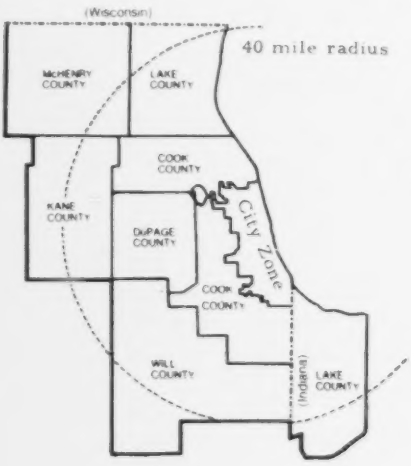
SOURCES: U.S. Census - 1980;
Sales Management - 1986 Survey of Buying Power Estimates.

CITY AND RETAIL TRADING ZONE

The "City and Retail Trading Zone" is a geographically delineated area developed by newspapers in conjunction with the Audit Bureau of Circulations in order to analyze local newspaper circulation patterns. The "city zone" is comprised of the incorporated municipality in which the newspaper is located as well as selected suburban communities adjacent to the central city. The "retail trading zone" consists of the MSA portion not included in the "city zone" as well as selected counties immediately adjacent to the MSA. The Chicago "city zone" includes the corporate City of Chicago plus the Village of Oak Park. The Chicago "retail trading zone" encompasses the remainder of the NICA and Lake County, Indiana.

In September 1983, the publishers of the Chicago two major newspapers decided to use the Primary Market Area rather than the C & RTZ as the geographic measure of Chicago's newspaper circulation.

Counties	Households
Cook	1,916,300
Du Page	263,600
Kane	107,700
Lake (IL)	156,600
Mc Henry	58,100
Will	113,500
Lake (IN)	175,000
C & RTZ	2,790,800



SOURCE: Sales Management - 1986 Survey of Buying Power Estimates.

Selected Demographic Statistics

CHICAGO CITY AND RETAIL TRADING ZONE

TOTAL POPULATION - 1985	7,768,900
Male	3,758,910
Female	4,009,990
Under 18	2,071,541
18-34	2,284,034
35-54	1,868,029
55-64	716,114
65 and Over	829,182
HOUSEHOLDS BY AGE OF HEAD OF HOUSEHOLD - 1985	
Total Households	2,790,800
Under 25	166,226
25-34	666,153
35-44	582,935
45-54	441,860
55-64	439,581
65 and Over	494,045
SIZE OF HOUSEHOLDS - 1985	
Total Households	2,790,800
1 Person Unit	727,941
2 Person Unit	790,526
3 Person Unit	480,821
4 Person Unit	420,797
5 Person Unit	216,542
6 Person Unit or More	154,173
Average Household Size	2.78
EFFECTIVE BUYING INCOME - 1985	
Total Households	2,790,800
$0 - $9,999	457,547
$10,000 - $19,999	516,310
$20,000 - $24,999	245,858
$25,000 - $34,999	494,408
$35,000 - $49,999	548,703
$50,000 and Over	527,974
Average Household Effective Buying Income	$36,594
Median Household Effective Buying Income	$28,553
Per Capita Effective Buying Income	$13,146
TOTAL EMPLOYMENT - 1980	
(Persons 16 Years and Over)	3,450,680
Agriculture, Forestry, Fisheries, Mining	23,739
Construction	147,444
Manufacturing - Nondurable Goods	305,249
Manufacturing - Durable Goods	634,324
Transportation	200,277
Communications, Other Public Utilities	88,622
Wholesale Trade	171,643
Retail Trade	550,386
Finance, Insurance, Real Estate	259,239
Business and Repair Services	169,251
Personal, Entertainment & Recreation Services	108,946
Health Services	252,416
Educational Services	246,971
Other Professional & Related Services	153,106
Public Administration	139,067

(Continued)

Selected Demographic Statistics

CHICAGO CITY AND RETAIL TRADING ZONE

(Continued)

TOTAL RETAIL SALES (000) - 1985		$44,623,542
Total Food Stores (000)		7,926,232
Supermarkets (000)	7,321,338	
Eating and Drinking Places (000)		4,203,126
General Merchandise Stores (000)		5,133,991
Department Stores (000)	4,554,793	
Apparel and Accessories Stores (000)		3,069,992
Furniture/Home Furnishings/Appliance Stores (000)		2,330,738
Furniture and Home Furnishings Only (000)	1,218,572	
Automotive Dealers (000)		9,210,126
Gasoline Service Stations (000)		3,150,209
Building Materials and Hardware Dealers (000)		1,805,059
Drug Stores (000)		2,208,211
Other (000)		5,585,858

PROJECTIONS - December 31, 1990

Population	7,872,700
Households	2,891,700
Average Household Effective Buying Income	$52,396
Per Capita Effective Buying Income	$19,245
Total Retail Sales (000)	$65,144,270
Total Retail Sales per Household	$22,528

SOURCES: U.S. Census - 1980;
Sales Management - 1986 Survey of Buying Power Estimates.

THE PRIMARY MARKET AREA

The Primary Market Area (PMA) is defined as that geographical area in which the local newspaper provides editorial and advertising service. The PMA is defined by the individual publisher and used only with the concurrence of the Audit Bureau of Circulations. As in the case of the City and Retail Trading Zone, the PMA is divided into two zones. The city zone is comprised of the incorporated municipality in which the newspaper is published as well as selected suburban communities adjacent to that municipality. The remainder of the PMA is that area not included in the city zone. The PMA includes the six county Northeastern Illinois Counties Area (NICA) and the Gary-Hammond, Indiana PMSA. The city zone portion includes the City of Chicago and the Village of Oak Park. The PMA includes 4,644 square miles of both heavy industrial and economic concentrations as well as the richest agricultural land.

Location	Population	% of PMA
Chicago	2,996,700	37.9
Oak Park	54,500	0.7
City Zone	3,051,200	38.6
Remainder of Cook	2,170,600	27.5
Du Page	737,100	9.3
Kane	308,100	3.9
Lake, IL	472,600	6.0
Mc Henry	168,200	2.1
Will	350,400	4.4
Lake, IN	510,700	6.5
Porter	132,400	1.7
Remainder of PMA	4,850,100	61.4
TOTAL PMA	7,901,300	

CHICAGO NEWSPAPER CIRCULATION

Distribution Zone	Daily	Sunday
PMA	1,256,737	1,589,396

SOURCES: Sales Management - 1986 Survey of Buying Power Estimates;
ABC Fas-Fax 9/30/86.

Selected Demographic Statistics

PRIMARY MARKET AREA

TOTAL POPULATION - 1985	7,901,300
Male	3,824,424
Female	4,076,876
Under 18	2,110,710
18-34	2,325,681
35-54	1,900,215
55-64	725,733
65 and Over	838,961
HOUSEHOLDS BY AGE OF HEAD OF HOUSEHOLD - 1985	
Total Households	2,835,200
Under 25	169,780
25-34	678,253
35-44	593,417
45-54	448,596
55-64	445,338
65 and Over	499,816
SIZE OF HOUSEHOLDS - 1985	
Total Households	2,835,200
1 Person Unit	736,136
2 Person Unit	803,250
3 Person Unit	489,389
4 Person Unit	429,662
5 Person Unit	220,686
6 Person Unit or More	156,077
Average Household Size	2.79
EFFECTIVE BUYING INCOME - 1985	
Total Households	2,835,200
$0 - $9,999	462,673
$10,000 - $19,999	524,124
$20,000 - $24,999	250,088
$25,000 - $34,999	504,791
$35,000 - $49,999	559,495
$50,000 and Over	534,029
Average Household Effective Buying Income	$36,562
Median Household E.fective Buying Income	$28,580
Per Capita Effective Buying Income	$13,120
TOTAL EMPLOYMENT - 1980	
(Persons 16 Years and Over)	3,503,287
Agriculture, Forestry, Fisheries, Mining	24,496
Construction	151,032
Manufacturing - Nondurable Goods	306,485
Manufacturing - Durable Goods	650,497
Transportation	202,375
Communications, Other Public Utilities	90,358
Wholesale Trade	173,109
Retail Trade	559,068
Finance, Insurance, Real Estate	261,676
Business and Repair Services	170,848
Personal, Entertainment, Recreation Services	110,391
Health Services	255,462
Educational Services	252,340
Other Professional & Related Services	154,903
Public Administration	140,247

(Continued)

Selected Demographic Statistics

PRIMARY MARKET AREA

(Continued)

TOTAL RETAIL SALES (000) - 1985		$45,155,663
Total Food Stores (000)		8,046,705
Supermarkets (000)	7,434,090	
Eating and Drinking Places (000)		4,262,952
General Merchandise Stores (000)		5,178,844
Department Stores (000)	4,581,422	
Apparel and Accessories Stores (000)		3,086,607
Furniture/Home Furnishings/Appliance Stores (000)		2,350,063
Furniture and Home Furnishings Only (000)	1,228,284	
Automotive Dealers (000)		9,316,379
Gasoline Service Stations (000)		3,213,244
Building Materials and Hardware Dealers (000)		1,820,788
Drug Stores (000)		2,253,523
Other (000)		5,626,558

PROJECTIONS - December 31, 1990

Population	8,015,400
Households	2,940,500
Average Household Effective Buying Income	$52,299
Per Capita Effective Buying Income	$19,186
Total Retail Sales (000)	$65,954,424
Total Retail Sales per Household	$22,430

SOURCES: U.S. Census - 1980;
Sales Management - 1986 Survey of Buying Power Estimates.

Business Statistics

CHICAGO PRIMARY MARKET AREA*

1984 - 1985

	1985	1984	% Change
Gross Metropolitan Product (000)	$156,100,000	$147,000,000	+ 6.2
Personal Income (000)	$122,500,000	$115,400,000	+ 6.2
Wages and Salaries Received (000)	$ 77,600,000	$ 72,800,000	+ 6.6
Bank Clearings (000)	$437,529,700	$446,192,400	- 1.9
Retail Sales (000)	$ 45,800,000	$ 43,200,000	+ 6.0
Chicago Manufactured Products (gross sales) (000)	$102,460,000	$100,326,000	+ 2.1
Primary Metals (000)	$ 14,400,000	$ 14,483,000	- 0.6
Electrical Machinery (000)	$ 13,400,000	$ 13,356,000	+ 0.3
Food and Kindred Products (000)	$ 11,080,000	$ 10,574,000	+ 4.8
Non-Electrical Machinery (000)	$ 9,640,000	$ 9,292,000	+ 3.7
Fabricated Metal Products (000)	$ 9,210,000	$ 9,002,000	+ 2.3
Chemicals and Allied Products (000)	$ 8,450,000	$ 8,312,000	+ 1.7
Petroleum and Coal Products (000)	$ 8,220,000	$ 9,115,000	- 9.8
Printing and Publishing (000)	$ 7,980,000	$ 7,559,000	+ 5.6
Transportation Equipment (000)	$ 4,790,000	$ 4,442,000	+ 7.8
Instruments and Related Products (000)	$ 3,580,000	$ 3,502,000	+ 2.2
Paper and Allied Products (000)	$ 3,230,000	$ 3,107,000	+ 4.0
Rubber and Plastic Products (000)	$ 2,800,000	$ 2,696,000	+ 3.9
Stone, Clay and Glass Products (000)	$ 1,640,000	$ 1,568,000	+ 4.6
Furniture and Fixtures (000)	$ 1,410,000	$ 1,330,000	+ 6.0
Apparel and Related Products (000)	$ 456,000	$ 456,000	0.0
Lumber and Wood Products (000)	$ 301,000	$ 287,000	+ 4.9
Leather and Leather Products (000)	$ 283,000	$ 293,000	- 3.4
Miscellaneous Manufacturing (000)	$ 1,590,000	$ 1,555,000	+ 2.3
Index of Industrial Activity (1972=100.0)	102.3	98.3	+ 4.1
Electric Power Sales (kwhr) (000)	69,200,000	68,308,000	+ 1.3
Steel Production (net ingot tons) (000)	23,214	23,006	+ 0.9
Industrial Building and Land Investment (000)	$1,163,000	$417,000	+178.9
Air Passengers (arriving and departing) (000)	53,100	48,700	+ 9.0
Scheduled Plane Movements	996,500	983,400	+ 1.3
Air Freight and Express (lbs.) (000)	1,610,000	1,786,000	- 9.9

* Northeastern Illinois Counties Area and Gary-Hammond, IN PMSA.

SOURCE: Chicago Association of Commerce and Industry.

Business Statistics

CHICAGO PRIMARY MARKET AREA*

1984 - 1985

CHICAGO'S GROSS METROPOLITAN PRODUCT 1984 - 1985

	1985 (Blns. of $)	1984 (Blns. of $)	% Change
Total Wages and Salaries	$ 77.6	$ 72.8	+ 6.6
+ Other Labor Income	$ 8.7	$ 8.0	+ 8.8
+ Proprietor's Income	$ 5.1	$ 4.6	+ 10.9
+ Property Income	$ 22.5	$ 21.6	+ 4.2
+ Transfer Payments to Persons	$ 14.4	$ 13.6	+ 5.9
- Personal Contributions to Social Insurance	$ 5.8	$ 5.2	+ 11.5
= Total Personal Income	$122.5	$115.4	+ 6.2
- Government Business Transfer Payments	$ 14.4	$ 13.6	+ 5.9
- Dividends	$ 3.0	$ 2.9	+ 3.4
- Personal Interest Income	$ 16.9	$ 16.3	+ 3.7
+ Corporate Profits	$ 14.0	$ 13.0	+ 7.7
+ Net Interest Paid	$ 11.7	$ 12.2	- 4.1
+ Employers Contribution to Social Insurance	$ 8.1	$ 7.5	+ 8.0
= Metropolitan Income Produced	$122.0	$115.3	+ 5.8
+ Indirect Business Taxes	$ 14.1	$ 13.1	+ 7.6
+ Business Transfer Payments	$ .8	$ .7	+ 14.3
= Net Metropolitan Product	$136.9	$129.1	+ 6.0
+ Capital Consumption Allowances	$ 18.7	$ 17.3	+ 8.1
+ Subsidies to Business	$ .5	$ .6	- 16.7
= Gross Metropolitan Product	$156.1	$147.0	+ 6.2

METROPOLITAN CHICAGO EMPLOYMENT BY INDUSTRY GROUP IN 1984 AND 1985 IN THOUSANDS

Industry Group	1985	1984	% Change
Manufacturing	742.1	756.8	- 1.9
Wholesale, Retail Trade	846.4	813.5	+ 4.0
Services	831.0	806.9	+ 3.0
Transportation and Public Utilities	205.3	199.6	+ 2.9
Finance, Insurance and Real Estate	259.1	253.2	+ 2.3
Construction	121.4	114.1	+ 6.4
Government	431.2	425.0	+ 1.5

* Northeastern Illinois Counties Area and Gary-Hammond, IN PMSA.

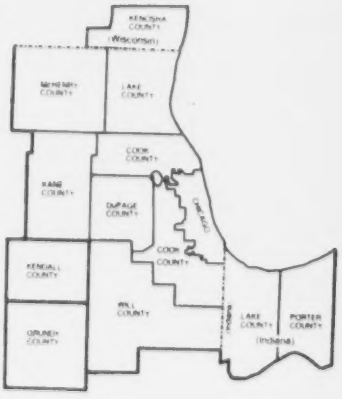
SOURCE: Chicago Association of Commerce and Industry.

CHICAGO-GARY-LAKE COUNTY
CONSOLIDATED METROPOLITAN STATISTICAL AREA

In 1983, the United States Office of Management and Budget (OMB) revised the definitions of the nation's metropolitan statistical areas. The general concept underlying these definitions is that of a geographic area consisting of a large population nucleus together with adjacent communities having a high degree of economic and social integration with that nucleus. The previous term "Standard Metropolitan Statistical Area" (SMSA) has been shortened to "Metropolitan Statistical Area" (MSA). There are 261 MSA's recognized in the United States. If an area has more than one million population and meets certain other specified requirements as determined by OMB, it will be termed a "Consolidated Metropolitan Statistical Area" (CMSA) consisting of major components recognized as "Primary Metropolitan Statistical Areas" (PMSA). There are 20 CMSA's and 71 PMSA's in the United States.

The Chicago-Gary-Lake County Consolidated Metropolitan Statistical Area contains six Primary Metropolitan Statistical Areas: Chicago, IL PMSA - Cook, Du Page, and Mc Henry Counties in Illinois; Aurora-Elgin, IL PMSA - Kane and Kendall Counties in Illinois; Joliet, IL PMSA - Grundy and Will Counties in Illinois; Lake County, IL PMSA - Lake County, Illinois; Gary-Hammond, IN PMSA - Lake and Porter Counties in Indiana; and Kenosha, WI PMSA - Kenosha County, Wisconsin.

Counties	Population	Population Per Sq. Mile
Cook, IL	5,221,800	5,451
Du Page, IL	737,100	2,187
Mc Henry, IL	168,200	277
CHICAGO, IL PMSA	6,127,100	3,221
Kane, IL	308,100	588
Kendall, IL	41,100	128
AURORA-ELGIN, IL PMSA	349,200	413
Grundy, IL	33,200	78
Will, IL	350,490	415
JOLIET, IL PMSA	383,600	303
Lake, IL	472,600	1,041
LAKE COUNTY, IL PMSA	472,600	1,041
Lake, IN	510,700	1,019
Porter, IN	132,400	316
GARY-HAMMOND, IN PMSA	643,100	699
Kenosha, WI	122,500	449
KENOSHA, WI PMSA	122,500	449
CHICAGO-GARY-LAKE COUNTY, IL-IN-WI CMSA	8,098,100	1,430



Sources: Executive Office of the President - Office of Management and Budget;
Sales Management - 1986 Survey of Buying Power Estimates.

Selected Demographic Statistics

CHICAGO-GARY-LAKE COUNTY
CONSOLIDATED METROPOLITAN STATISTICAL AREA

TOTAL POPULATION - 1985	8,098,100
Male	3,921,613
Female	4,176,487
Under 18	2,165,959
18-34	2,381,964
35-54	1,947,123
55-64	742,842
65 and Over	860,212
HOUSEHOLDS BY AGE OF HEAD OF HOUSEHOLD - 1985	
Total Households	2,905,600
Under 25	174,812
25-34	695,063
35-44	608,375
45-54	458,940
55-64	455,626
65 and Over	512,784
SIZE OF HOUSEHOLDS - 1985	
Total Households	2,905,600
1 Person Unit	753,181
2 Person Unit	823,447
3 Person Unit	502,040
4 Person Unit	441,510
5 Person Unit	226,553
6 Person Unit or More	158,869
Average Household Size	2.79
EFFECTIVE BUYING INCOME - 1985	
Total Households	2,905,600
$0 - $9,999	471,166
$10,000 - $19,999	536,760
$20,000 - $24,999	256,801
$25,000 - $34,999	518,722
$35,000 - $49,999	576,035
$50,000 and Over	546,116
Average Household Effective Buying Income	$36,555
Median Household Effective Buying Income	$28,626
Per Capita Effective Buying Income	$13,116
TOTAL EMPLOYMENT - 1980	
(Persons 16 Years and Over)	3,589,548
Agriculture, Forestry, Fisheries, Mining	26,891
Construction	155,935
Manufacturing - Nondurable Goods	312,846
Manufacturing - Durable Goods	676,795
Transportation	205,321
Communications, Other Public Utilities	92,681
Wholesale Trade	175,334
Retail Trade	572,471
Finance, Insurance, Real Estate	264,925
Business and Repair Services	173,009
Personal, Entertainment, Recreation Services	113,032
Health Services	261,532
Educational Services	258,615
Other Professional & Related Services	157,593
Public Administration	142,568

(Continued)

Selected Demographic Statistics

CHICAGO-GARY-LAKE COUNTY
CONSOLIDATED METROPOLITAN STATISTICAL AREA

(Continued)

TOTAL RETAIL SALES (000) - 1985		$45,989,203
Total Food Stores (000)		8,258,039
Supermarkets (000)	7,635,267	
Eating and Drinking Places (000)		4,347,245
General Merchandise Stores (000)		5,269,138
Department Stores (000)	4,646,652	
Apparel and Accessories Stores (000)		3,112,084
Furniture/Home Furnishings/Appliance Stores (000)		2,380,575
Furniture and Home Furnishings Only (000)	1,244,641	
Automotive Dealers (000)		9,463,310
Gasoline Service Stations (000)		3,310,249
Building Materials and Hardware Dealers (000)		1,858,159
Drug Stores (000)		2,282,875
Other (000)		5,707,529

PROJECTIONS - December 31, 1990

Population	8,216,600
Households	3,013,900
Average Household Effective Buying Income	$52,315
Per Capita Effective Buying Income	$19,189
Total Retail Sales (000)	$67,179,417
Total Retail Sales per Household	$22,290

SOURCES: U.S. Census - 1980;
Sales Management - 1986 Survey of Buying Power Estimates.

CHICAGO AREA OF DOMINANT INFLUENCE

The Area of Dominant Influence (ADI) is a geographic market design which defines each television market exclusive of another based on measurable viewing patterns. The ADI is an area that consists of all counties in which the television stations in the home market receive the majority of viewer preference. Each county in the United States is assigned to one ADI exclusively. There is no overlap. All counties within the United States (Alaska and Hawaii excluded) are assigned to ADI's annually.

The Chicago ADI includes the Chicago-Gary-Lake County CMSA plus five additional counties in Illinois and three in Indiana. The population of the Chicago ADI is greater than the population in all but eight of the United States. There are only eight states in the United States where retail sales are greater than in the Chicago ADI. The Chicago ADI includes both the richest farm lands and heaviest industrial concentrations of any ADI in the United States.

Counties	Population
Cook, IL	5,221,800
Du Page, IL	737,100
Kane, IL	308,100
Lake, IL	472,600
Mc Henry, IL	168,200
Will, IL	350,400
NICA	7,258,200
Lake, IN	510,700
C & RTZ	7,768,900
Porter, IN	132,400
PMA	7,901,300
Grundy, IL	33,200
Kendall, IL	41,100
Kenosha, WI	122,500
CMSA	8,098,100
De Kalb, IL	73,000
Iroquois, IL	32,800
Kankakee, IL	104,100
La Salle, IL	111,200
Livingston, IL	42,400
Jasper, IN	27,900
La Porte, IN	108,600
Newton, IN	15,200
Chicago ADI	8,613,300

SOURCES: Sales Management - 1986 Survey of Buying Power Estimates;
Arbitron - American Research Bureau.

Selected Demographic Statistics

CHICAGO AREA OF DOMINANT INFLUENCE

TOTAL POPULATION - 1985	8,613,300
Male	4,174,719
Female	4,438,581
Under 18	2,301,338
18-34	2,533,424
35-54	2,061,317
55-64	791,058
65 and Over	926,163
HOUSEHOLDS BY AGE OF HEAD OF HOUSEHOLD - 1985	
Total Households	3,090,100
Under 25	189,234
25-34	734,471
35-44	642,261
45-54	485,190
55-64	484,575
65 and Over	554,369
SIZE OF HOUSEHOLDS - 1985	
Total Households	3,090,100
1 Person Unit	801,471
2 Person Unit	879,036
3 Person Unit	533,765
4 Person Unit	469,569
5 Person Unit	240,178
6 Person Unit or More	166,081
Average Household Size	2.79
EFFECTIVE BUYING INCOME - 1985	
Total Households	3,090,100
$0 - $9,999	505,437
$10,000 - $19,999	580,036
$20,000 - $24,999	277,811
$25,000 - $34,999	555,760
$35,000 - $49,999	607,244
$50,000 and Over	563,812
Average Household Effective Buying Income	$36,156
Median Household Effective Buying Income	$28,271
Per Capita Effective Buying Income	$12,971
TOTAL EMPLOYMENT - 1980	
(Persons 16 Years and Over)	3,809,720
Agriculture, Forestry, Fisheries, Mining	39,940
Construction	168,007
Manufacturing - Nondurable Goods	331,472
Manufacturing - Durable Goods	722,557
Transportation	214,356
Communications, Other Public Utilities	98,300
Wholesale Trade	183,509
Retail Trade	608,198
Finance, Insurance, Real Estate	273,234
Business and Repair Services	178,487
Personal, Entertainment, Recreation Services	120,210
Health Services	278,743
Educational Services	279,510
Other Professional & Related Services	163,640
Public Administration	149,557

(Continued)

Selected Demographic Statistics

CHICAGO AREA OF DOMINANT INFLUENCE

(Continued)

TOTAL RETAIL SALES (000) - 1985		$48,395,180
Total Food Stores (000)		8,764,710
Supermarkets (000)	8,114,219	
Eating and Drinking Places (000)		4,554,233
General Merchandise Stores (000)		5,517,673
Department Stores (000)	4,845,355	
Apparel and Accessories Stores (000)		3,223,643
Furniture/Home Furnishings/Appliance Stores (000)		2,484,805
Furniture and Home Furnishings Only (000)	1,291,825	
Automotive Dealers (000)		10,029,410
Gasoline Service Stations (000)		3,542,629
Building Materials and Hardware Dealers (000)		1,998,056
Drug Stores (000)		2,385,291
Other (000)		5,894,730

PROJECTIONS - December 31, 1990

Population	8,729,100
Households	3,201,600
Average Household Effective Buying Income	$51,586
Per Capita Effective Buying Income	$18,920
Total Retail Sales (000)	$70,429,243
Total Retail Sales per Household	$21,998

SOURCES: U.S. Census - 1980;
Sales Management - 1986 Survey of Buying Power Estimates.

Section Two:

MEASURING THE MARKET

POPULATION - CMSA'S AND COMPONENT CITIES

TOP 50 ARBITRON TV MARKET (ADI) RANKINGS

POPULATION - LEADING MSA'S AND CITIES

SIZE AND ECONOMIC MEASURES - CHICAGO, SUBURBAN AND ADI AREAS

MARRIAGES, BIRTHS AND DEATHS

NEW CAR SALES

RESIDENTIAL BUILDING PERMITS

RESIDENTIAL BUILDING PERMITS - SELECTED CHICAGO AND SUBURBAN AREAS

1989 POPULATION PROJECTIONS - LEADING MSA'S

MEDIAN HOME VALUE AND MEDIAN CONTRACT RENT - CHICAGO AND SUBURBAN AREAS

METEOROLOGICAL DATA FOR A TYPICAL CHICAGO YEAR

RETAIL ESTABLISHMENTS, NICA COMMUNITIES 25,000 OR MORE POPULATION

RETAIL SALES, NICA COMMUNITIES 25,000 OR MORE POPULATION

RETAIL SALES, COOK COUNTY VS. NICA

RETAIL SALES, NICA VS. STATE OF ILLINOIS

TOP TWO MARKETS COMPARED

CHICAGO FOOD STORE SALES COMPARED WITH TOTAL SALES IN OTHER MAJOR AREAS

CONSUMER PRICE INDEXES FOR ALL URBAN CONSUMERS, CHICAGO AND U.S. CITY AVERAGES COMPARED

FOOD COST AS PART OF FAMILY BUDGET

FOOD PRODUCERS PRICE INDEXES

COMPARISON OF FOOD PRICE CHANGES BY PRODUCTS AND CITIES

CHICAGO PRICE TRENDS

SUBURBAN NICA, CHICAGO-GARY-LAKE COUNTY CMSA, AND CHICAGO ADI ZIP CODES

CHICAGO'S LEADING SAVINGS AND LOANS

CHICAGO'S LEADING COMMERCIAL BANKS

CHICAGO'S MAJOR REGIONAL SHOPPING CENTERS

CONSOLIDATED METROPOLITAN STATISTICAL AREAS

(Showing PMSA components and distribution of population within, and outside of, central cities.)

	C.M.S.A.		P.M.S.A. COMPONENTS		CENTRAL CITIES		Outside Central Cities Population
Rank	Name	Total Population	Name	Total Population	Name	Population	
1	New York - Northern New Jersey - Long Island, NY - NJ - CT	17,969,800	New York, NY	8,431,800	Total	8,587,100	9,382,700
			Nassau - Suffolk, NY	2,701,000	New York, NY	(7,201,300)	
			Newark, NJ	1,880,900	Newark, NJ	(317,100)	
			Bergen - Passaic, NJ	1,293,400	Jersey City, NJ	(219,300)	
			Monmouth - Ocean, NJ	946,200	Bridgeport, CT	(142,600)	
			Middlesex - Somerset Hunterdon, NJ	934,300	Paterson, NJ	(136,400)	
					Elizabeth, NJ	(106,300)	
			Jersey City, NJ	552,900	Stamford, CT	(102,200)	
			Bridgeport - Milford, CT	445,600	Norwalk, CT	(78,500)	
			Orange County, NY	279,200	Danbury, CT	(63,800)	
			Stamford, CT	202,100	Milford, CT	(51,800)	
			Danbury, CT	173,700	White Plains, NY	(45,600)	
			Norwalk, CT	128,700	Hoboken, NJ	(41,500)	
					New Brunswick, NJ	(41,500)	
					Perth Amboy, NJ	(39,200)	
2	Los Angeles - Anaheim - Riverside, CA	12,720,800	Los Angeles - Long Beach, CA	8,091,400	Total	4,969,900	7,750,900
			Anaheim - Santa Ana, CA	2,124,000	Los Angeles, CA	(3,210,600)	
			Riverside - San Bernardino, CA	1,896,400	Long Beach, CA	(389,400)	
			Oxnard - Ventura, CA	609,000	Anaheim, CA	(238,600)	
					Santa Ana, CA	(226,400)	
					Riverside, CA	(189,700)	
					San Bernardino, CA	(136,300)	
					Pasadena, CA	(129,100)	
					Oxnard, CA	(126,400)	
					Pomona, CA	(109,700)	
					Burbank, CA	(89,300)	
					Ventura, CA	(86,500)	
					Palm Springs, CA	(37,900)	

3	Chicago - Gary - Lake County, IL - IN - WI	8,098,100	Chicago, IL	6,127,100	Total	3,803,600	4,294,500
			Gary - Hammond, IN	643,100	Chicago, IL	(2,996,700)	
			Lake County, IL	472,600	Gary, IN	(144,400)	
			Joliet, IL	383,600	Hammond, IN	(90,300)	
			Aurora - Elgin, IL	349,200	Aurora, IL	(89,800)	
			Kenosha, WI	122,500	Joliet, IL	(79,200)	
					Kenosha, WI	(76,200)	
					Waukegan, IL	(71,800)	
					Evanston, IL	(71,200)	
					Elgin, IL	(70,800)	
					North Chicago, IL	(40,600)	
					East Chicago, IN	(37,400)	
					Chicago Heights, IL	(35,200)	
4	Philadelphia - Wilmington Trenton, PA - NJ - DE - MD	5,801,200	Philadelphia, PA - NJ	4,807,800	Total	2,017,100	3,784,100
			Wilmington, DE - NJ - MD	542,100	Philadelphia, PA	(1,638,300)	
			Trenton, NJ	312,900	Trenton, NJ	(91,500)	
			Vineland - Millville - Bridgeton, NJ	138,400	Camden, NJ	(82,900)	
					Wilmington, DE	(69,500)	
					Vineland, NJ	(55,000)	
					Norristown, PA	(34,500)	
					Millville, NJ	(26,100)	
					Bridgeton, NJ	(19,300)	
5	San Francisco - Oakland - San Jose, CA	5,791,800	Oakland, CA	1,903,200	Total	2,382,200	3,409,600
			San Francisco, CA	1,556,000	San Francisco, CA	(713,600)	
			San Jose, CA	1,393,300	San Jose, CA	(706,900)	
			Vallejo - Fairfield - Napa, CA	381,400	Oakland, CA	(355,300)	
			Santa Rosa - Petaluma, CA	340,400	Berkeley, CA	(106,300)	
			Santa Cruz, CA	217,500	Santa Rosa, CA	(95,300)	
					Vallejo, CA	(90,600)	
					Fairfield, CA	(66,300)	
					Palo Alto, CA	(56,600)	
					Napa, CA	(55,600)	
					Livermore, CA	(52,200)	
					Santa Cruz, CA	(45,400)	
					Petaluma, CA	(38,100)	

Rank	C.M.S.A. Name	C.M.S.A. Total Population	P.M.S.A. COMPONENTS Name	P.M.S.A. COMPONENTS Total Population	CENTRAL CITIES Name	CENTRAL CITIES Population	Outside Central Cities Population
6	Detroit - Ann Arbor, MI	4,632,700	Detroit, MI	4,361,000	Total	1,376,700	3,256,000
			Ann Arbor, MI	271,700	Detroit, MI	(1,077,300)	
					Ann Arbor, MI	(106,600)	
					Dearborn, MI	(86,600)	
					Pontiac, MI	(72,100)	
					Port Huron, MI	(34,100)	
7	Boston - Lawrence - Salem, MA - NH	4,040,100	Boston, MA	2,821,500	Total	1,293,900	2,746,200
			Lawrence - Haverhill, MA - NH	357,700	Boston, MA	(554,600)	
			Salem - Gloucester, MA	264,500	Brockton, MA	(98,100)	
			Lowell, MA - NH	243,600	Lowell, MA	(93,200)	
			Brockton, MA	196,400	Cambridge, MA	(91,900)	
			Nashua, NH	156,400	Lynn, MA	(80,000)	
					Nashua, NH	(74,100)	
					Lawrence, MA	(65,100)	
					Framingham, MA	(64,600)	
					Waltham, MA	(57,400)	
					Haverhill, MA	(47,900)	
					Salem, MA	(38,700)	
					Gloucester, MA	(28,300)	
8	Houston - Galveston - Brazoria, TX	3,633,700	Houston, TX	3,211,000	Total	1,903,300	1,730,400
			Galveston - Texas City, TX	218,100	Houston, TX	(1,735,600)	
			Brazoria, TX	204,600	Galveston, TX	(63,500)	
					Baytown, TX	(60,300)	
					Texas City, TX	(43,900)	
9	Dallas - Fort Worth, TX	3,471,500	Dallas, TX	2,296,000	Total	1,822,700	1,648,800
			Fort Worth - Arlington, TX	1,175,500	Dallas, TX	(994,200)	
					Fort Worth, TX	(429,300)	
					Arlington, TX	(221,300)	
					Irving, TX	(126,900)	
					Denton, TX	(51,000)	

TOP 50 ARBITRON TV MARKET (ADI) RANKINGS

(Rank order based on 1986 Estimated Population)

ADI Name	Population	Households	Total Retail Sales (000)
New York, NY	18,447,300	6,870,400	$108,468,699
Los Angeles, CA	12,639,200	4,573,400	$ 79,476,526
CHICAGO, IL	8,613,300	3,090,100	$ 48,395,180
Philadelphia, PA	7,221,500	2,654,600	$ 43,542,807
Boston, MA	5,519,400	2,047,900	$ 40,638,453
San Francisco, CA	5,464,000	2,116,200	$ 39,696,352
Detroit, MI	4,674,100	1,694,800	$ 28,190,402
Dallas - Ft. Worth, TX	4,221,400	1,572,100	$ 27,464,992
Washington, DC	4,219,600	1,551,300	$ 28,509,284
Houston, TX	3,970,900	1,431,600	$ 25,477,721
Cleveland, OH	3,842,100	1,428,100	$ 22,494,470
Atlanta, GA	3,314,400	1,205,600	$ 21,142,817
Minneapolis - St. Paul, MN	3,267,700	1,199,300	$ 21,640,715
Pittsburgh, PA	3,216,800	1,223,500	$ 16,082,264
Seattle - Tacoma, WA	3,100,700	1,215,100	$ 18,348,080
Miami, FL	3,001,300	1,188,600	$ 22,011,198
St. Louis, MO	2,932,900	1,062,300	$ 17,532,479
Denver, CO	2,599,600	1,023,400	$ 17,603,274
Tampa - St. Petersburg, FL	2,590,300	1,069,800	$ 15,469,480
Sacramento - Stockton, CA	2,485,900	938,900	$ 14,648,578
Baltimore, MD	2,457,700	888,000	$ 14,550,402
Phoenix, AZ	2,293,800	882,300	$ 13,630,039
Indianapolis, IN	2,273,900	826,700	$ 13,552,423
Hartford - New Haven, CT	2,259,200	827,900	$ 14,868,516
San Diego, CA	2,140,900	786,500	$ 13,191,301
Portland, OR	2,112,200	810,400	$ 11,760,975
Cincinnati, OH	1,961,700	717,400	$ 10,617,486
Kansas City, MO	1,899,500	708,200	$ 12,086,156
Milwaukee, WI	1,894,200	705,100	$ 10,005,918
Nashville, TN	1,866,400	682,600	$ 9,398,313
Orlando - Daytona Beach - Melbourne, FL	1,863,400	732,000	$ 11,886,793
Salt Lake City, UT	1,852,600	580,100	$ 8,815,526
New Orleans, LA	1,811,300	647,000	$ 10,079,866
Charlotte, NC	1,802,000	659,300	$ 10,134,705
Columbus, OH	1,743,100	652,700	$ 9,734,422
Raleigh - Durham, NC	1,725,800	617,100	$ 9,267,330
Buffalo, NY	1,707,000	619,500	$ 8,089,366
Memphis, TN	1,679,200	591,800	$ 8,824,672
Grand Rapids - Kalamazoo - Battle Creek, MI	1,648,900	588,800	$ 8,712,721
Greenville - Spartanburg - Asheville, SC - NC	1,629,800	607,800	$ 8,558,663
Oklahoma City, OK	1,583,900	606,200	$ 10,836,702
San Antonio, TX	1,578,400	526,500	$ 8,295,346
Providence - New Bedford, RI - MA	1,569,500	571,800	$ 9,614,082
Norfolk - Portsmouth - Newport News - Hampton, VA	1,546,700	523,000	$ 8,405,878
Birmingham, AL	1,500,400	554,500	$ 6,484,414
Charleston - Huntington, WV	1,443,300	520,800	$ 6,577,973
Harrisburg - York - Lancaster - Lebanon, PA	1,434,600	534,200	$ 8,095,867
Louisville, KY	1,413,800	506,400	$ 7,212,631
Dayton, OH	1,366,800	510,800	$ 7,259,466
Greensboro - Winston-Salem - High Point, NC	1,341,900	503,300	$ 7,637,759

Sources: Arbitron - American Research Bureau;
Sales Management - 1986 Survey of Buying Power Estimates.

10	Miami - Fort Lauderdale, FL	2,930,700	Miami - Hialeah, FL	1,771,600	Total	999,900	1,930,800
			Fort Lauderdale - Hollywood - Pompano Beach, FL	1,159,100	Miami, FL	(385,900)	
					Hialeah, FL	(165,700)	
					Fort Lauderdale, FL	(154,600)	
					Hollywood, FL	(126,100)	
					Miami Beach, FL	(98,900)	
					Pompano Beach, FL	(68,700)	
11	Cleveland - Akron - Lorain, OH	2,795,600	Cleveland, OH	1,873,400	Total	958,300	1,837,300
			Akron, OH	648,400	Cleveland, OH	(546,200)	
			Lorain - Elyria, OH	273,800	Akron, OH	(224,500)	
					Lorain, OH	(73,200)	
					Elyria, OH	(57,800)	
					Kent, OH	(28,500)	
					Barberton, OH	(28,100)	
12	Pittsburgh - Beaver Valley, PA	2,380,500	Pittsburgh, PA	2,180,600	Total	428,600	1,951,900
			Beaver County, PA	199,900	Pittsburgh, PA	(400,000)	
					Mc Keesport, PA	(28,600)	
13	Seattle - Tacoma, WA	2,241,600	Seattle, WA	1,719,700	Total	739,800	1,501,800
			Tacoma, WA	521,900	Seattle, WA	(491,800)	
					Tacoma, WA	(160,300)	
					Everett, WA	(58,000)	
					Auburn, WA	(29,700)	
14	Denver - Boulder, CO	1,854,100	Denver, CO	1,635,100	Total	631,300	1,222,800
			Boulder - Longmont, CO	219,000	Denver, CO	(499,400)	
					Boulder, CO	(80,700)	
					Longmont, CO	(51,200)	
15	Cincinnati - Hamilton, OH - KY- IN	1,679,300	Cincinnati, OH - KY - IN	1,405,700	Total	476,100	1,203,200
			Hamilton - Middletown, OH	273,600	Cincinnati, OH	(367,500)	
					Hamilton, OH	(64,300)	
					Middletown, OH	(44,300)	

Rank	C.M.S.A. Name	C.M.S.A. Total Population	P.M.S.A. COMPONENTS Name	P.M.S.A. COMPONENTS Total Population	CENTRAL CITIES Name	CENTRAL CITIES Population	Outside Central Cities Population
16	Milwaukee - Racine, WI	1,575,200	Milwaukee, WI	1,401,000	Total	749,700	825,500
			Racine, WI	174,200	Milwaukee, WI	(613,600)	
					Racine, WI	(83,300)	
					Waukesha, WI	(52,800)	
17	Portland - Vancouver, OR - WA	1,361,000	Portland, OR	1,149,300	Total	434,500	926,500
			Vancouver, WA	211,700	Portland, OR	(390,600)	
					Vancouver, WA	(43,900)	
18	Buffalo - Niagara Falls, NY	1,201,300	Buffalo, NY	982,700	Total	402,400	798,900
			Niagara Falls, NY	218,600	Buffalo, NY	(336,500)	
					Niagara Falls, NY	(65,900)	
19	Providence - Pawtucket Fall River, RI - MA	1,108,900	Providence, RI	633,600	Total	400,200	708,700
			Pawtucket - Woonsocket - Attleboro, RI - MA	312,100	Providence, RI	(154,400)	
			Fall River, MA - RI	163,200	Fall River, MA	(93,400)	
					Pawtucket, RI	(72,700)	
					Woonsocket, RI	(44,900)	
					Attleboro, MA	(34,800)	
20	Hartford - New Britain - Middletown, CT	1,034,500	Hartford, CT	729,600	Total	306,000	728,500
			New Britain, CT	143,700	Hartford, CT	(135,200)	
			Middletown, CT	86,300	New Britain, CT	(72,200)	
			Bristol, CT	74,900	Bristol, CT	(58,800)	
					Middletown, CT	(39,800)	

Sources: United States Office of Management and Budget; Sales Management - 1986 Survey of Buying Power Estimates.

METROPOLITAN STATISTICAL AREAS WITH POPULATIONS OF 1,000,000 OR MORE

(Showing distribution of population within, and outside of, central cities.)

Rank	M.S.A. Name	M.S.A. Total Population	Central Cities Name	Central Cities Population	Outside Central Cities Population
1	New York, NY	8,431,800	Total	7,246,900	1,184,900
			New York, NY	(7,201,300)	
			White Plains, NY	(45,600)	
2	Los Angeles - Long Beach, CA	8,091,400	Total	3,928,100	4,163,300
			Los Angeles, CA	(3,210,600)	
			Long Beach, CA	(389,400)	
			Pasadena, CA	(129,100)	
			Pomona, CA	(109,700)	
			Burbank, CA	(89,300)	
3	Chicago, IL	6,127,100	Total	3,103,100	3,024,000
			Chicago, IL	(2,996,700)	
			Evanston, IL	(71,200)	
			Chicago Heights, IL	(35,200)	
4	Philadelphia, PA - NJ	4,807,800	Total	1,755,700	3,052,100
			Philadelphia, PA	(1,638,300)	
			Camden, NJ	(82,900)	
			Norristown, PA	(34,500)	
5	Detroit, MI	4,361,000	Total	1,270,100	3,090,900
			Detroit, MI	(1,077,300)	
			Dearborn, MI	(86,600)	
			Pontiac, MI	(72,100)	
			Port Huron, MI	(34,100)	
6	Washington, DC - MD - VA	3,492,500	Total	809,600	2,682,900
			Washington, DC	(621,000)	

			Arlington, VA	(155,400)	
			Frederick, MD	(33,200)	
7	Houston, TX	3,211,000	Total	1,795,900	1,415,100
			Houston, TX	(1,735,600)	
			Baytown, TX	(60,300)	
8	Boston, MA	2,821,500	Total	848,500	1,973,000
			Boston, MA	(554,600)	
			Cambridge, MA	(91,900)	
			Lynn, MA	(80,000)	
			Framingham, MA	(64,600)	
			Waltham, MA	(57,400)	
9	Nassau - Suffolk, NY	2,701,000	*		2,701,000
10	Atlanta, GA	2,460,700	Total	478,600	1,982,100
			Atlanta, GA	(437,700)	
			Marietta, GA	(40,900)	
11	St. Louis, MO - IL	2,416,700	Total	640,500	1,776,200
			St. Louis, MO	(430,400)	
			East St. Louis, IL	(58,500)	
			St. Charles, MO	(49,000)	
			Belleville, IL	(41,900)	
			Granite City, IL	(35,700)	
			Alton, IL	(33,000)	
12	Dallas, TX	2,296,000	Total	1,172,100	1,123,900
			Dallas, TX	(994,200)	
			Irving, TX	(126,900)	
			Denton, TX	(51,000)	
13	Baltimore, MD	2,291,900	Total	794,200	1,497,700
			Baltimore, MD	(760,600)	
			Annapolis, MD	(33,600)	

Rank	M.S.A. Name	M.S.A. Total Population	Central Cities Name	Central Cities Population	Outside Central Cities Population
14	Minneapolis - St. Paul, MN - WI	2,254,500	Total	718,800	1,535,700
			Minneapolis, MN	(363,500)	
			St. Paul, MN	(269,300)	
			Bloomington, MN	(86,000)	
15	Pittsburgh, PA	2,180,600	Total	428,600	1,752,000
			Pittsburgh, PA	(400,000)	
			Mc Keesport, PA	(28,600)	
16	San Diego, CA	2,140,900	Total	1,078,500	1,062,400
			San Diego, CA	(999,900)	
			Escondido, CA	(78,600)	
17	Anaheim - Santa Ana, CA	2,124,000	Total	465,000	1,659,000
			Anaheim, CA	(238,600)	
			Santa Ana, CA	(226,400)	
18	Oakland, CA	1,903,200	Total	513,800	1,389,400
			Oakland, CA	(355,300)	
			Berkeley, CA	(106,300)	
			Livermore, CA	(52,200)	
19	Riverside - San Bernardino, CA	1,896,400	Total	363,900	1,532,500
			Riverside, CA	(189,700)	
			San Bernardino, CA	(136,300)	
			Palm Springs, CA	(37,900)	
20	Newark, NJ	1,880,900	Total	423,400	1,457,500
			Newark, NJ	(317,100)	
			Elizabeth, NJ	(106,300)	
21	Cleveland, OH	1,873,400	Cleveland, OH	546,200	1,327,200
22	Tampa - St. Petersburg - Clearwater, FL	1,870,000	Total	627,700	1,242,300
			Tampa, FL	(281,200)	
			St. Petersburg, FL	(246,300)	
			Clearwater, FL	(100,200)	

23	Phoenix, AZ	1,841,100	Total	1,356,400	484,700
			Phoenix, AZ	(897,200)	
			Mesa, AZ	(220,900)	
			Tempe, AZ	(129,500)	
			Scottsdale, AZ	(108,800)	
24	Miami - Hialeah, FL	1,771,600	Total	650,500	1,121,100
			Miami, FL	(385,900)	
			Hialeah, FL	(165,700)	
			Miami Beach, FL	(98,900)	
25	Seattle, WA	1,719,700	Total	579,500	1,140,200
			Seattle, WA	(491,800)	
			Everett, WA	(58,000)	
			Auburn, WA	(29,700)	
26	Denver, CO	1,635,100	Denver, CO	499,400	1,135,700
27	San Francisco, CA	1,556,000	San Francisco, CA	713,600	842,400
28	Kansas City, MO - KS	1,497,500	Total	690,300	807,200
			Kansas City, MO	(445,900)	
			Kansas City, KS	(160,000)	
			Olathe, KS	(49,300)	
			Leavenworth, KS	(35,100)	
29	Cincinnati, OH - KY - IN	1,405,700	Cincinnati, OH	367,500	1,038,200
30	Milwaukee, WI	1,401,000	Total	666,400	734,600
			Milwaukee, WI	(613,600)	
			Waukesha, WI	(52,800)	

ESTIMATED SIZE AND INCOME OF THE 77 CHICAGO COMMUNITY AREAS

Showing population, number of households, and median household income, . . . with Community Areas ranked, in descending order, for each measure.

Community Area Number	Rank	Population	Rank	Number of Households	Median Household Income Rank	Median Household Income Amount
1	22	51,049	11	24,579	51	$ 18,177
2	11	63,071	10	26,399	20	28,316
3	12	61,633	9	27,435	63	13,786
4	27	46,256	16	20,073	43	20,505
5	38	35,682	33	14,535	44	20,422
6	2	96,676	1	32,960	41	$ 20,709
7	7	71,751	2	40,977	32	24,018
8	8	69,892	4	38,638	28	24,464
9	67	11,905	65	4,586	6	30,540
10	33	40,358	29	15,164	5	30,932
11	49	24,633	45	10,202	19	$ 26,703
12	56	19,778	56	7,250	1	37,554
13	61	15,667	60	5,692	12	28,244
14	25	48,560	22	17,526	38	21,615
15	16	55,455	12	22,552	29	24,365
16	24	49,799	13	21,155	37	$ 21,812
17	35	36,698	38	13,764	18	26,949
18	71	10,961	68	4,285	24	25,619
19	21	52,212	14	21,078	33	23,616
20	57	19,198	57	7,077	39	21,556
21	41	34,454	36	13,890	46	$ 19,854
22	4	83,816	7	29,784	55	17,175
23	9	66,163	15	20,416	59	16,039
24	3	93,661	5	31,894	62	14,222
25	1	131,048	3	40,475	50	18,967
26	45	30,877	52	8,509	65	$ 12,834
27	47	29,923	48	9,473	70	10,357
28	15	57,271	18	18,683	74	8,645
29	14	61,097	23	17,436	68	11,867
30	5	75,350	17	19,806	48	19,215
31	26	47,634	34	14,048	57	$ 16,317
32	75	6,566	70	4,013	61	15,055
33	74	7,618	75	2,611	75	8,406
34	65	12,967	64	4,751	64	13,077
35	39	35,269	31	14,667	69	11,837
36	62	15,130	67	4,499	77	$ 7,459
37	76	5,604	76	1,883	71	9,974
38	23	50,713	21	17,985	76	8,058
39	54	21,174	47	9,913	58	16,241
40	43	31,762	43	11,210	73	8,828

ESTIMATED SIZE AND INCOME OF THE 77 CHICAGO COMMUNITY AREAS (Continued)

Community Area Number	Rank	Population	Rank	Number of Households	Median Household Income Rank	Median Household Income Amount
41	44	31,217	30	14,790	47	$ 19,758
42	36	36,696	32	14,542	72	9,867
43	6	74,808	6	30,877	53	17,886
44	34	37,195	28	15,321	45	20,288
45	66	12,348	71	3,863	14	27,936
46	32	40,529	39	12,920	35	$ 22,722
47	77	3,590	77	967	27	24,547
48	59	18,025	61	5,570	4	32,708
49	10	63,873	20	18,337	30	24,179
50	72	10,354	73	3,447	26	24,623
51	60	16,908	62	5,013	25	$ 25,378
52	58	18,579	58	6,638	15	27,507
53	28	45,161	41	12,077	23	25,720
54	63	14,103	72	3,616	66	12,019
55	70	11,101	69	4,048	13	27,945
56	40	35,222	42	11,983	8	$ 28,680
57	73	8,517	74	3,329	22	26,076
58	48	27,043	44	10,952	42	20,532
59	64	13,246	63	4,967	40	21,136
60	42	32,255	40	12,102	49	19,054
61	19	53,757	25	16,737	56	$ 16,784
62	68	11,651	66	4,529	21	26,146
63	53	22,110	51	8,603	34	23,277
64	55	21,070	54	7,671	9	28,450
65	51	23,183	50	8,616	7	28,745
66	30	42,986	26	16,654	36	$ 22,090
67	20	52,760	37	13,783	54	17,329
68	18	54,730	24	16,798	67	11,868
69	31	42,375	27	16,233	60	15,457
70	29	43,220	35	13,935	2	34,069
71	13	61,154	19	18,576	31	$ 24,099
72	50	23,805	53	8,092	3	33,525
73	37	35,696	46	10,025	10	28,358
74	52	22,224	55	7,600	11	28,296
75	46	30,413	49	9,437	16	27,414
76	69	11,535	59	5,855	17	$ 27,056
77	17	55,005	8	28,065	52	18,051

SOURCE: L.P. Claritas Co. - Alexandria, Virginia.

ESTIMATED SIZE AND INCOME OF THE 275 SUBURBAN PLACES WITHIN THE NICA*

Showing population, number of households, and median household income . . . with towns ranked, in descending order, for each measure.

Municipality	Rank	Population	Rank	Number of Households	Median Household Income Rank	Amount
Addison	32	30,776	34	10,092	135	$ 31,363
Algonquin	140	6,856	137	2,868	86	34,283
Alsip	68	17,903	69	6,449	155	30,000
Antioch	169	4,784	164	1,747	218	26,031
Arbury Hills (C)	224	1,901	226	562	169	28,974
Arlington Hts.	5	68,840	4	24,709	53	$ 39,271
Aurora	1	85,735	1	29,976	234	24,917
Bannockburn	243	1,191	262	180	2	76,902
Barrington	120	9,875	126	3,322	45	41,787
Barrington Hills	192	3,777	195	1,196	8	66,994
Bartlett	85	15,255	89	4,825	88	$ 34,236
Batavia	93	13,550	87	4,925	180	28,537
Bedford Park	249	1,031	244	373	148	30,425
Beecher	216	2,093	215	721	204	26,930
Bellwood	59	20,555	68	6,467	158	29,734
Bensenville	76	16,264	75	5,940	162	$ 29,182
Berkeley	163	5,117	161	1,891	98	33,737
Berwyn	16	45,659	13	19,868	251	23,285
Bloomingdale	96	13,432	100	4,297	65	36,407
Blue Island	55	22,298	45	8,526	265	21,971
Bolingbrook	22	39,509	25	11,497	103	$ 33,128
Braidwood	194	3,698	198	1,129	191	27,966
Bridgeview	87	14,421	88	4,826	178	28,616
Broadview	126	8,988	127	3,294	179	28,592
Brookfield	62	19,250	59	7,454	157	29,806
Buffalo Grove	46	25,079	40	9,237	51	$ 39,562
Bull Valley	263	576	264	162	28	47,647
Burbank	37	28,054	44	8,869	128	31,872
Burlington	266	433	265	155	264	22,143
Burnham	188	3,951	185	1,343	146	30,601
Burr Ridge	172	4,708	167	1,713	27	$ 47,964
Calumet City	20	39,942	16	16,209	190	28,064
Calumet Park	128	8,946	129	3,184	209	26,600
Carol Stream	64	18,940	54	7,665	205	26,903
Carpentersville	50	23,813	66	6,873	181	28,507
Cary	139	7,090	140	2,570	107	$ 32,895
Channahon	190	3,852	194	1,200	91	34,150
Channel Lake (C)	229	1,710	224	604	226	25,577
Chicago Hts.	25	35,647	23	12,000	243	24,037
Chicago Ridge	89	14,230	86	5,052	221	25,960
Cicero	7	61,150	7	24,216	267	$ 21,653
Clarendon Hills	141	6,735	139	2,683	56	38,561
Country Club Hills	86	15,171	96	4,418	78	35,365
Countryside	143	6,675	133	3,008	188	28,108
Crest Hill	122	9,718	115	3,645	248	23,432

* Northeastern Illinois Counties Area formerly Chicago SMSA.

ESTIMATED SIZE AND INCOME OF 275 SUBURBS (Continued)

Municipality	Rank	Population	Rank	Number of Households	Median Household Income Rank	Median Household Income Amount
Crestwood	108	11,583	111	4,008	166	$ 29,016
Crete	156	5,638	159	1,983	84	34,435
Crystal Lake	60	19,736	62	7,027	113	32,643
Darien	77	15,927	85	5,071	49	39,802
Deer Park	234	1,442	239	407	21	50,962
Deerfield	71	17,256	79	5,704	23	$ 48,983
Des Plaines	11	57,097	14	19,269	112	32,660
Dixmoor	182	4,147	177	1,454	269	20,635
Dolton	47	24,241	47	8,300	106	32,982
Downers Grove	18	42,465	17	16,112	80	35,258
E. Chicago Hts.	157	5,591	196	1,178	275	$ 13,796
East Dundee	203	2,726	205	912	150	30,364
East Hazelcrest	240	1,342	230	519	182	28,438
Elburn	235	1,435	235	473	200	27,321
Elgin	6	67,595	6	24,551	239	24,384
Elk Grove Vlg.	33	30,476	28	10,975	64	$ 36,608
Elmhurst	17	43,650	19	14,917	82	34,715
Elmwood Park	53	23,458	37	9,511	194	27,731
Elwood	252	966	251	307	177	28,622
Evanston	3	72,074	2	28,099	186	28,284
Evergreen Park	57	21,362	55	7,623	152	$ 30,302
Flossmoor	131	8,468	138	2,770	18	57,336
Forest Lake (C)	245	1,152	240	400	147	30,597
Forest Park	82	15,390	57	7,597	250	23,315
Forest View	257	758	254	271	117	32,500
Fox Lake	136	7,497	136	2,886	270	$ 20,630
Fox Lake Hills (C)	207	2,422	214	757	119	32,394
Fox River Grove	206	2,606	203	932	207	26,762
Fox River Vly. Grdns.	260	686	263	177	124	32,177
Frankfort	170	4,766	182	1,380	66	$ 36,331
Franklin Park	69	17,672	70	6,173	159	29,670
Gages Lake (C)	189	3,894	191	1,227	110	32,736
Geneva	118	10,185	114	3,826	89	34,162
Gilberts	264	508	267	126	73	35,833
Glen Ellyn	49	23,983	43	8,932	61	$ 37,073
Glencoe	125	9,027	131	3,128	7	67,966
Glendale Hts.	41	26,668	48	8,147	122	32,261
Glenview	27	34,154	26	11,192	42	43,095
Glenwood	115	10,365	124	3,385	63	36,934
Godley	267	353	269	117	173	$ 28,750
Golf	265	501	261	187	16	59,375
Grass Lake (C)	212	2,325	211	786	164	29,079
Grayslake	151	5,820	141	2,543	199	27,365
Green Oaks	228	1,714	229	520	24	48,716
Gurnee	134	7,973	121	3,459	76	$ 35,529
Hainesville	273	158	273	63	149	30,417
Hampshire	225	1,791	219	701	225	25,690
Hanover Park	28	32,405	38	9,419	95	33,973
Harvard	160	5,300	158	1,984	256	22,565

ESTIMATED SIZE AND INCOME OF 275 SUBURBS (Continued)

Municipality	Rank	Population	Rank	Number of Households	Median Household Income Rank	Median Household Income Amount
Harvey	26	35,413	27	10,982	247	$ 23,491
Harwood Hts.	135	7,863	125	3,370	211	26,374
Hawthorn Woods	214	2,167	218	707	22	50,156
Hazel Crest	90	14,138	95	4,459	97	33,788
Hebron	253	861	252	293	260	22,450
Hickory Hills	91	14,087	94	4,553	114	$ 32,620
Highland Park	31	31,012	29	10,908	25	48,254
Highwood	161	5,299	153	2,050	255	22,662
Hillside	133	8,078	132	3,077	145	30,641
Hinsdale	75	16,579	74	6,010	40	44,197
Hodgkins	215	2,135	207	897	271	$ 20,494
Hoffman Estates	19	40,477	22	13,308	70	35,965
Holiday Hills	258	753	253	275	142	30,872
Hometown	164	5,088	154	2,018	232	25,164
Homewood	63	19,104	60	7,315	77	35,518
Huntley	227	1,721	224	604	141	$ 30,915
Indian Creek	271	253	268	123	44	42,167
Indian Head Pk.	196	3,494	186	1,326	36	45,414
Ingleside (C)	222	1,938	220	698	236	24,556
Inverness	162	5,148	172	1,629	5	68,873
Island Lake	208	2,417	210	789	198	$ 27,434
Itasca	137	7,359	144	2,394	84	34,435
Joliet	2	76,488	3	27,705	245	23,751
Justice	114	10,512	92	4,676	195	27,613
Kenilworth	204	2,671	204	914	1	86,222
Kildeer	230	1,688	234	475	9	$ 66,951
La Grange	83	15,353	81	5,604	74	35,810
La Grange Park	97	13,166	84	5,183	116	32,528
Lake Barrington	205	2,650	208	869	15	59,767
Lake Bluff	173	4,593	165	1,724	30	47,534
Lake Catherine (C)	236	1,416	231	518	214	$ 26,250
Lake Forest	78	15,805	83	5,348	19	56,971
Lake-in-the Hills	147	6,374	163	1,858	127	31,950
Lake Villa	231	1,597	227	539	216	26,223
Lake Zurich	124	9,071	130	3,155	68	36,053
Lakemoor	254	810	256	257	262	$ 22,232
Lakewood	239	1,376	238	438	31	47,500
Lansing	36	28,581	31	10,616	137	31,164
Lemont	154	5,700	149	2,174	196	27,560
Libertyville	72	17,216	77	5,807	47	40,267
Lincolnshire	174	4,576	169	1,670	4	$ 70,581
Lincolnwood	106	11,895	107	4,110	29	47,637
Lindenhurst	144	6,658	155	2,009	67	36,327
Lisle	79	15,767	72	6,096	108	32,752
Lockport	123	9,510	118	3,552	185	28,330
Lombard	24	37,557	20	14,057	111	$ 32,670
Long Grove	209	2,375	216	713	14	59,848
Long Lake (C)	211	2,343	211	786	241	24,271
Lynwood	155	5,664	176	1,555	130	31,739
Lyons	121	9,780	109	4,042	215	26,234

ESTIMATED SIZE AND INCOME OF 275 SUBURBS (Continued)

Municipality	Rank	Population	Rank	Number of Households	Median Household Income Rank	Median Household Income Amount
Manhattan	220	1,973	213	765	176	$ 28,623
Maple Park	255	776	258	233	266	21,953
Marengo	177	4,399	166	1,714	252	23,268
Markham	84	15,267	110	4,018	154	30,158
Matteson	111	11,248	120	3,467	72	35,835
Maywood	38	27,420	46	8,439	235	$ 24,854
Mc Cook	269	323	266	143	219	25,972
Mc Cullom Lake	248	1,039	249	335	261	22,337
Mc Henry	101	12,478	90	4,731	201	27,156
Mc Henry Shores	247	1,102	248	347	133	31,536
Melrose Park	58	20,640	51	7,998	238	$ 24,439
Merrionette Park	221	1,961	202	939	257	22,527
Mettawa	268	335	270	108	39	44,250
Midlothian	88	14,367	91	4,730	168	28,999
Minooka	226	1,746	232	495	129	31,790
Mokena	167	4,907	174	1,605	202	$ 27,148
Monee	251	988	245	371	217	26,111
Montgomery	181	4,181	189	1,267	203	27,073
Morton Grove	52	23,470	50	8,013	55	38,825
Mount Prospect	14	53,390	15	19,164	81	35,149
Mundelein	70	17,542	73	6,050	144	$ 30,788
Naperville	13	53,600	8	23,082	41	43,697
New Lenox	148	6,242	146	2,277	121	32,289
Niles	34	29,833	33	10,334	109	32,743
Norridge	80	15,727	78	5,766	132	31,570
North Aurora	158	5,560	160	1,971	197	$ 27,444
North Barrington	233	1,498	236	460	13	62,807
North Chicago	21	39,646	61	7,081	272	19,856
North Riverside	146	6,488	134	2,913	221	25,960
Northbrook	30	31,813	32	10,511	20	52,426
Northfield	168	4,794	151	2,082	38	$ 44,483
Northlake	103	12,271	98	4,314	165	29,017
Oak Brook	138	7,352	143	2,488	3	71,230
Oak Forest	40	27,004	49	8,131	93	34,069
Oak Lawn	9	58,630	12	21,210	136	31,187
Oak Park	12	55,006	9	22,774	208	$ 26,712
Oakbrook Terrace	210	2,367	197	1,147	174	28,732
Oakwood Hills	238	1,382	237	444	138	31,090
Old Mill Creek	275	103	275	31	125	32,083
Olympia Fields	184	4,122	187	1,282	6	67,999
Orland Hills	183	4,143	190	1,264	123	$ 32,183
Orland Park	43	26,055	39	9,263	57	38,390
Palatine	29	32,238	24	11,653	52	39,488
Palos Heights	112	10,841	119	3,468	35	45,446
Palos Hills	74	16,774	76	5,926	87	34,254
Palos Park	198	3,200	192	1,215	34	$ 46,489
Park City	178	4,360	168	1,691	253	22,687
Park Forest	42	26,394	42	8,989	156	29,883
Park Ridge	23	37,620	21	13,524	46	40,547
Peotone	200	2,923	193	1,213	210	26,421

ESTIMATED SIZE AND INCOME OF 275 SUBURBS (Continued)

Municipality	Rank	Population	Rank	Number of Households	Median Household Income Rank	Median Household Income Amount
Phoenix	201	2,880	206	907	274	$ 17,465
Pingree Grove	272	183	271	76	233	25,000
Pistakee Highlands (C)	191	3,843	188	1,278	163	29,080
Plainfield	186	4,048	180	1,404	171	28,871
Posen	175	4,569	175	1,575	192	27,898
Prairie Grove	259	725	257	238	48	$ 40,238
Prospect Hts.	94	13,496	82	5,399	160	29,627
Richmond	246	1,136	241	393	227	25,463
Richton Park	117	10,190	123	3,394	139	30,999
River Forest	105	11,928	108	4,071	50	39,798
River Grove	116	10,192	103	4,272	228	$ 25,429
Riverdale	98	12,869	80	5,607	220	25,963
Riverside	129	8,937	117	3,553	62	36,957
Riverwoods	197	3,216	209	847	12	63,428
Robbins	130	8,770	145	2,311	273	19,234
Rockdale	223	1,923	216	713	254	$ 22,670
Rolling Meadows	56	21,828	58	7,539	115	32,583
Romeoville	81	15,398	113	3,848	131	31,595
Roselle	67	18,236	64	6,895	71	35,870
Rosemont	185	4,067	156	1,991	242	24,051
Round Lake	195	3,501	201	948	268	$ 21,591
Round Lake Beach	92	13,694	104	4,267	175	28,641
Round Lake Hts.	241	1,283	246	365	213	26,285
Round Lake Pk.	179	4,335	184	1,363	231	25,288
St. Charles	66	18,620	65	6,880	153	30,232
Sauk Village	113	10,804	135	2,894	126	$ 32,008
Schaumburg	10	57,347	10	22,650	94	34,059
Schiller Park	109	11,435	105	4,261	184	28,393
Shorewood	165	5,039	173	1,621	59	37,554
Skokie	8	59,663	11	22,405	75	35,555
Sleepy Hollow	219	2,058	222	640	33	$ 46,644
South Barrington	217	2,085	242	376	10	65,972
South Chicago Hts.	193	3,707	178	1,435	263	22,151
South Elgin	142	6,709	150	2,139	189	28,071
South Holland	51	23,793	56	7,604	58	37,913
Spring Grove	262	592	260	199	96	$ 33,889
Steger	127	8,987	128	3,251	258	22,506
Stickney	153	5,814	147	2,235	183	28,419
Stone Park	180	4,309	183	1,376	230	25,352
Streamwood	45	25,149	63	6,905	92	34,079
Sugar Grove	237	1,415	228	523	90	$ 34,153
Summit	119	9,890	116	3,594	246	23,570
Sunnyside	232	1,552	233	482	143	30,833
Symerton	274	125	274	36	229	25,417
Third Lake	270	272	272	75	117	32,500
Thornton	202	2,817	199	1,014	101	$ 33,291
Tinley Park	35	28,881	36	9,554	120	32,330
Tower Lakes	244	1,161	242	376	17	57,377
Union	261	674	259	210	240	24,318
University Park	149	6,190	152	2,075	170	28,965

ESTIMATED SIZE AND INCOME OF 275 SUBURBS (Continued)

Municipality	Rank	Population	Rank	Number of Households	Median Household Income Rank	Median Household Income Amount
Valley View	213	2,300	223	636	193	$ 27,806
Venetian Village (C)	199	3,102	200	1,005	161	29,375
Vernon Hills	107	11,762	106	4,184	104	33,064
Villa Park	54	22,560	52	7,956	134	31,515
Wadsworth	242	1,196	247	350	60	37,097
Warrenville	132	8,430	122	3,439	99	$ 33,533
Wauconda	152	5,817	157	1,985	206	26,835
Waukegan	4	70,077	5	24,559	244	23,846
Wayne	250	1,003	250	322	32	46,842
West Chicago	95	13,441	97	4,325	223	25,797
West Dundee	187	3,989	181	1,381	237	$ 24,452
Westchester	73	16,909	67	6,632	69	36,037
Western Springs	99	12,583	99	4,304	37	44,733
Westmont	61	19,415	53	7,846	172	28,808
Wheaton	15	45,933	18	16,068	79	35,343
Wheeling	44	25,858	30	10,626	151	$ 30,339
Wildwood (C)	218	2,079	221	655	102	33,177
Willow Springs	176	4,465	179	1,405	100	33,319
Willowbrook	145	6,653	142	2,526	54	38,875
Wilmette	39	27,244	35	9,769	26	48,059
Wilmington	171	4,742	171	1,647	212	$ 26,330
Winfield	166	5,025	170	1,657	43	42,490
Winnetka	100	12,541	102	4,283	11	64,476
Winthrop Harbor	159	5,365	162	1,859	140	30,941
Wonder Lake (C)	150	6,169	148	2,224	259	22,500
Wonder Lake (Inc.)	256	773	255	266	167	$ 29,000
Wood Dale	110	11,295	112	3,924	83	34,663
Woodridge	48	24,009	41	9,088	105	33,018
Woodstock	102	12,313	93	4,604	249	23,359
Worth	104	12,008	100	4,297	187	28,236
Zion	65	18,774	71	6,126	224	$ 25,714

(Inc.) - Incorporated.
(C) - Census Designated Place.

SOURCES: U.S. Census - Local Population Estimates - 1984;
Sun-Times Estimated Households - 1985;
L.P. Claritas Co. - Alexandria, Virginia.

PROJECTED POPULATION AND HOUSEHOLDS OF THE 275 SUBURBAN PLACES WITHIN THE NICA*

- 2005 -

Showing population and number of households ... with towns ranked in descending order, for each measure.

Municipality	Rank	Population	Rank	Number of Households
Addison	30	39,520	36	13,350
Algonquin	75	20,600	89	6,914
Alsip	72	21,299	57	9,872
Antioch	153	8,754	151	3,340
Arbury Hills (C)		d.n.a.		d.n.a.
Arlington Heights	6	81,112	6	31,646
Aurora	1	147,774	1	55,186
Bannockburn	241	1,368	251	242
Barrington	126	12,698	124	4,745
Barrington Hills	190	4,972	196	1,609
Bartlett	62	24,982	73	7,836
Batavia	85	18,551	87	6,969
Bedford Park	244	1,050	246	350
Beecher	207	3,322	206	1,289
Bellwood	73	21,000	78	7,709
Bensenville	83	18,800	86	6,970
Berkeley	193	4,526	189	1,941
Berwyn	23	45,400	18	19,850
Bloomingdale	57	28,000	55	10,000
Blue Island	67	22,500	61	9,626
Bolingbrook	17	54,035	19	18,887
Braidwood	172	6,504	182	2,121
Bridgeview	104	15,581	95	6,620
Broadview	151	9,000	144	3,750
Brookfield	86	18,500	79	7,677
Buffalo Grove	22	45,874	25	16,621
Bull Valley	238	1,446	239	504
Burbank	59	26,000	60	9,631
Burlington	252	597	252	228
Burnham	199	4,078	199	1,534
Burr Ridge	150	9,022	165	2,888
Calumet City	29	40,000	23	17,021
Calumet Park	151	9,000	152	3,300
Carol Stream	36	35,800	31	14,270
Carpentersville	44	32,449	53	10,667
Cary	101	16,000	106	5,970
Channahon	138	10,000	154	3,279
Channel Lake (C)		d.n.a.		d.n.a.
Chicago Heights	38	34,759	42	12,737
Chicago Ridge	97	17,152	100	6,495
Cicero	15	57,261	9	24,883
Clarendon Hills	157	8,180	163	3,010
Country Club Hills	88	18,472	115	5,483
Countryside	168	7,000	161	3,056
Crest Hill	100	16,660	103	6,345

* Northeastern Illinois Counties Area formerly Chicago SMSA.

PROJECTED POPULATION AND HOUSEHOLDS
OF 275 SUBURBS - 2005 - (Continued)

Municipality	Rank	Population	Rank	Number of Households
Crestwood	95	17,326	90	6,867
Crete	138	10,000	142	3,824
Crystal Lake	37	35,230	34	13,792
Darien	56	28,340	50	11,010
Deer Park	221	2,251	226	713
Deerfield	90	18,215	92	6,801
Des Plaines	11	59,391	15	22,079
Dixmoor	200	4,014	195	1,624
Dolton	79	22,000	70	8,368
Downers Grove	14	57,380	16	21,030
East Chicago Hts.	183	5,763	194	1,662
East Dundee	173	6,500	174	2,416
East Hazelcrest	236	1,495	237	552
Elburn	212	3,000	210	1,164
Elgin	3	97,206	2	40,248
Elk Grove Village	27	42,714	29	14,521
Elmhurst	20	48,480	26	16,300
Elmwood Park	74	20,784	59	9,643
Elwood	245	1,009	245	369
Evanston	8	71,748	8	28,008
Evergreen Park	77	19,814	72	8,000
Flossmoor	142	9,987	145	3,703
Forest Lake (C)	d.n.a.		d.n.a.	
Forest Park	105	15,504	76	7,749
Forest View	250	800	247	314
Fox Lake	134	11,021	122	4,754
Fox Lake Hills (C)	d.n.a.		d.n.a.	
Fox River Grove	203	3,906	197	1,577
Fox Rvr Vly Grdns	234	1,601	235	575
Frankfort	138	10,000	157	3,239
Franklin Park	92	18,000	83	7,115
Gages Lake (C)	d.n.a.		d.n.a.	
Geneva	101	16,000	97	6,580
Gilberts	237	1,493	233	595
Glen Ellyn	40	33,700	41	12,770
Glencoe	162	7,902	159	3,167
Glendale Heights	43	32,720	40	12,930
Glenview	21	46,825	20	17,737
Glenwood	96	17,291	98	6,566
Godley*	254	470	255	136
Golf	253	500	254	164
Grass Lake (C)	d.n.a.		d.n.a.	
Grayslake	111	14,662	107	5,909
Green Oaks	223	2,232	230	669
Gurnee	80	19,230	74	7,817
Hainesville	259	194	260	60
Hampshire	214	2,973	211	1,105
Hanover Park	35	36,000	32	14,155
Harvard	177	6,208	177	2,320
Harvey	32	37,806	46	12,000

Rank	M.S.A. Name	M.S.A. Total Population	Central Cities Name	Central Cities Population	Outside Central Cities Population
31	San Jose, CA	1,393,300	Total	763,500	629,800
			San Jose, CA	(706,900)	
			Palo Alto, CA	(56,600)	
32	New Orleans, LA	1,348,700	Total	600,000	748,700
			New Orleans, LA	(564,900)	
			Slidell, LA	(35,100)	
33	Bergen - Passaic, NJ	1,293,400	Paterson, NJ	136,400	1,157,000
34	Columbus, OH	1,288,900	Total	646,800	642,100
			Columbus, OH	(568,600)	
			Newark, OH	(41,600)	
			Lancaster, OH	(36,600)	
35	Norfolk - Virginia Beach - Newport News, VA	1,288,400	Total	1,042,800	245,600
			Virginia Beach, VA	(326,600)	
			Norfolk, VA	(283,100)	
			Newport News, VA	(152,600)	
			Hampton, VA	(126,100)	
			Portsmouth, VA	(105,200)	
			Suffolk, VA	(49,200)	
36	Sacramento, CA	1,266,400	Total	424,500	841,900
			Sacramento, CA	(318,700)	
			Davis, CA	(40,800)	
			Woodland, CA	(34,200)	
			Roseville, CA	(30,800)	
37	San Antonio, TX	1,209,200	San Antonio, TX	872,100	337,100
38	Indianapolis, IN	1,208,600	Indianapolis, IN	713,700	494,900

39	Fort Worth - Arlington, TX	1,175,500	Total	650,600	524,900
			Fort Worth, TX	(429,300)	
			Arlington, TX	(221,300)	
40	Fort Lauderdale - Hollywood - Pompano Beach, FL	1,159,100	Total	349,400	809,700
			Fort Lauderdale, FL	(154,600)	
			Hollywood, FL	(126,100)	
			Pompano Beach, FL	(68,700)	
41	Portland, OR	1,149,300	Portland, OR	390,600	758,700
42	Charlotte - Gastonia - Rock Hill, NC - SC	1,049,000	Total	463,800	585,200
			Charlotte, NC	(340,400)	
			Gastonia, NC	(51,400)	
			Rock Hill, SC	(39,200)	
			Kannapolis, NC	(32,800)	
43	Salt Lake City - Ogden, UT	1,044,200	Total	237,800	806,400
			Salt Lake City, UT	(168,000)	
			Ogden, UT	(69,800)	
44	Rochester, NY	1,001,100	Rochester, NY	243,000	758,100

* No Central City Present Under Office of Management and Budget Definitions.

SOURCES: United States Office of Management and Budget;
Sales Management - 1986 Survey of Buying Power Estimates.

PROJECTED POPULATION AND HOUSEHOLDS
OF 275 SUBURBS - 2005 - (Continued)

Municipality	Rank	Population	Rank	Number of Households
Harwood Heights	167	7,382	147	3,542
Hawthorn Woods	187	5,322	192	1,768
Hazel Crest	84	18,770	91	6,829
Hebron	247	902	244	372
Hickory Hills	114	14,464	116	5,429
Highland Park	42	33,000	43	12,246
Highwood	186	5,470	184	2,060
Hillside	158	8,134	148	3,482
Hinsdale	81	18,971	88	6,926
Hodgkins	226	2,200	217	1,000
Hoffman Estates	9	60,795	10	23,750
Holiday Hills	229	2,016	229	671
Hometown	192	4,582	187	1,990
Homewood	76	20,290	75	7,797
Huntley	228	2,120	223	777
Indian Creek	256	320	256	112
Indian Head Park	176	6,300	170	2,557
Ingleside (C)	d.n.a.		d.n.a.	
Inverness	175	6,353	190	1,937
Island Lake	188	5,179	191	1,809
Itasca	121	13,110	131	4,400
Joliet	5	85,000	7	31,250
Justice	119	13,413	110	5,741
Kenilworth	218	2,687	221	845
Kildeer	219	2,546	224	770
La Grange	101	16,000	105	6,289
La Grange Park	120	13,200	117	5,341
Lake Barrington	211	3,059	208	1,209
Lake Bluff	171	6,508	169	2,757
Lake Catherine (C)	d.n.a.		d.n.a.	
Lake Forest	89	18,329	99	6,542
Lake-in-the-Hills	166	7,434	173	2,439
Lake Villa	202	4,000	198	1,558
Lake Zurich	91	18,123	101	6,431
Lakemoor	243	1,200	242	419
Lakewood	216	2,748	220	870
Lansing	51	30,159	37	13,195
Lemont	156	8,375	158	3,225
Libertyville	47	31,559	51	10,752
Lincolnshire	154	8,627	164	2,924
Lincolnwood	131	11,800	121	4,817
Lindenhurst	118	13,589	135	4,132
Lisle	41	33,120	38	13,010
Lockport	110	14,935	96	6,613
Lombard	19	48,500	22	17,440
Long Grove	196	4,436	205	1,335
Long Lake (C)	d.n.a.		d.n.a.	
Lynwood	138	10,000	141	3,846
Lyons	146	9,271	136	4,080
Manhattan	217	2,706	215	1,035

PROJECTED POPULATION AND HOUSEHOLDS
OF 275 SUBURBS - 2005 - (Continued)

Municipality	Rank	Population	Rank	Number of Households
Maple Park	251	799	250	286
Marengo	189	5,085	180	2,216
Markham	106	15,107	129	4,482
Matteson	71	21,601	80	7,647
Maywood	54	29,279	66	8,731
Mc Cook	255	400	253	203
Mc Cullom Lake	239	1,419	240	500
Mc Henry	60	25,000	56	9,924
Mc Henry Shores	d.n.a.		d.n.a.	
Melrose Park	79	19,570	69	8,564
Merrionette Park	222	2,246	215	1,035
Mettawa	249	843	249	300
Midlothian	107	15,084	114	5,545
Minooka*	260	191	258	69
Mokena	135	11,000	140	3,895
Monee	227	2,166	222	825
Montgomery**	178	6,166	175	2,350
Morton Grove	69	22,100	64	8,840
Mount Prospect	10	60,625	11	23,695
Mundelein	52	29,965	49	11,237
Naperville	2	102,758	3	36,060
New Lenox	125	12,778	127	4,571
Niles	49	30,768	44	12,236
Norridge	116	14,094	108	5,865
North Aurora	148	9,104	143	3,764
North Barrington	220	2,500	218	943
North Chicago	25	43,159	67	8,677
North Riverside	169	6,838	162	3,041
Northbrook	32	38,300	33	14,082
Northfield	153	7,752	167	2,826
Northlake	128	12,500	119	5,011
Oak Brook	137	10,350	156	3,240
Oak Forest	53	29,847	54	10,409
Oak Lawn	18	53,900	13	22,831
Oak Park	16	54,605	12	23,651
Oakbrook Terrace	165	7,600	138	3,920
Oakwood Hills	242	1,341	241	464
Old Mill Creek	246	1,000	243	400
Olympia Fields	180	5,907	183	2,073
Orland Hills	161	7,925	171	2,500
Orland Park	24	44,622	24	16,981
Palatine	28	40,074	27	15,554
Palos Heights	130	11,861	137	4,024
Palos Hills	82	18,895	81	7,309
Palos Park	170	6,739	179	2,288
Park City	173	6,500	155	3,266
Park Forest	48	30,917	45	12,153
Park Ridge	34	37,203	30	14,273
Peotone	204	3,742	201	1,487
Phoenix	212	3,000	213	1,054

PROJECTED POPULATION AND HOUSEHOLDS
OF 275 SUBURBS - 2005 - (Continued)

Municipality	Rank	Population	Rank	Number of Households
Pingree Grove	257	288	257	103
Pistakee Highlands (C)	d.n.a.		d.n.a.	
Plainfield	108	15,000	109	5,788
Posen	185	5,496	180	2,216
Prairie Grove	225	2,230	225	741
Prospect Heights	113	14,500	104	6,304
Richmond	240	1,400	236	560
Richton Park	98	16,981	94	6,719
River Forest	129	12,037	134	4,300
River Grove	143	9,956	132	4,378
Riverdale	123	12,983	111	5,689
Riverside	159	8,112	146	3,568
Riverwoods	197	4,301	204	1,373
Robbins	147	9,270	168	2,798
Rockdale	208	3,244	207	1,214
Rolling Meadows	60	25,000	62	9,261
Romeoville	66	23,000	93	6,759
Roselle	64	24,378	63	8,974
Rosemont	205	3,654	185	2,049
Round Lake	184	5,693	176	2,340
Round Lake Beach	87	18,484	102	6,386
Round Lake Heights	223	2,232	227	702
Round Lake Park	181	5,800	188	1,974
St. Charles	50	30,628	47	11,648
Sauk Village	115	14,352	133	4,376
Schaumburg	4	85,235	4	35,515
Schiller Park	133	11,141	125	4,695
Shorewood	149	9,073	160	3,097
Skokie	12	59,308	14	22,689
Sleepy Hollow	215	2,955	214	1,042
South Barrington	210	3,094	219	882
South Chicago Hts.	201	4,008	193	1,720
South Elgin	145	9,805	149	3,444
South Holland	68	22,294	71	8,158
Spring Grove	230	2,000	228	680
Steger	132	11,326	123	4,753
Stickney	182	5,796	178	2,305
Stone Park	195	4,500	200	1,500
Streamwood	45	32,279	52	10,708
Sugar Grove	194	4,518	202	1,485
Summit	144	9,886	139	3,909
Sunnyside	206	3,603	212	1,063
Symerton	258	212	259	65
Third Lake	233	1,668	231	654
Thornton	209	3,150	209	1,167
Tinley Park	26	43,132	28	15,549
Tower Lakes	235	1,556	238	533
Union	248	869	248	304
University Park	108	15,000	112	5,589
Valley View	d.n.a.		d.n.a.	

PROJECTED POPULATION AND HOUSEHOLDS
OF 275 SUBURBS - 2005 - (Continued)

Municipality	Rank	Population	Rank	Number of Households
Venetian Village (C)	d.n.a.		d.n.a.	
Vernon Hills	94	17,369	85	7,032
Villa Park	63	24,800	68	8,640
Wadsworth	231	1,910	232	615
Warrenville	112	14,620	113	5,580
Wauconda	160	8,000	153	3,289
Waukegan	7	80,050	5	33,277
Wayne	198	4,193	203	1,478
West Chicago	39	34,000	48	11,460
West Dundee	155	8,500	150	3,400
Westchester	99	16,832	84	7,034
Western Springs	127	12,674	128	4,513
Westmont	55	29,120	35	13,760
Wheaton	13	57,810	17	20,480
Wheeling	31	38,981	21	17,639
Wildwood (C)	d.n.a.		d.n.a.	
Willow Springs	191	4,800	186	2,007
Willowbrook	136	10,600	120	4,890
Wilmette	58	27,073	58	9,800
Wilmington	179	5,930	172	2,472
Winfield	117	14,060	130	4,430
Winnetka	124	12,800	126	4,590
Winthrop Harbor	164	7,724	166	2,835
Wonder Lake (C)	d.n.a.		d.n.a.	
Wonder Lake (Inc.)	232	1,673	234	587
Wood Dale	78	19,640	77	7,720
Woodridge	46	31,760	39	12,970
Woodstock	93	17,500	82	7,289
Worth	122	13,000	118	5,200
Zion	65	23,058	65	8,759

* Will County Portion Only.
** Kane County Portion Only.

(C) - Census Designated Place.
(Inc.) - Incorporated.
d.n.a. - data not available.

SOURCE: Northeastern Illinois Planning Commission Estimates.

SIZE AND INCOME OF THE 50 INCORPORATED PLACES WITHIN THE CHICAGO-GARY-LAKE COUNTY CMSA-NON NICA*

Showing population and median household income . . . with towns ranked, in descending order, for each measure.

Municipality	Rank	Population	Median Household Income Rank	Median Household Income Amount
Beverly Shores, IN	38	864	9	$ 32,255
Braceville, IL	42	662	33	26,564
Burns Harbor, IN	37	1,005	18	29,112
Carbon Hill, IL	44	419	26	27,467
Cedar Lake, IN	17	9,005	39	25,886
Chesterton, IN	18	8,881	27	$ 27,372
Coal City, IL	23	3,858	24	27,576
Crown Point, IN	12	16,661	14	30,536
Diamond, IL	35	1,311	20	28,469
Dune Acres, IN	46	298	1	76,524
Dyer, IN	15	9,475	7	$ 34,054
East Brooklyn, IL	50	80	46	24,758
East Chicago, IN	4	37,123	50	21,833
Gardner, IL	34	1,406	31	26,970
Gary, IN	1	143,096	49	21,927
Griffith, IN	11	16,673	13	$ 30,994
Hammond, IN	2	89,364	44	25,290
Hebron, IN	28	2,817	29	27,200
Highland, IN	7	24,558	6	34,062
Hobart, IN	9	22,608	15	30,078
Kenosha, WI	3	75,657	41	$ 25,668
Kinsman, IL	49	146	42	25,455
Kouts, IN	32	1,660	45	25,008
Lake Station, IN	13	14,498	34	26,341
Lisbon, IL	48	215	48	23,558
Lowell, IN	19	6,031	23	$ 27,788
Mazon, IL	40	773	11	31,165
Merrillville, IN	6	27,152	8	32,387
Millington, IL	43	461	19	29,012
Morris, IL	16	9,023	30	27,022
Munster, IN	10	20,376	4	$ 39,850
New Chicago, IN	29	2,615	28	27,208
Newark, IL	39	843	21	28,315
Ogden Dunes, IN	33	1,491	2	47,334
Oswego, IL	27	3,179	5	34,634
Paddock Lake, WI	30	2,266	25	$ 27,532
Plano, IL	21	4,888	32	26,809
Portage, IN	5	28,848	22	28,155
Porter, IN	26	3,601	16	29,589
St. John, IN	22	4,049	3	40,190

* Northeastern Illinois Counties Area formerly Chicago SMSA.

SIZE AND INCOME OF 50 INCORPORATED PLACES WITHIN THE CHICAGO-GARY-LAKE COUNTY CMSA-NON NICA* (Continued)

Municipality	Rank	Population	Median Household Income Rank	Median Household Income Amount
Schererville, IN	14	14,105	12	$ 31,087
Schneider, IN	45	354	37	26,000
Silver Lake, WI	31	1,671	43	25,433
South Wilmington, IL	41	735	47	24,526
Town of Pines, IN	36	1,011	38	25,938
Twin Lakes, WI	24	3,651	40	$ 25,697
Valparaiso, IN	8	22,835	35	26,124
Verona, IL	47	256	10	32,079
Whiting, IN	20	5,419	36	26,107
Yorkville, IL	25	3,630	17	29,292

* Northeastern Illinois Counties Area formerly Chicago SMSA.

SOURCES: U.S. Census - Local Publication Estimates - 1984;
L.P. Claritas Co. - Alexandria, Virginia.

SIZE AND INCOME OF THE 90 INCORPORATED PLACES WITHIN THE CHICAGO ADI - ILLINOIS NON CHICAGO-GARY-LAKE COUNTY CMSA PORTION

Showing population and median household income . . . with towns ranked, in descending order, for each measure.

Municipality	Rank	Population	Median Household Income Rank	Median Household Income Amount
Aroma Park	51	678	73	$ 21,756
Ashkum	48	731	38	24,926
Beaverville	67	390	87	18,932
Bonfield	73	291	9	29,003
Bourbonnais	5	13,439	14	27,485
Bradley	6	11,334	60	$ 22,899
Buckingham	71	309	75	21,436
Buckley	58	585	53	23,726
Cabery	75	285	89	18,594
Campus	84	209	5	30,017
Cedar Point	68	372	46	$ 24,426
Chatsworth	33	1,141	10	28,488
Chebanse	31	1,218	17	26,933
Cissna Park	45	780	56	23,258
Clifton	26	1,368	31	25,236
Cornell	55	629	39	$ 24,913
Cortland	39	1,000	15	27,011
Crescent City	53	663	22	26,153
Cullom	56	610	28	25,400
Dalzell	43	872	66	22,432
Dana	82	211	84	$ 19,504
Danforth	59	554	79	20,484
De Kalb	1	31,533	85	19,379
Donovan	80	255	49	24,231
Dwight	15	4,274	19	26,335
Earlville	28	1,298	65	$ 22,446
Emington	88	105	26	25,721
Essex	62	486	12	27,955
Fairbury	17	3,379	23	26,011
Flanagan	42	908	47	24,423
Forrest	32	1,166	25	$ 25,882
Genoa	18	3,326	52	23,772
Gilman	22	2,013	67	22,400
Grand Ridge	52	667	1	33,466
Grant Park	38	1,008	40	24,705
Herscher	29	1,225	2	$ 31,595
Hinckley	24	1,522	18	26,566
Iroquois	81	233	86	18,963
Irwin	89	100	8	29,439
Kangley	77	273	34	25,185
Kankakee	2	28,363	68	$ 22,366
Kinyston	54	647	50	24,005
Kirkland	29	1,225	51	23,838
La Salle	9	9,923	76	21,365
Lee	76	276	70	22,193

SIZE AND INCOME OF
90 INCORPORATED PLACES
WITHIN THE CHICAGO ADI - ILLINOIS
NON CHICAGO-GARY-LAKE COUNTY CMSA PORTION (Continued)

Municipality	Rank	Population	Median Household Income Rank	Median Household Income Amount
Leland	47	740	64	$ 22,626
Leonore	85	202	6	29,687
Loda	64	461	88	18,777
Long Point	79	257	72	21,894
Lostant	61	531	4	30,192
Malta	40	983	29	$ 25,343
Manteno	19	3,145	54	23,722
Marseilles	14	4,916	43	24,604
Martinton	69	357	13	27,908
Mendota	11	6,918	41	24,700
Milford	23	1,632	71	$ 22,077
Momence	20	3,044	82	19,724
Naplate	57	591	57	23,178
North Utica	36	1,056	61	22,709
Odell	37	1,047	3	30,929
Oglesby	16	3,780	42	$ 24,625
Onarga	35	1,124	74	21,582
Ottawa	3	17,985	20	26,289
Papineau	86	195	81	19,764
Pembroke	46	763	90	12,038
Peru	8	10,526	35	$ 25,162
Pontiac	7	11,274	62	22,703
Ransom	65	453	48	24,344
Reddick	83	210	21	26,211
Rutland	63	480	78	20,563
St. Anne	27	1,344	77	$ 21,092
Sandwich	13	5,655	44	24,540
Saunemin	66	415	59	23,019
Seneca	21	2,097	32	25,224
Shabbona	44	848	29	25,343
Sheldon	34	1,125	69	$ 22,277
Sheridan	50	682	27	25,700
Somonauk	25	1,407	37	25,035
Strawn	87	125	45	24,497
Streator	4	14,081	58	23,109
Sun River Terrace	60	536	80	$ 19,911
Sycamore	10	9,389	16	26,940
Thawville	74	290	36	25,051
Tonica	49	729	55	23,625
Troy Grove	78	270	11	28,212
Union Hill	90	74	24	$ 25,983
Waterman	41	912	7	29,576
Watseka	12	5,721	63	22,633
Wellington	70	333	33	25,211
Woodland	72	308	83	19,713

(C) - Census Designated Place.

SOURCE: U.S. Census - Local Population Estimates - 1984.

SIZE AND INCOME OF THE 20 INCORPORATED PLACES WITHIN THE CHICAGO ADI - INDIANA NON CHICAGO-GARY-LAKE COUNTY CMSA PORTION

Showing population and median household income . . . with towns ranked, in descending order, for each measure.

Municipality	Rank	Population	Median Household Income Rank	Median Household Income Amount
Brook	13	836	16	$ 21,340
De Motte	5	2,691	5	24,673
Goodland	12	1,148	13	21,794
Kentland	8	1,849	6	24,633
Kingsbury	18	409	18	20,195
Kingsford Heights	9	1,560	19	$ 19,830
La Crosse	16	690	15	21,576
La Porte	2	21,592	10	23,470
Long Beach	7	2,058	2	42,708
Michiana Shores	17	454	4	26,009
Michigan City	1	36,150	12	$ 22,140
Morocco	10	1,312	17	20,278
Mt. Ayr	20	188	7	24,297
Pottawattomie Park	19	278	1	50,141
Remington	11	1,261	9	23,950
Rensselaer	3	4,735	8	$ 24,034
Trail Creek	6	2,542	3	32,524
Wanatah	13	836	11	23,394
Westville	4	2,834	20	18,536
Wheatfield	15	769	14	21,743

SOURCE: U.S. Census - Local Population Estimates - 1984.

ECONOMIC INDICATORS

NORTHEASTERN ILLINOIS COUNTIES AREA

Year	Marriages	Recorded Births	Deaths	New Car Sales*
1960	51,809	152,525	61,139	323,199
1961	52,129	152,394	60,868	276,988
1962	51,144	149,164	61,951	334,930
1963	54,825	146,007	63,612	358,171
1964	57,365	144,437	63,252	361,023
1965	58,627	136,180	64,509	448,056
1966	60,179	132,199	66,334	421,389
1967	61,593	128,616	65,557	395,695
1968	66,050	125,983	67,766	431,611
1969	68,756	127,555	65,960	437,222
1970	67,965	133,701	66,531	383,000
1971	68,079	126,530	65,063	471,204
1972	68,823	114,237	66,446	500,197
1973	70,198	108,174	66,285	532,236
1974	67,099	107,281	63,433	456,111
1975	65,056	107,290	60,795	385,403
1976	63,975	108,258	61,681	473,067
1977	63,110	112,105	60,804	514,913
1978	62,936	110,505	60,216	482,053
1979	64,668	117,167	60,291	443,696
1980	65,616	121,626	60,517	358,189
1981	65,942	118,665	59,962	330,311
1982	65,315	118,528	59,045	336,600
1983	64,656	115,040	60,329	378,777
1984	60,889	116,742	59,224	395,744
1985	62,538	119,179	59,793	483,872

(*) NICA and Gary-Hammond PMSA.

RESIDENTIAL BUILDING PERMITS*

	Number of Units			
Year	Single Family Homes	Apartments	Public Housing	Total
1960	26,113	12,388	5,372	43,873
1961	24,415	16,363	4,186	44,964
1962	22,037	19,748	1,017	42,802
1963	19,737	18,314	1,463	39,514
1964	19,075	17,520	1,100	37,695
1965	21,172	19,201	204	40,577
1966	18,407	19,042	1,117	38,566
1967	21,879	25,398	939	48,216
1968	23,679	33,020	1,505	58,204
1969	18,396	30,425	2,610	51,431
1970	14,470	23,386	346	38,202
1971	25,788	36,981	192	62,961
1972	24,163	33,102	218	57,483
1973	19,564	23,292	99	42,955
1974	11,617	10,421	317	22,355
1975	14,938	8,326	300	23,564
1976	24,631	12,576	-	37,207
1977	32,787	17,156	-	49,943
1978	29,073	16,993	-	46,066
1979	13,437	13,734	-	27,171
1980	6,035	6,955	-	12,990
1981	4,802	4,658	190	9,650
1982	5,108	5,440	381	10,929
1983	12,913	9,206	324	22,443
1984	14,292	7,255	271	21,818
1985	15,670	13,885	249	29,804

(*) NICA and Gary-Hammond PMSA.

SOURCES: Marriages, Births and Deaths . . . Dept. of Public Health, State of Illinois;
New Car Sales . . . Chicago Assn. of Commerce & Industry;
Building Permits . . . Bell Federal Savings & Loan Association.

BUILDING PERMITS REPORTED (Units)
JANUARY 1980 - SEPTEMBER 1986
CITY OF CHICAGO COMMUNITY AREAS

Community Area Number	Rank	Single Units	Rank	Multi-Units	Rank	Total Units
1	31	8	17	213	19	221
2	31	8	9	395	9	403
3*	14	31	10	356	10	387
4	57	2	36	41	45	43
5	47	4	29	99	33	103
6	28	13	6	1,203	6	1,216
7	1	398	4	1,775	3	2,173
8	51	3	1	4,624	1	4,627
9	41	5	40	30	50	35
10	4	101	22	153	16	254
11	18	25	31	91	30	116
12	21	21	51	15	48	36
13	31	8	43	26	51	34
14	26	15	32	85	34	100
15	19	22	19	169	20	191
16	47	4	53	8	61	12
17	3	103	18	193	14	296
18	36	7	39	31	47	38
19	51	3	43	26	54	29
20	68	0	63	2	69	2
21	51	3	59	4	65	7
22	47	4	8	440	8	444
23	31	8	24	128	26	136
24	36	7	11	355	11	362
25	25	16	34	55	37	71
26	47	4	45	22	55	26
27	68	0	5	1,398	5	1,398
28	57	2	2	2,340	2	2,342
29	11	46	50	16	39	62
30	41	5	56	6	62	11
31	57	2	35	47	44	49
32	62	1	3	1,951	4	1,952
33	68	0	12	346	12	346
34	27	14	23	147	23	161
35	62	1	28	107	32	108
36	62	1	64	0	70	1
37	68	0	64	0	72	0
38	68	0	15	244	17	244
39	62	1	21	154	25	155
40	62	1	33	81	35	82
41	8	53	42	28	36	81
42	57	2	14	254	15	256
43	23	19	30	93	31	112
44	41	5	64	0	66	5
45	51	3	64	0	68	3

BUILDING PERMITS REPORTED (Units)
CITY OF CHICAGO COMMUNITY AREAS (Continued)

Community Area Number	Rank	Single Units	Rank	Multi-Units	Rank	Total Units
46	30	10	7	600	7	610
47	68	0	64	0	72	0
48	41	5	64	0	66	5
49	14	31	64	0	53	31
50	62	1	64	0	70	1
51	51	3	20	168	22	171
52	7	62	59	4	38	66
53	19	22	46	18	46	40
54	68	0	64	0	72	0
55	36	7	46	18	57	25
56	5	92	41	29	28	121
57	24	17	36	41	41	58
58	29	12	61	3	59	15
59	68	0	64	0	72	0
60	6	75	27	110	21	185
61	68	0	64	0	72	0
62	21	21	38	38	40	59
63	51	3	56	6	63	9
64	10	48	26	111	24	159
65	13	33	64	0	52	33
66	57	2	56	6	64	8
67	36	7	52	12	58	19
68	41	5	16	237	18	242
69	41	5	25	116	28	121
70	12	39	46	18	42	57
71	31	8	13	304	13	312
72	9	51	61	3	43	54
73	36	7	55	7	60	14
74	2	106	49	17	27	123
75	17	26	64	0	55	26
76	16	28	53	8	48	36
TOTAL		1,705		19,625		21,330

* City of Chicago Department of Inspectional Services combines data for Community Areas 3 and 77.

SOURCE: City of Chicago - Department of Inspectional Services.

BUILDING PERMITS REPORTED (UNITS)
JANUARY 1980 - SEPTEMBER 1986
SELECTED CHICAGO SUBURBS*

Municipality	Rank	Single Units	Rank	Multi-Units	Rank	Total Units
Addison	46	416	42	201	48	617
Algonquin	11	1,117	95	49	20	1,166
Alsip	54	305	53	158	62	463
Arlington Heights	8	1,282	2	2,479	3	3,761
Aurora	3	2,053	7	1,258	4	3,311
Barrington	113	73	63	129	94	202
Barrington Hills	92	132	144	0	107	132
Bartlett	29	635	55	152	33	787
Batavia	42	494	40	227	39	721
Bedford Park	177	1	144	0	177	1
Bellwood	167	6	144	0	171	6
Bensenville	109	78	64	128	93	206
Berkeley	154	15	144	0	165	15
Berwyn	140	21	109	24	142	45
Bloomingdale	55	302	70	104	66	406
Blue Island	157	14	135	5	161	19
Bolingbrook	36	535	102	36	52	571
Bridgeview	91	133	83	68	95	201
Broadview	173	3	144	0	176	3
Brookfield	117	63	60	133	96	196
Buffalo Grove	7	1,386	5	1,618	5	3,004
Burbank	75	193	42	201	67	394
Burr Ridge	30	615	130	7	47	622
Calumet City	63	273	30	358	46	631
Carol Stream	5	1,539	13	776	8	2,315
Carpentersville	143	20	132	6	155	26
Cary	51	351	144	0	72	351
Chesterton, IN	115	65	144	0	136	65
Chicago Heights	154	15	124	8	156	23
Chicago Ridge	150	17	79	73	124	90
Cicero	172	4	144	0	175	4
Clarendon Hills	103	103	75	93	96	196
Country Club Hills	72	233	90	60	80	293
Crest Hill	143	20	76	84	115	104
Crestwood	112	75	52	162	89	237
Crete	75	193	103	33	90	226
Crown Point, IN	74	203	69	106	76	309
Crystal Lake	37	532	20	472	23	1,004
Darien	19	796	56	150	27	946
Deerfield	59	283	66	125	65	408
Des Plaines	83	166	23	412	51	578
Dolton	146	19	144	0	161	19
Downers Grove	13	1,017	105	31	21	1,048
Dyer, IN	57	289	124	8	79	297
East Chicago, IN	151	16	111	23	144	39
Elgin	15	959	19	480	16	1,439
Elk Grove Village	12	1,083	10	878	10	1,961
Elmhurst	87	152	73	98	88	250
Elmwood Park	151	16	83	68	127	84
Evanston	135	27	48	181	92	208

SELECTED CHICAGO SUBURBS* (Continued)

Municipality	Rank	Single Units	Rank	Multi-Units	Rank	Total Units
Evergreen Park	122	58	124	8	135	66
Flossmoor	105	97	144	0	122	97
Forest Park	175	2	106	26	152	28
Frankfort	81	176	124	8	99	184
Franklin Park	160	11	86	65	132	76
Gary, IN	94	125	117	16	105	141
Geneva	49	361	117	16	69	377
Glen Ellyn	53	314	36	254	53	568
Glencoe	137	25	116	17	143	42
Glendale Heights	24	658	32	324	26	982
Glenview	38	509	46	193	40	702
Glenwood	166	7	139	2	170	9
Grayslake	97	120	17	570	42	690
Green Oaks	89	140	144	0	106	140
Griffith, IN	93	127	104	32	104	159
Gurnee	39	505	21	431	28	936
Hammond, IN	94	125	64	128	87	253
Hanover Park	27	647	95	49	41	696
Harvey	158	13	144	0	166	13
Harwood Heights	149	18	122	11	149	29
Hazel Crest	170	5	144	0	173	5
Hickory Hills	100	110	139	2	111	112
Highland, IN	114	68	39	230	78	298
Highland Park	56	293	21	431	38	724
Highwood	128	37	99	40	131	77
Hillside	167	6	144	0	171	6
Hinsdale	78	187	70	104	81	291
Hobart, IN	111	76	144	0	132	76
Hoffman Estates	10	1,203	9	886	9	2,089
Homewood	96	121	90	60	100	181
Indian Head Park	98	117	93	56	103	173
Inverness	30	615	144	0	49	615
Itasca	136	26	98	41	134	67
Joliet	67	249	33	270	57	519
La Grange	107	86	111	23	113	109
La Grange Park	146	19	144	0	161	19
Lake Bluff	60	280	130	7	84	287
Lake Station, IN	102	104	144	0	115	104
Lake Zurich	16	903	138	3	29	906
Lansing	69	237	86	65	77	302
Libertyville	34	597	49	178	34	775
Lincolnshire	66	255	120	12	85	267
Lincolnwood	140	21	144	0	158	21
Lindenhurst	50	357	144	0	71	357
Lisle	18	805	12	778	15	1,583
Lockport	125	48	124	8	139	56
Lombard	45	422	8	1,230	14	1,652
Lowell, IN	80	177	137	4	109	181
Lynwood	88	142	80	72	91	214
Lyons	146	19	80	72	123	91

SELECTED CHICAGO SUBURBS* (Continued)

Municipality	Rank	Single Units	Rank	Multi-Units	Rank	Total Units
Markham	124	55	144	0	140	55
Matteson	65	257	89	62	75	319
Maywood	167	6	78	79	126	85
Mc Henry	41	495	24	409	30	904
Melrose Park	137	25	139	2	154	27
Merrillville, IN	52	327	88	63	68	390
Midlothian	82	167	109	24	98	191
Mokena	101	105	132	6	112	111
Montgomery	175	2	106	126	152	28
Morton Grove	109	78	139	2	129	80
Mt. Prospect	71	234	38	243	60	477
Mundelein	28	644	62	131	34	775
Munster, IN	79	181	57	149	74	330
Naperville	1	7,234	1	5,836	1	13,070
New Lenox	47	402	67	123	56	525
Niles	121	59	94	55	109	114
Norridge	131	32	83	68	119	100
North Aurora	104	98	144	0	121	98
North Chicago	129	36	74	96	107	132
North Riverside	164	8	139	2	168	10
Northbrook	21	756	34	266	22	1,022
Northfield	123	56	135	5	137	61
Northlake	164	8	77	80	125	88
Oak Brook	33	605	144	0	50	605
Oak Forest	44	432	68	110	55	542
Oak Lawn	62	274	28	370	44	644
Oak Park	130	35	27	392	63	427
Olympia Fields	115	65	117	16	128	81
Orland Park	4	1,955	11	848	6	2,803
Palatine	48	362	6	1,331	13	1,693
Palos Heights	85	153	59	138	81	291
Palos Hills	73	227	37	248	61	475
Park Forest	170	5	144	0	173	5
Park Ridge	77	189	50	175	70	364
Posen	132	30	144	0	148	30
Prospect Heights	23	696	82	70	36	766
Richton Park	106	92	120	12	115	104
River Forest	173	3	115	20	156	23
River Grove	154	15	132	6	158	21
Riverdale	177	1	144	0	177	1
Riverside	143	20	122	11	145	31
Robbins	177	1	144	0	177	1
Rolling Meadows	40	497	51	166	43	663
Romeoville	159	12	144	0	167	12
Roselle	35	590	16	603	19	1,193
Rosemont	162	10	144	0	168	10
Round Lake Beach	32	614	60	133	37	747
St. Charles	22	727	35	258	25	985
Sauk Village	118	60	144	0	138	60
Schaumburg	2	2,616	3	2,283	2	4,899

SELECTED CHICAGO SUBURBS* (Continued)

Municipality	Rank	Single Units	Rank	Multi-Units	Rank	Total Units
Schererville, IN	17	840	58	147	24	987
Schiller Park	139	24	124	8	145	32
Shorewood	57	289	144	0	83	289
Skokie	108	84	108	25	113	109
South Holland	99	113	144	0	110	113
Steger	140	21	144	0	158	21
Stickney	160	11	99	40	141	51
Summit	163	9	113	22	146	31
Tinley Park	9	1,238	15	625	11	1,863
University Park	151	16	144	0	154	16
Vernon Hills	68	246	18	546	32	792
Villa Park	127	40	101	38	130	78
Warrenville	26	650	47	192	31	842
Waukegan	69	237	25	407	44	644
West Chicago	118	60	45	194	86	254
Westchester	61	277	41	206	59	483
Western Springs	133	29	144	0	149	29
Westmont	14	1,003	26	395	17	1,398
Wheaton	6	1,467	29	364	12	1,831
Wheeling	20	787	4	1,758	7	2,545
Wilmette	118	60	97	44	115	104
Winfield	43	445	70	104	54	549
Winnetka	133	29	144	0	149	29
Winthrop Harbor	85	153	114	21	102	174
Wood Dale	64	264	54	154	64	418
Woodridge	25	651	14	746	18	1,397
Woodstock	90	139	44	199	73	338
Worth	126	42	92	57	120	99
Zion	84	162	31	325	58	487

* Suburbs reported by Survey of Building 1980 - 1986.

SOURCE: Bell Federal Savings and Loan Association - Survey of Building.

1990 POPULATION PROJECTIONS WITH 1985 COMPARISONS

(Metropolitan Statistical Areas With Population 1,000,000 or More)

Rank	M.S.A.*	1990 Population	1985 Population	% Change
1	Los Angeles - Long Beach, CA	8,634,900	8,091,400	+ 6.7
2	New York, NY	8,570,200	8,431,800	+ 1.6
3	CHICAGO, IL	6,173,200	6,127,100	+ 0.8
4	Philadelphia, PA	4,880,700	4,807,800	+ 1.5
5	Detroit, MI	4,353,600	4,361,000	- 0.2
6	Boston - Lawrence - Salem - Lowell - Brockton, MA**	3,738,000	3,703,100	+ 0.9
7	Washington, DC	3,706,700	3,492,500	+ 6.1
8	Houston, TX	3,637,000	3,211,000	+13.3
9	Nassau - Suffolk, NY	2,787,200	2,701,000	+ 3.2
10	Atlanta, GA	2,746,200	2,460,700	+11.6
11	Dallas, TX	2,610,600	2,296,000	+13.7
12	St. Louis, MO	2,437,900	2,416,700	+ 0.9
13	San Diego, CA	2,395,100	2,140,900	+11.9
14	Baltimore, MD	2,367,800	2,291,900	+ 3.3
15	Minneapolis - St. Paul, MN	2,357,500	2,254,500	+ 4.6
16	Anaheim - Santa Ana, CA	2,292,300	2,124,000	+ 7.9
17	Riverside - San Bernardino, CA	2,196,500	1,896,400	+15.8
18	Pittsburgh, PA	2,142,700	2,180,600	- 1.7
19	Phoenix, AZ	2,135,500	1,841,100	+16.0
20	Tampa - St. Petersburg - Clearwater, FL	2,091,800	1,870,000	+11.9
21	Oakland, CA	2,022,000	1,903,200	+ 6.2
22	Miami - Hialeah, FL	1,902,500	1,771,600	+ 7.4
23	Newark, NJ	1,881,100	1,880,900	***
24	Cleveland, OH	1,845,300	1,873,400	- 1.5
25	Denver, CO	1,822,900	1,635,100	+11.5
26	Seattle, WA	1,819,000	1,719,700	+ 5.8
27	San Francisco, CA	1,617,200	1,556,000	+ 3.9
28	Kansas City, MO - KS	1,546,800	1,497,500	+ 3.3
29	San Jose, CA	1,483,800	1,393,300	+ 6.5
30	New Orleans, LA	1,428,100	1,348,700	+ 5.9
31	Sacramento, CA	1,414,800	1,266,400	+11.7
32	Cincinnati, OH	1,404,800	1,405,700	- 0.1
33	Milwaukee, WI	1,399,700	1,401,000	- 0.1
34	Norfolk - Virginia Beach Newport News, VA	1,379,600	1,288,400	+ 7.1
35	Fort Worth - Arlington, TX	1,362,700	1,175,500	+15.9
36	San Antonio, TX	1,332,600	1,209,200	+10.2
37	Columbus, OH	1,325,100	1,288,900	+ 2.8
38	Bergen - Passaic, NJ	1,292,200	1,293,400	- 0.1
39	Fort Lauderdale - Hollywood - Pompano Beach, FL	1,283,900	1,159,100	+10.8
40	Indianapolis, IN	1,241,200	1,208,600	+ 2.7
41	Portland, OR	1,180,600	1,149,300	+ 2.7
42	Salt Lake City - Ogden, UT	1,159,400	1,044,200	+11.0
43	Charlotte - Gastonia - Rock Hill, NC - SC	1,116,100	1,049,000	+ 6.4
44	Oklahoma City, OK	1,096,500	984,400	+11.4
45	Hartford - New Britain - Middletown - Bristol, CT**	1,095,700	1,075,400	+ 1.9
46	Monmouth - Ocean, NJ	1,028,300	946,200	+ 8.7
47	Rochester, NY	1,027,000	1,001,100	+ 2.6
48	Orlando, FL	1,010,400	864,100	+16.9

* 1983 - OMB revised definitions.
** Sales Management definitions.
*** Less than 0.05%.

Sources: United States Office of Management and Budget; Sales Management - 1986 Survey of Buying Power Estimates.

MEDIAN HOUSEHOLD EFFECTIVE BUYING INCOME METROPOLITAN STATISTICAL AREAS WITH POPULATIONS OF 1,000,000 OR MORE

Rank	M.S.A.	Median Household Effective Buying Income
1	Nassau - Suffolk, NY	$ 38,289
2	San Jose, CA	35,702
3	Washington, DC - MD - VA	35,172
4	Bergen - Passaic, NJ	33,231
5	Anaheim - Santa Ana, CA	33,131
6	Hartford - New Britain - Middletown - Bristol, CT*	$ 31,464
7	Newark, NJ	31,022
8	Oakland, CA	30,473
9	Minneapolis - St. Paul, MN - WI	30,184
10	San Francisco, CA	30,002
11	Boston - Lawrence - Salem - Lowell - Brockton, MA*	$ 29,621
12	Seattle, WA	29,232
13	Houston, TX	28,695
14	Denver, CO	28,692
15	CHICAGO, IL	28,217
16	Dallas, TX	$ 28,110
17	Atlanta, GA	27,770
18	Rochester, NY	27,764
19	Kansas City, MO - KS	27,736
20	Fort Worth - Arlington, TX	27,560
21	Detroit, MI	$ 27,260
22	Baltimore, MD	26,901
23	Milwaukee, WI	26,847
24	St. Louis, MO - IL	26,667
25	San Diego, CA	26,155
26	Indianapolis, IN	$ 25,936
27	Philadelphia, PA - NJ	25,827
28	Cleveland, OH	25,249
29	Los Angeles - Long Beach, CA	25,229
30	Fort Lauderdale - Hollywood - Pompano Beach, FL	25,015
31	Cincinnati, OH - IN - KY	$ 24,894
32	Sacramento, CA	24,851
33	Norfolk - Virginia Beach - Newport News, VA	24,796
34	Portland, OR	24,760
35	Salt Lake City - Ogden, UT	24,717
36	Phoenix, AZ	$ 24,214
37	Riverside - San Bernardino, CA	24,138
38	Columbus, OH	23,788
39	Charlotte - Gastonia - Rock Hill, NC - SC	23,623
40	Pittsburgh, PA	23,136
41	San Antonio, TX	$ 22,587
42	Miami - Hialeah, FL	22,152
43	New Orleans, LA	21,845
44	New York, NY	21,815
45	Tampa - St. Petersburg - Clearwater, FL	20,814

* Sales and Marketing Management definition.

SOURCE: Sales Management - 1986 Survey of Buying Power Estimates.

MEDIAN HOME VALUE AND MEDIAN CONTRACT RENT OF THE 77 CHICAGO COMMUNITY AREAS

Showing median home value (non-condominium housing units) and median contract rent . . . with Community Areas ranked, in descending order, for each measure

Community Area Number	Rank	Median Home Value	Rank	Median Contract Rent
1	12	$ 74,900	27	$ 293
2	9	80,138	9	337
3	15	71,259	54	246
4	20	69,058	37	279
5	36	46,000	51	256
6	26	$ 62,872	15	$ 310
7	2	136,003	6	343
8	1	200,000+	2	362
9	10	79,405	4	351
10	11	78,476	5	347
11	13	$ 73,850	13	$ 315
12	7	94,430	3	353
13	8	82,131	11	316
14	21	68,465	41	274
15	17	70,460	31	286
16	25	$ 62,905	44	$ 267
17	14	72,578	11	315
18	16	70,800	22	302
19	22	64,973	38	278
20	34	46,706	43	269
21	42	$ 42,474	46	$ 260
22	59	35,900	53	248
23	64	33,539	49	257
24	73	29,956	63	231
25	37	45,967	39	277
26	66	$ 33,327	46	$ 260
27	75	28,793	64	230
28	53	37,656	74	165
29	72	31,140	58	240
30	65	33,416	56	244
31	77	$ 27,395	68	$ 217
32	6	100,000	23	299
33	61	35,000	75	156
34	35	46,071	71	183
35	49	40,000	70	197
36	69	$ 32,500	76	$ 124
37	68	32,551	73	182
38	71	31,471	71	183
39	5	101,546	27	293
40	76	27,403	67	224
41	4	$111,482	20	$ 303
42	67	32,965	62	234
43	38	44,474	25	295
44	41	42,811	33	285
45	43	42,404	25	295

MEDIAN HOME VALUE AND MEDIAN CONTRACT RENT OF THE 77 CHICAGO COMMUNITY AREAS (Continued)

Community Area Number	Rank	Median Home Value	Rank	Median Contract Rent
46	52	$ 37,888	58	$ 240
47	58	36,049	29	291
48	33	47,389	17	308
49	48	40,703	31	286
50	55	36,583	42	271
51	56	$ 36,348	69	$ 215
52	47	41,478	55	245
53	46	41,520	20	303
54	60	35,732	77	122
55	39	43,938	64	230
56	27	$ 62,753	40	$ 275
57	32	52,789	35	284
58	51	38,936	57	242
59	63	33,566	61	236
60	57	36,092	66	226
61	74	$ 29,738	60	$ 239
62	30	56,387	24	298
63	50	39,422	49	257
64	24	63,080	18	307
65	28	59,746	19	304
66	45	$ 41,586	48	$ 258
67	62	34,655	33	285
68	70	32,054	52	252
69	54	37,002	45	262
70	23	64,359	6	343
71	44	$ 41,796	30	$ 287
72	19	69,513	14	312
73	40	43,359	10	317
74	29	59,127	6	343
75	31	53,335	15	310
76	3	$111,677	1	$ 391
77	18	70,179	36	280

SOURCE: L.P. Claritas Co. - Alexandria, Virginia.

MEDIAN HOME VALUE AND MEDIAN CONTRACT RENT OF THE 275 SUBURBAN PLACES WITHIN THE NICA*

Showing median home value (non-condominium housing units) and median contract rent . . . with towns ranked, in descending order, for each measure.

Municipality	Rank	Median Home Value	Rank	Median Contract Rent
Addison	86	$ 84,607	183	$ 327
Algonquin	71	91,568	189	325
Alsip	158	67,850	165	337
Antioch	138	70,974	189	325
Arbury Hills (C)	212	59,406	51	420
Arlington Heights	48	$103,639	64	$ 399
Aurora	230	55,616	222	303
Bannockburn	1	200,000+		d.n.a.
Barrington	38	122,797	25	494
Barrington Hills	1	200,000+	27	489
Bartlett	89	$ 83,693	50	$ 421
Batavia	100	78,130	194	323
Bedford Park	200	62,781	147	344
Beecher	160	67,634	147	344
Bellwood	202	62,366	176	332
Bensenville	132	$ 71,276	61	$ 401
Berkeley	156	68,000	118	360
Berwyn	198	62,949	254	274
Bloomingdale	65	92,749	68	394
Blue Island	261	46,225	250	278
Bolingbrook	147	$ 69,123	176	$ 332
Braidwood	259	47,103	162	339
Bridgeview	182	65,093	205	315
Broadview	206	62,066	222	303
Brookfield	169	66,940	153	341
Buffalo Grove	56	$ 97,879	54	$ 414
Bull Valley	18	175,714		d.n.a.
Burbank	193	63,483	181	328
Burlington	178	65,600	243	281
Burnham	233	54,737	225	302
Burr Ridge	23	$154,630	1	$ 500+
Calumet City	231	55,453	205	315
Calumet Park	264	45,222	240	288
Carol Stream	92	82,803	144	345
Carpentersville	205	62,129	203	316
Cary	104	$ 75,806	117	$ 361
Channahon	181	65,098	96	375
Channel Lake (C)	236	53,312	212	310
Chicago Heights	243	50,426	252	276
Chicago Ridge	187	64,348	163	338
Cicero	225	$ 56,993	263	$ 257
Clarendon Hills	63	94,398	119	359
Country Club Hills	175	65,903	43	434
Countryside	99	78,596	104	368
Crest Hill	251	48,662	241	284

MEDIAN HOME VALUE AND CONTRACT RENT OF THE 275 SUBURBAN PLACES (Continued)

Municipality	Rank	Median Home Value	Rank	Median Contract Rent
Crestwood	186	$ 64,683	119	$ 359
Crete	95	80,746	221	305
Crystal Lake	112	73,637	109	365
Darien	54	99,024	91	379
Deer Park	20	170,183	212	310
Deerfield	33	$125,673	30	$ 477
Des Plaines	93	80,854	119	359
Dixmoor	272	34,451	234	294
Dolton	222	57,704	168	335
Downers Grove	78	87,786	144	345
East Chicago Heights	274	$ 28,353	265	$ 250
East Dundee	122	72,352	181	328
East Hazelcrest	234	54,200	92	378
Elburn	150	68,656	196	322
Elgin	170	66,909	214	309
Elk Grove Village	82	$ 86,071	61	$ 401
Elmhurst	94	80,830	114	363
Elmwood Park	124	72,122	189	325
Elwood	239	53,110	255	272
Evanston	59	97,033	79	387
Evergreen Park	195	$ 63,271	197	$ 321
Flossmoor	35	124,725	34	464
Forest Lake (C)	137	71,018	267	225
Forest Park	221	57,733	201	317
Forest View	173	65,906	243	281
Fox Lake	214	$ 59,082	179	$ 330
Fox Lake Hills (C)	184	64,959	74	389
Fox River Grove	164	67,293	114	363
Fox Rvr. Vly. Gdns.	157	67,961	38	457
Frankfort	70	91,581	151	342
Franklin Park	159	$ 67,720	227	$ 301
Gages Lake (C)	166	67,083	34	464
Geneva	73	90,675	99	372
Gilberts	121	72,500	65	397
Glen Ellyn	64	94,240	129	354
Glencoe	15	$184,040	39	$ 449
Glendale Heights	123	72,303	159	340
Glenview	34	125,074	59	403
Glenwood	120	72,688	109	365
Godley	271	35,500	233	295
Golf	14	$186,364		d.n.a.
Grass Lake (C)	192	63,523	58	$ 406
Grayslake	145	69,391	172	334
Green Oaks	28	131,777	1	500+
Gurnee	97	80,161	51	420
Hainesville	247	$ 49,375	237	$ 292
Hampshire	180	65,226	134	350
Hanover Park	139	70,797	147	344
Harvard	219	58,330	225	302
Harvey	270	37,367	252	276

MEDIAN HOME VALUE AND CONTRACT RENT OF THE 275 SUBURBAN PLACES (Continued)

Municipality	Rank	Median Home Value	Rank	Median Contract Rent
Harwood Heights	105	$ 75,290	165	$ 337
Hawthorn Woods	21	163,068	1	500+
Hazel Crest	210	61,036	65	397
Hebron	227	56,833	259	261
Hickory Hills	102	76,983	168	335
Highland Park	26	$136,771	89	$ 381
Highwood	125	71,979	132	351
Hillside	149	68,725	136	349
Hinsdale	36	124,596	55	409
Hodgkins	254	48,108	260	260
Hoffman Estates	85	$ 84,640	63	$ 400
Holiday Hills	171	66,734	45	433
Hometown	256	47,431	266	230
Homewood	115	73,349	90	380
Huntley	152	68,467	136	349
Indian Creek	47	$105,000		d.n.a.
Indian Head Park	42	121,304	28	$ 486
Ingleside (C)	235	53,952	87	382
Inverness	1	200,000+	1	500+
Island Lake	207	61,938	43	434
Itasca	77	$ 88,797	84	$ 383
Joliet	244	50,253	257	263
Justice	179	65,394	159	340
Kenilworth	1	200,000+	1	500+
Kildeer	1	200,000+	143	346
La Grange	66	$ 92,612	132	$ 351
La Grange Park	88	83,820	153	341
Lake Barrington	17	182,102	1	500+
Lake Bluff	31	128,272	31	475
Lake Catherine (C)	215	58,684	139	347
Lake Forest	9	$200,000	49	$ 426
Lake-in-the-Hills	162	67,318	1	500+
Lake Villa	110	74,421	105	367
Lake Zurich	81	86,678	124	357
Lakemoor	266	43,452	159	340
Lakewood	40	$121,694	1	$ 500+
Lansing	194	63,345	139	347
Lemont	165	67,248	227	301
Libertyville	44	114,938	114	363
Lincolnshire	16	183,689	1	500+
Lincolnwood	41	$121,396	1	$ 500+
Lindenhurst	106	75,244	1	500+
Lisle	57	97,550	79	387
Lockport	211	61,002	230	299
Lombard	111	74,347	70	393
Long Grove	1	$200,000+	112	$ 364
Long Lake (C)	257	47,323	57	408
Lynwood	114	73,455	74	389
Lyons	196	63,206	209	312
Manhattan	203	62,360	168	335

MEDIAN HOME VALUE AND CONTRACT RENT OF THE 275 SUBURBAN PLACES (Continued)

Municipality	Rank	Median Home Value	Rank	Median Contract Rent
Maple Park	245	$ 49,750	262	$ 258
Marengo	208	61,814	235	293
Markham	268	40,862	42	435
Matteson	119	72,697	99	372
Maywood	250	49,018	216	307
Mc Cook	183	$ 65,000	238	$ 291
Mc Cullom Lake	249	49,135	153	341
Mc Henry	154	68,149	138	348
Mc Henry Shores	163	67,313	1	500+
Melrose Park	130	71,574	247	280
Merrionette Park	238	$ 53,140	187	$ 326
Mettawa	9	200,000	77	388
Midlothian	226	56,887	210	311
Minooka	107	75,042	139	347
Mokena	140	70,352	119	359
Monee	224	$ 57,330	183	$ 327
Montgomery	204	62,342	174	333
Morton Grove	67	92,501	216	307
Mount Prospect	61	96,556	74	389
Mundelein	128	71,765	112	364
Naperville	45	$111,166	83	$ 384
New Lenox	126	71,935	107	366
Niles	79	87,445	124	357
Norridge	84	85,321	129	354
North Aurora	161	67,565	178	331
North Barrington	19	$173,469	151	$ 342
North Chicago	246	49,442	250	278
North Riverside	148	69,022	207	314
Northbrook	25	142,125	1	500+
Northfield	29	131,006	1	500+
Northlake	188	$ 64,336	232	$ 296
Oak Brook	1	200,000+	33	468
Oak Forest	143	69,851	153	341
Oak Lawn	134	71,170	131	353
Oak Park	118	72,918	199	319
Oakbrook Terrace	136	$ 71,051	37	$ 458
Oakwood Hills	131	71,320	96	375
Old Mill Creek	52	100,000		d.n.a.
Olympia Fields	24	143,547	1	500+
Orland Hills	185	64,807	1	500+
Orland Park	53	$ 99,724	92	$ 378
Palatine	58	97,173	77	388
Palos Heights	51	101,925	29	479
Palos Hills	74	90,144	124	357
Palos Park	43	121,210	1	500+
Park City	242	$ 52,017	260	$ 260
Park Forest	228	56,592	168	335
Park Ridge	49	103,191	102	371
Peotone	191	63,599	214	309
Phoenix	273	29,555	243	281

MEDIAN HOME VALUE AND CONTRACT RENT OF THE 275 SUBURBAN PLACES (Continued)

Municipality	Rank	Median Home Value	Rank	Median Contract Rent
Pingree Grove	247	$ 49,375	134	$ 350
Pistakee Highlands (C)	201	62,422	1	500+
Plainfield	108	74,955	187	326
Posen	265	44,622	222	303
Prairie Grove	32	126,154	242	283
Prospect Heights	50	$102,008	95	$ 376
Richmond	153	68,398	201	317
Richton Park	189	64,324	72	390
River Forest	37	123,558	124	357
River Grove	155	68,138	183	327
Riverdale	262	$ 46,123	216	$ 307
Riverside	60	96,890	192	324
Riverwoods	11	197,590	1	500+
Robbins	275	27,701	264	252
Rockdale	269	40,769	235	293
Rolling Meadows	103	$ 75,963	60	$ 402
Romeoville	241	52,653	1	500+
Roselle	87	84,553	48	428
Rosemont	80	86,875	203	316
Round Lake	217	58,487	248	279
Round Lake Beach	229	$ 56,557	84	$ 383
Round Lake Heights	255	47,908	96	375
Round Lake Park	260	47,019	82	385
St. Charles	96	80,342	107	366
Saux Village	253	48,208	70	393
Schaumburg	72	$ 91,080	47	$ 429
Schiller Park	135	71,147	183	327
Shorewood	90	83,569	198	320
Skokie	68	92,059	67	395
Sleepy Hollow	39	122,266	72	390
South Barrington	1	$200,000+	45	$ 433
South Chicago Heights	258	47,240	258	262
South Elgin	174	65,904	172	334
South Holland	117	72,973	180	329
Spring Grove	75	90,000	123	358
Steger	263	$ 45,311	248	$ 279
Stickney	190	63,799	227	301
Stone Park	216	58,571	194	323
Streamwood	151	68,473	1	500+
Sugar Grove	141	70,244	150	343
Summit	237	$ 53,273	256	$ 269
Sunnyside	146	69,212	1	500+
Symerton	267	43,333		d.n.a.
Third Lake	113	73,571		d.n.a.
Thornton	240	52,765	220	306
Tinley Park	144	$ 69,527	139	$ 347
Tower Lakes	22	163,060		d.n.a.
Union	209	61,413	208	313
University Park	199	62,902	84	383
Valley View	220	58,099	167	336

MEDIAN HOME VALUE AND CONTRACT RENT OF THE 275 SUBURBAN PLACES (Continued)

Municipality	Rank	Median Home Value	Rank	Median Contract Rent
Venetian Village (C)	218	$ 58,454	163	$ 338
Vernon Hills	55	98,193	68	394
Villa Park	142	79,128	153	341
Wadsworth	62	96,324	243	281
Warrenville	133	71,242	53	419
Wauconda	167	$ 67,023	105	$ 367
Waukegan	223	57,664	230	299
Wayne	13	189,205	1	500+
West Chicago	172	66,226	174	333
West Dundee	127	71,923	153	341
Westchester	101	$ 77,148	40	$ 443
Western Springs	46	110,732	1	500+
Westmont	109	74,555	99	372
Wheaton	76	89,758	109	365
Wheeling	116	73,286	55	409
Wildwood (C)	168	$ 67,000	102	$ 371
Willow Springs	83	85,495	210	311
Willowbrook	30	129,100	41	438
Wilmette	27	133,048	25	498
Wilmington	252	48,385	216	307
Winfield	69	$ 91,594	79	$ 387
Winnetka	12	190,441	36	462
Winthrop Harbor	197	63,096	128	356
Wonder Lake (C)	213	59,234	87	382
Wonder Lake (Inc.)	129	71,681	32	469
Wood Dale	91	$ 83,365	144	$ 345
Woodridge	98	79,759	92	378
Woodstock	176	65,628	239	290
Worth	177	65,608	192	324
Zion	232	55,139	199	319

(C) - Census Designated Place.
(inc.) - Incorporated.
n.a. - data not available due to suppression.

SOURCE: L.P. Claritas Co. - Alexandria, Virginia.

METEOROLOGICAL DATA FOR A TYPICAL CHICAGO YEAR

Normals, Means and Extremes

(O'Hare International Airport*)

Months	TEMPERATURE				Daily Avg. Temp.	Avg. Wind Speed (M.P.H.)
	Highs		Lows			
	Avg.	Rec.	Avg.	Rec.		
January	29.2	61	13.6	-27	21.4	11.6
February	33.9	71	18.1	-17	26.0	11.4
March	44.3	88	27.6	- 8	36.0	11.8
April	58.8	91	38.8	7	48.8	12.0
May	70.0	93	48.1	24	59.0	10.5
June	79.4	99	57.7	36	68.6	9.1
July	83.3	102	62.7	40	73.0	8.1
August	82.1	99	61.7	41	71.9	8.0
September	75.5	99	53.9	28	64.7	8.8
October	64.1	91	42.9	17	53.5	9.9
November	48.2	78	31.4	1	39.8	10.9
December	35.0	71	20.3	-25	27.6	10.9
Total Year	58.7	102	39.7	-27	49.2	10.3

* Chicago's Official Weather Station Effective January 17, 1980.

T - Trace (Less than 0.01 inch).

SOURCE: United States Department of Commerce: Local Climatological Data.

METEOROLOGICAL DATA FOR A TYPICAL CHICAGO YEAR

Normals, Means and Extremes

(O'Hare International Airport*)

PRECIPITATION		WEATHER CONDITIONS					
Water Equivalent (In.)	Snowfall (In.)	Clear Days	Partly Cloudy Days	Cloudy Days	Precip-itation Days	90° Days	Below 0 Days
1.60	11.4	7	6	18	11	0	7
1.31	8.0	6	6	16	10	0	3
2.59	7.3	5	9	17	13	0	0
3.66	2.0	6	8	16	13	0	0
3.15	0.1	7	10	14	11	1	0
4.08	0.0	7	12	11	10	3	0
3.63	0.0	9	13	9	10	6	0
3.53	0.0	9	11	11	9	4	0
3.35	T	9	10	11	10	2	0
2.28	0.3	9	9	13	9	0	0
2.06	2.0	6	6	18	10	0	0
2.10	9.0	6	6	19	12	0	3
33.34	40.1	86	106	173	128	16	13

RETAIL SALES -- YEAR 1985

COOK COUNTY COMPARED WITH NICA TOTAL

Business Classification	Sales ($000's) Cook County	Balance of NICA	Total NICA
Total Retail Sales	$29,317,980	$12,153,705	$41,471,685
% of Total NICA	70.7%	29.3%	100.0%
All Food Stores	$ 5,356,747	$ 1,917,347	$ 7,274,094
% of Total NICA	73.6%	26.4%	100.0%
Supermarkets	$ 4,901,234	$ 1,819,129	$ 6,720,363
% of Total NICA	72.9%	27.1%	100.0%
Eating & Drinking Places	$ 2,963,725	$ 928,792	$ 3,892,517
% of Total NICA	76.1%	23.9%	100.0%
All General Merchandise Stores	$ 3,411,498	$ 1,338,121	$ 4,749,619
% of Total NICA	71.8%	28.2%	100.0%
Department Stores	$ 3,076,557	$ 1,148,220	$ 4,224,777
% of Total NICA	72.8%	27.2%	100.0%
Apparel & Accessory Stores	$ 2,277,186	$ 639,830	$ 2,917,016
% of Total NICA	78.1%	21.9%	100.0%

(Continued on Page 86)

RETAIL SALES -- YEAR 1985

NICA COMPARED WITH ILLINOIS TOTAL

Business Classification	Sales ($000's) NICA	Balance of State	Total Illinois
Total Retail Sales	$41,471,685	$21,686,113	$63,157,798
% of Total State	65.7%	34.3%	100.0%
All Food Stores	$ 7,274,094	$ 4,445,638	$11,719,732
% of Total State	62.1%	37.9%	100.0%
Supermarkets	$ 6,720,363	$ 4,220,875	$10,941,238
% of Total State	61.4%	38.6%	100.0%
Eating & Drinking Places	$ 3,892,517	$ 1,824,035	$ 5,716,552
% of Total State	68.1%	31.9%	100.0%
All General Merchandise Stores	$ 4,749,619	$ 2,693,378	$ 7,442,997
% of Total State	63.8%	36.2%	100.0%
Department Stores	$ 4,224,777	$ 2,184,499	$ 6,409,276
% of Total State	65.9%	34.1%	100.0%
Apparel & Accessory Stores	$ 2,917,016	$ 940,883	$ 3,857,899
% of Total State	75.6%	24.4%	100.0%

RETAIL SALES -- YEAR 1985

COOK COUNTY COMPARED WITH NICA TOTAL

(Continued)

Business Classification	Sales ($000's) Cook County	Balance of NICA	Total NICA
All Furniture/Home Furnishings/Appliance Stores	$ 1,706,864	$ 494,522	$2,201,386
% of Total NICA	77.5%	22.5%	100.0%
Furniture & Home Furnishings Only	$ 890,902	$ 253,022	$1,143,924
% of Total NICA	77.9%	22.1%	100.0%
Automotive Dealers	$ 5,493,163	$3,093,223	$8,586,386
% of Total NICA	64.0%	36.0%	100.0%
Gasoline Service Stations	$ 1,850,698	$ 959,070	$2,809,768
% of Total NICA	65.9%	34.1%	100.0%
Building Materials & Hardware Dealers	$ 1,075,941	$ 596,516	$1,672,457
% of Total NICA	64.3%	35.7%	100.0%
Drug Stores	$1,536,350	$ 522,857	$2,059,207
% of Total NICA	74.6%	25.4%	100.0%
All Other	$3,645,808	$1,663,427	$5,309,235
% of Total NICA	68.7%	31.3%	100.0%

SOURCE: Sales Management - 1986 Survey of Buying Power Estimates.

RETAIL SALES -- YEAR 1985

NICA COMPARED WITH ILLINOIS TOTAL

(Continued)

Business Classification	Sales ($000's) NICA	Balance of State	Total Illinois
All Furniture/Home Furnishings/Appliance Stores	$ 2,201,386	$ 916,045	$ 3,117,431
% of Total State	70.6%	29.4%	100.0%
Furniture & Home Furnishings Only	$ 1,143,924	$ 466,514	$ 1,610,438
% of Total State	71.0%	29.0%	100.0%
Automotive Dealers	$ 8,586,386	$5,084,069	$13,670,455
% of Total State	62.8%	37.2%	100.0%
Gasoline Service Stations	$ 2,809,768	$1,867,413	$ 4,677,181
% of Total State	60.1%	39.9%	100.0%
Building Materials & Hardware Dealers	$ 1,672,457	$1,291,227	$ 2,963,684
% of Total State	56.4%	43.6%	100.0%
Drug Stores	$ 2,059,207	$ 769,862	$ 2,829,069
% of Total State	72.8%	27.2%	100.0%
All Other	$ 5,309,235	$1,853,563	$ 7,162,798
% of Total State	74.1%	25.9%	100.0%

SOURCE: Sales Management - 1986 Survey of Buying Power Estimates.

NUMBER OF RETAIL ESTABLISHMENTS BY DESIGNATED CLASSIFICATION FOR NICA* COMMUNITIES - 1982

(25,000 or more population)

LOCATION	Number of Establishments	Total Establishments With Payroll	General Merchandise	Food	Apparel	Furniture & Radio	Automotive & Filling Stations
CHICAGO	17,450	12,154	206	1,539	1,369	718	1,154
Addison	237	167	3	16	10	12	25
Arlington Heights	472	337	4	31	30	38	48
Aurora	688	554	15	51	99	44	75
Berwyn	326	243	7	31	15	17	32
Bolingbrook	129	72	2	10	5	5	10
Buffalo Grove	111	68	0	8	9	9	5
Burbank	114	85	1	10	1	7	14
Calumet City	322	254	6	27	52	9	27
Chicago Heights	267	209	3	22	11	14	45
Cicero	393	244	6	34	9	11	38
Des Plaines	442	319	2	30	18	16	58
Downers Grove	348	260	3	28	26	30	39
Elgin	481	331	6	25	29	28	64
Elk Grove Village	190	135	1	17	8	8	22
Elmhurst	327	231	0	19	23	8	41
Evanston	545	411	8	45	45	43	39
Glendale Heights	87	54	2	9	2	3	6
Glenview	271	183	0	16	20	14	27
Hanover Park	129	95	2	12	14	7	13

Harvey	156	117	1	11	2	2	32
Highland Park	305	234	3	22	33	19	37
Hoffman Estates	179	111	2	25	13	6	16
Joliet	728	584	11	47	84	49	86
Lansing	198	143	2	14	16	8	27
Lombard	416	339	6	29	61	41	39
Maywood	92	64	1	10	0	1	19
Mount Prospect	395	294	7	35	53	27	28
Naperville	357	261	1	26	31	27	29
Niles	349	278	7	27	43	24	22
North Chicago	94	70	0	5	1	0	15
Northbrook	414	321	6	42	80	34	21
Oak Forest	108	74	0	11	1	6	12
Oak Lawn	401	302	7	30	30	27	56
Oak Park	380	279	5	31	35	20	37
Orland Park	376	321	8	18	79	37	25
Palatine	257	169	3	21	19	13	17
Park Forest	101	63	2	9	9	2	5
Park Ridge	252	177	1	15	20	17	23
Schaumburg	556	455	7	43	104	53	42
Skokie	620	443	7	46	81	38	48
Streamwood	71	42	1	5	0	3	7
Tinley Park	172	129	2	19	16	7	18
Waukegan	577	464	11	39	81	39	57
Wheaton	247	163	1	17	27	10	20
Wheeling	189	136	2	18	11	11	26
Wilmette	277	193	2	15	25	27	23

* Northeastern Illinois Counties Area formerly Chicago SMSA.

SOURCES: U.S. Census - Local Population Estimates - 1984;
U.S. Census of Retail Trade - 1982.

ESTIMATED GROSS RETAIL SALES (EXCEPT FOOD) BY DESIGNATED CLASSIFICATION FOR NICA* SUBURBAN COMMUNITIES - 1985

(25,000 or more population)

LOCATION	Total Sales (Except Food) (000)	General Merchandise (000)	Eating & Drinking Places (000)	Apparel (000)	Furniture & Radio (000)	Automotive & Filling Stations (000)
Addison	$ 346,523	$ 59,175	$ 22,737	$ 12,327	$ 4,373	$ 47,730
Arlington Heights	720,945	77,614	61,021	31,299	43,222	228,275
Aurora	714,580	152,626	66,310	62,045	47,454	185,426
Berwyn	252,984	36,959	36,897	17,823	9,316	97,264
Bolingbrook	116,441	28,204	15,793	8,719	1,368	41,259
Buffalo Grove	102,503	6,216	7,780	9,362	5,129	42,028
Burbank	180,777	39,829	26,283	1,932	45,301	14,201
Calumet City	408,634	156,512	52,433	69,269	5,296	61,714
Chicago Heights	300,580	24,575	30,401	1,951	2,853	160,360
Cicero	191,505	7,020	30,638	7,373	18,341	67,464
Des Plaines	733,043	47,206	68,603	24,578	17,301	256,253
Downers Grove	668,997	86,829	61,097	39,225	47,934	247,953
Elgin	481,983	58,031	36,689	12,192	10,368	189,433
Elk Grove Village	695,906	28,365	34,613	1,344	12,559	138,429
Elmhurst	543,734	15,828	36,078	14,906	12,402	230,603
Evanston	356,410	32,035	45,913	20,648	28,663	111,513
Glendale Heights	171,352	19,896	15,539	2,072	943	108,439
Glenview	246,068	4,369	35,383	11,906	5,308	115,329
Hanover Park	100,185	31,551	15,147	3,295	3,236	11,047
Harvey	186,563	6,175	21,650	681	2,156	93,782

Highland Park	$ 408,290	$ 18,298	$ 27,742	$ 32,599	$ 22,700	$209,679
Hoffman Estates	162,185	30,716	28,230	14,538	12,127	22,645
Joliet	708,411	121,387	65,526	38,965	19,657	253,935
Lansing	162,475	20,965	16,030	3,181	5,402	56,876
Lombard	627,942	158,554	46,877	71,563	41,511	118,280
Maywood	72,208	1,530	10,047	89	638	37,704
Mount Prospect	473,062	125,889	44,286	49,758	21,418	90,958
Naperville	511,994	69,065	58,759	33,396	24,418	117,844
Niles	620,922	136,013	47,483	24,610	63,358	104,357
North Chicago	66,979	1,159	20,654	407	134	10,547
Northbrook	454,019	48,377	39,657	128,253	38,941	87,306
Oak Forest	96,636	1,550	14,760	38	1,589	41,804
Oak Lawn	601,894	94,840	48,579	29,891	24,854	276,944
Oak Park	244,420	20,099	29,652	24,347	17,206	90,804
Orland Park	538,921	165,860	46,763	61,512	49,454	111,329
Palatine	204,520	22,622	31,212	4,293	16,234	33,532
Park Forest	59,976	33,485	4,803	163	278	6,455
Park Ridge	249,703	5,422	13,098	7,454	5,664	167,918
Schaumburg	1,490,044	250,124	107,986	143,049	108,566	539,301
Skokie	757,997	188,329	58,781	107,670	40,732	173,359
Streamwood	41,522	1,809	6,301	40	1,072	6,693
Tinley Park	168,007	32,894	14,136	12,320	3,932	69,204
Waukegan	571,502	109,941	54,262	36,148	25,966	199,057
Wheaton	203,231	10,050	11,255	10,442	14,261	88,740
Wheeling	235,592	31,203	31,882	1,010	7,900	55,701
Wilmette	191,503	46,621	13,198	16,545	10,772	49,038

* Northeastern Illinois Counties Area formerly Chicago SMSA.

SOURCES: U.S. Census - Local Population Estimates - 1984;
State of Illinois Department of Revenue.

Again in 1985, among the Nation's

TOP TWO MARKETS

Chicago Rates First in . . . . . .

- . . . Income per household
- . . . Total Retail Sales per household
- . . . Food Store Sales per household
- . . . General Merchandise Store Sales per household
- . . . Department Store Sales per household
- . . . Drug Store Sales per household
- . . . Building Material/Hardware Store Sales per household
- . . . Automotive Dealer Sales per household
- . . . Gasoline Service Station Sales per household

	New York*	Chicago**
Population	9,273,900	7,258,200
Households	3,665,300	2,615,800
Effective Buying Income		
Total (000)	$123,652,706	$97,033,585
Per Household	$ 33,736	$ 37,095
Retail Sales		
Total Retail Sales (000)	$ 48,535,509	$41,471,685
Per Household	13,242	$ 15,854
Food Stores (000)	$ 9,743,614	$ 7,274,094
Per Household	$ 2,658	$ 2,781
General Merchandise Stores (000)	$ 5,482,721	$ 4,749,619
Per Household	$ 1,496	$ 1,816
Department Stores (000)	$ 4,545,061	$ 4,224,777
Per Household	$ 1,240	$ 1,615
Drug Stores (000)	$ 1,667,912	$ 2,059,207
Per Household	$ 455	$ 787
Building Material/Hardware Stores (000)	$ 1,656,611	$ 1,672,457
Per Household	$ 452	$ 639
Automotive Dealer Sales (000)	$ 6,537,140	$ 8,586,386
Per Household	$ 1,784	$ 3,283
Gasoline Service Station Sales (000)	$ 2,148,796	$ 2,809,768
Per Household	$ 586	$ 1,074

* New York PMSA and Bergen County, NJ (formerly New York SMSA).

** Northeastern Illinois Counties Area.

SOURCE: Sales Management - 1986 Survey of Buying Power Estimates.

$7,274,094,000 SPENT IN FOOD STORES

in the Northeastern Illinois Counties Area

means that

MORE DOLLARS ARE SPENT IN

FOOD STORES ALONE

in the NICA*

than are spent

in ALL RETAIL STORES

in the MSA's of

	Total Retail Sales**
San Antonio, TX - - - - - - - - - -	$ 6,723,486,000
Charlotte - Gastonia- Rock Hill, NC - SC - - - - - -	$ 6,611,375,000
Bridgeport - Stamford - Norwalk - Danbury, CT - - - -	$ 6,593,688,000
Middlesex - Somerset - Hunterdon, NJ - - - - - - - -	$ 6,411,582,000
Orlando, FL - - - - - - - - - - - -	$ 6,112,833,000
Memphis, TN - AK - MS - - - - - - -	$ 6,100,527,000
Monmouth - Ocean, NJ - - - - - - -	$ 5,996,481,000
Nashville, TN - - - - - - - - - - -	$ 5,686,318,000
Louisville, KY - IN - - - - - - - -	$ 5,580,056,000
Rochester, NY - - - - - - - - - - -	$ 5,556,505,000

--- and in all but 42 of the 317 metropolitan markets for which Sales Management estimated sales for 1985.

* Northeastern Illinois Counties Area formerly Chicago SMSA.

** "Total Retail Sales" includes money spent for new and used automobiles - - - for gasoline - - - for lumber and building supplies, and for everything else you might think of.

SOURCE: Sales Management - 1986 Survey of Buying Power Estimates.

CONSUMER PRICE INDEXES FOR ALL URBAN CONSUMERS

FOR "FOOD AT HOME" AND FOR "ALL ITEMS"

--CHICAGO* AND U.S. CITY AVERAGE, COMPARED--

Selected Months, and Yearly Averages,
1960-1965-1970-1975-1980-1982-1983-1984-1985-1986

(1967 = 100.0)

FOOD AT HOME	March	June	Sept.	Dec.	Year Average
Chicago					
1960	87.0	90.1	89.5	90.4	89.0
1965	92.7	96.3	95.5	96.9	94.7
1970	114.7	115.1	114.2	113.3	114.4
1975	173.4	172.6	176.6	181.4	175.9
1980	247.5	249.9	260.7	265.6	253.5
1982	271.8	278.2	272.7	270.6	273.4
1983	272.5	271.0	270.2	269.7	270.9
1984	281.1	277.2	277.9	277.2	278.7
1985	283.1	281.3	282.2	293.8	283.0
1986	295.3	295.8	302.3		
U.S. City Average					
1960	87.9	90.2	89.9	91.0	89.6
1965	93.5	96.9	96.2	97.0	95.5
1970	113.4	114.0	114.2	113.4	113.7
1975	171.4	174.9	178.2	180.9	175.8
1980	243.6	248.0	258.9	263.9	251.5
1982	277.1	282.6	280.6	277.8	279.2
1983	281.9	283.0	282.5	283.0	282.2
1984	293.1	291.4	293.4	293.2	292.6
1985	298.4	296.0	295.6	299.3	296.8
1986	301.2	301.6	309.0		
ALL ITEMS					
Chicago					
1960	90.2	90.8	91.0	91.2	90.7
1965	93.9	95.0	95.1	95.8	94.7
1970	114.3	115.8	117.8	119.2	116.3
1975	155.6	156.5	159.6	161.3	157.6
1980	235.5	248.2	250.1	260.3	245.5
1982	276.4	291.8	294.0	293.1	287.4
1983	293.7	298.6	303.0	303.9	298.8
1984	305.7	309.8	315.1	314.0	310.1
1985	317.4	324.1	326.3	325.9	321.8
1986	323.9	330.4	333.9		
U.S. City Average					
1960	88.0	88.7	88.8	89.3	88.7
1965	93.7	94.7	94.8	95.4	94.5
1970	114.5	116.3	117.5	119.1	116.3
1975	157.8	160.6	163.6	166.3	161.2
1980	239.8	247.6	251.7	258.4	246.8
1982	283.1	290.6	293.3	292.4	289.1
1983	293.4	298.1	301.8	303.5	298.4
1984	307.3	310.7	314.5	315.5	311.1
1985	318.8	322.3	324.5	327.4	322.2
1986	326.0	327.9	330.2		

* Northeastern Illinois Counties Area;
Gary-Hammond, IN PMSA.

SOURCE: U.S. Department of Labor -
Bureau of Labor Statistics.

FOOD TAKES LESS OF THE FAMILY'S BUDGET

THE U.S. DEPARTMENT OF LABOR COUNTED FOOD AT ONE-THIRD OF THE CITY WORKER'S COST OF LIVING IN 1950. BY 1985, THE DEPARTMENT PUT THE PORTION REQUIRED FOR FOOD AT 18.5%, AND THIS, IN SPITE OF CHANGES AND REFINEMENTS IN THE PROCESSING AND PACKING OF MANY ITEMS.

Here's the record of the relative importance of major groups used by the Department of Labor in measuring cost of living . . . at the dates of major weight revisions:

Relative Importance of Major Groups of the Consumer Price Index for all Urban Consumers, U.S. City Average, at Dates of Major Weight Revisions:

Group	1935-39	December 1952	December 1963	December 1977
All items	100.0	a-100.0	100.0	100.0
Food and Beverages	35.4	29.6	22.4	b- 18.8
Housing	c- 33.7	a- 32.5	33.2	43.9
Apparel and Upkeep	d- 11.0	9.2	e- 10.6	5.8
Transportation	8.2	11.3	13.9	18.0
Medical Care	4.0	5.1	5.7	5.0
Entertainment	-	-	-	4.1
Other Goods and Services	2.4	5.0	5.1	4.4

a. Including home purchase, previously excluded from index coverage.
b. Including beverages, previously excluded from index coverage.
c. Including radios, transferred to reading and recreation as of January, 1950.
d. Including laundry and dry cleaning, transferred to housing as of December, 1952.
e. Including dry cleaning and one-half the weight of laundry service included in housing in December, 1952.

Note: The Bureau of Labor Statistics reported, however, that the relative importance of the "Food" group, as of December, 1985 was 18.51% . . . comprised of the following:

Food and Beverages		19.62%
Food		18.51%
Food at home		12.38%
Cereals & bakery products	1.71%	
Meats, poultry, fish & eggs	3.88%	
Dairy products	1.57%	
Fruits & vegetables	1.94%	
Fats & oils	.35%	
Sugar & sweets	.48%	
Non-alcoholic beverages	1.33%	
Other prepared foods	1.12%	
Food away from home		6.13%
Alcoholic Beverages		1.11%

Note: Individual percentages may not equal total due to standard rounding procedure.

SOURCE: U.S. Department of Labor - Bureau of Labor Statistics.

WHAT HAPPENED TO PRICES IN CHICAGO

IN THE LAST 10 YEARS? . . . LAST 5 YEARS? . . . LAST YEAR?

Product or Service Group	Consumer Price Indexes For All Urban Consumers September of Each Year 1976	1981	1985	1986	Percent Increase In Past 10 Yrs.	5 Yrs.	Year
All Items	167.5	276.9	326.3	333.9	99.3%	20.6%	2.3%
* Food	181.3	274.5	294.8	311.4	71.8%	13.4%	5.6%
Housing	162.2	295.6	374.4	386.9	138.5%	30.9%	3.3%
Apparel and Upkeep	142.0	166.5	179.0	180.7	27.3%	8.5%	0.9%
** Transportation	172.4	290.0	312.3	295.2	71.2%	1.8%	-5.5%
Medical Care	193.2	308.2	409.8	436.4	125.9%	41.6%	6.5%

* Food Breakdown

Food at home	180.2	268.9	282.2	302.3	67.8%	12.4%	7.1%
Cereals & Bakery Prod.	181.7	274.7	315.4	323.3	77.9%	17.7%	2.5%
Meats, Poultry, Fish	182.1	263.0	269.3	301.4	65.5%	14.6%	11.9%
Dairy Products	165.5	238.2	243.1	247.0	49.2%	3.7%	1.6%
Fruits and Vegetables	171.9	274.0	288.8	323.9	88.4%	18.2%	12.2%
Other Foods at home	196.7	324.5	341.2	357.1	81.5%	10.0%	4.7%
Foods away from home	185.6	289.5	325.4	334.3	80.1%	15.5%	2.7%

** Transportation Breakdown

Private Transportation	171.0	281.1	303.4	281.8	64.8%	0.2%	-7.1%
Public Transportation	180.9	380.2	400.9	431.7	138.6%	13.5%	7.7%

SOURCE: U.S. Department of Labor - Bureau of Labor Statistics.

CHICAGO-GARY-LAKE COUNTY SUBURBAN CMSA ZIP CODES

Northeastern Illinois Counties Area

Municipality	Zip Code
Abbott Park	60064
Addison	60101
Alden	60001
Algonquin	60102
Algonquin Shores	60102
Alsip	60658
Andres	60468
Antioch	60002
Aptakisic	60069
Arbury Hills	60448
Argo	60501
Argonne	60439
Arlington Heights	60004
	60005
	60006
Aurora	60504
	60505
	60506
	60507
Balmond	60144
	60510
Bannockburn	60015
Barrington	60010
Barrington Hills	60010
Bartlett	60103
Batavia	60510
Bedford Park	60501
	60638
Beecher	60401
Bellwood	60104
Bemes	60401
	60417
Bensenville	60106
Berkeley	60163
Berwyn	60402
Big Foot Prairie	60033
Big Rock	60511
Biltmore	60010
Bloomingdale	60108
Blue Island	60406
Bolingbrook	60439
Bowes	60123
Braidwood	60408
Bridgeview	60455
Broadview	60153
Brookfield	60513
Buffalo Grove	60089
Bull Valley	60014
	60050
	60098
Burbank	60459
Burlington	60109
Burnham	60633
Burr Ridge	60521
Burton Bridge	60014
	60050
Calumet City	60409
Calumet Park	60643
Carol Stream	60188
Carpentersville	60110
Cary	60013
Caton Farm	60435
	60544
Channahon	60410

Northeastern Illinois Counties Area

Municipality	Zip Code
Channel Lake	60002
Chemung	60033
Chicago Heights	60411
Chicago Ridge	60415
Cicero	60650
Clarendon Hills	60514
Cloverdale	60103
Country Club Hills	60477
Countryside	60525
Crest Hill	60435
Crestwood	60445
Crete	60417
Crooked Lake	60046
Crystal Lake	60014
Cuba	60010
Custer Park	60418
Darien	60559
Deep Lake	60046
Deer Park	60010
Deerfield	60015
Des Plaines	60016
	60017
	60018
Diamond Lake	60060
Dixmoor	60426
Dolton	60419
Downers Grove	60515
	60516
Downey	60064
Eagle Lake	60401
East Chicago Heights	60411
East Dundee	60118
East Hazelcrest	60429
Echo Lake	60047
Elburn	60119
Elgin	60120
	60121
	60123
Elk Grove Township	60007
Elk Grove Village	60007
Elmhurst	60126
Elmwood Park	60635
Elwood	60421
Eola	60519
Evanston	60201
	60202
	60204
Evergreen Park	60642
Expo Park	60192
Fairmont	60441
Faithorne	60417
Flossmoor	60422
Flowerfield	60148
Forest Lake	60047
Forest Park	60130
Forest View	60402
	60638
Forrestal Village	60088
Fort Sheridan	60037
Fox Lake	60020
Fox Lake Hills	60020
	60046
Fox River Grove	60021
Fox Rvr. Vly. Gdns.	60010

CHICAGO-GARY-LAKE COUNTY SUBURBAN CMSA ZIP CODES (Continued)

Northeastern Illinois Counties Area

Municipality	Zip Code
Frankfort	60423
Franklin Park	60131
Fremont Center	60060
Gages Lake	60030
Geneva	60134
Gilberts	60136
Gilmer	60060
Glen Ellyn	60137
	60138
Glencoe	60022
Glendale Heights	60139
Glenview	60025
Glenvw. Nvl. Air. Stn.	60026
Glenwood	60425
Godley	60407
Golf	60029
Goodenow	60401
Goodings Grove	60441
Grandwood Park	60031
Grass Lake	60002
Grayslake	60030
Great Lakes	60088
Green Oaks	60048
Greenwood	60097
Gurnee	60031
Hainesville	60030
Half Day	60069
Halsey Village	60088
Hampshire	60140
Hanover Park	60103
Harmony	60152
Hartland	60098
Harvard	60033
Harvey	60426
Harwood Heights	60630
	60634
	60656
Hawthorn Farm	60048
Hawthorn Woods	60047
Hazel Crest	60429
Hebron	60034
Hickory Hills	60457
Highland Park	60035
Highwood	60040
Hillside	60162
Hines	60141
Hinsdale	60521
	60522
Hodgkins	60525
Hoffman Estates	60172
	60192
	60194
	60195
	60196
Holbrook	60411
Holiday Hills	60050
Hometown	60456
Homewood	60430
Hubbard Woods	60093
Huntley	60142
Indian Creek	60061
Indian Head Park	60525
Ingleside	60041
Inverness	60067

Northeastern Illinois Counties Area

Municipality	Zip Code
Island Lake	60042
Itasca	60143
Ivanhoe (Cook)	60627
Ivanhoe (Lake)	60060
Johnsburg	60050
Joliet	60431
	60432
	60433
	60434
	60435
	60436
Justice	60458
Kaneville	60144
Keeneyville	60172
Kenilworth	60043
Kildeer	60047
La Fox	60147
La Grange	60525
La Grange Highlands	60525
La Grange Park	60525
Lake Barrington	60010
Lake Bluff	60044
Lake Bluff Junction	60044
Lake Catherine	60002
Lake Forest	60045
Lake-in-the-Hills	60102
Lake Marie	60002
Lake Villa	60046
Lake Zurich	60047
Lakemoor	60050
Lakewood	60014
Lansing	60438
Lawrence	60033
Lemont	60439
Libertyville	60048
Lily Cache	60544
Lily Lake	60151
Lincoln Fields	60417
Lincolnshire	60015
	60069
Lincolnwood	60645
	60646
	60659
Lindenhurst	60046
Lisle	60532
Lockport	60441
Lombard	60148
Long Grove	60047
Long Lake	60041
Loon Lake	60002
Lynwood	60411
Lyons	60534
Manhattan	60442
Maple Park	60151
Marengo	60152
Markham	60426
Marley	60451
Matteson	60443
Maywood	60153
Mc Cook	60525
Mc Cullom Lake	60050
Mc Gaw Park	60085
Mc Henry	60050
Mc Henry Shores	60050

CHICAGO-GARY-LAKE COUNTY SUBURBAN CMSA ZIP CODES (Continued)

Northeastern Illinois Counties Area	
Municipality	Zip Code
Mc Queens	60123
Medinah	60157
Melrose Park	60160
	60161
Merrionette Park	60655
Mettawa	60045
Midlothian	60445
Millburn	60046
Minooka	60447
Mokena	60448
Monee	60449
Montgomery	60538
Mooseheart	60539
Moraine Valley	60455
Morton Grove	60053
Mount Prospect	60056
Mundelein	60060
Mylith Park	60084
Naperville	60540
	60565
	60566
New Lenox	60451
Niles	60648
Nimitz Village	60088
Normantown	60544
Norridge	60634
	60656
North Antioch	60002
North Aurora	60542
North Barrington	60010
North Chicago	60064
North Riverside	60546
Northbrook	60062
	60065
Northfield	60093
Northlake	60164
Norwood Park Township	60631
	60656
Oak Brook	60521
	60522
Oak Forest	60452
Oak Lawn	60453
	60454
Oak Park	60301
	60302
	60303
	60304
Oakbrook Terrace	60181
Oakwood Hills	60013
Old Mill Creek	60083
Olympia Fields	60461
Ontarioville	60103
Orland Hills	60477
Orland Park	60462
Otto Mall	60411
Palatine	60067
	60074
	60078
Palos Heights	60463
Palos Hills	60465
Palos Park	60464
Park City	60085
Park Forest	60466
Park Ridge	60068

Northeastern Illinois Counties Area	
Municipality	Zip Code
Peotone	60468
Petite Lake	60002
Phoenix	60426
Pingree Grove	60140
Pistakee	60050
Pistakee Heights	60050
Pistakee Highlands	60050
Plainfield	60544
Plato Center	60170
Posen	60469
Prairie Grove	60014
Prairie View	60069
Preston Heights	60433
	60436
Prospect Heights	60070
Ranchmart Center	60089
Ravinia	60035
Richardson	60182
Richmond	60071
Richton Park	60471
Ridgefield	60014
	60098
Riley	60152
Ringwood	60072
Ritchie	60481
River Forest	60305
River Grove	60171
Riverdale	60627
Riverside	60546
Riverwoods	60015
Robbins	60472
Rockdale	60436
Rolling Meadows	60008
Romeoville	60441
Rondout	60048
Rosecrans	60002
Roselle	60172
Rosemont	60018
Round Lake	60073
Round Lake Beach	60073
Round Lake Heights	60073
Round Lake Park	60073
Russell	60075
St. Charles	60174
Sauk Village	60411
Schaumburg	60172
	60193
	60194
	60195
	60196
Schiller Park	60176
Scraper-Moecherville	60505
Shorewood	60435
	60436
Silver Lake	60013
Skokie	60076
	60077
	60203
Sleepy Hollow	60118
Solon Mills	60080
South Barrington	60010
	60195
South Chicago Heights	60411
South Elgin	60177

CHICAGO-GARY-LAKE COUNTY SUBURBAN CMSA ZIP CODES (Continued)

Northeastern Illinois Counties Area

Municipality	Zip Code
South Holland	60473
South Park	60505
	60538
Spring Grove	60081
Starks	60140
Steger	60475
Stickney	60402
Stone Park	60165
Streamwood	60103
Sugar Grove	60554
Summit	60501
Sunnyside	60050
Sylvan Lake	60060
Symerton	60481
Techny	60082
Third Lake	60046
Thornton	60476
Timber Lake	60010
Tinley Park	60477
Tower Lakes	60010
Troxel	60119
Tyler Creek Plaza	60121
Udina	60123
Union	60180
University Park	60466
Valley View	60174
Venetian Village	60046
Vernon Hills	60061
Villa Park	60181
Virgil	60182
Volo	60041
Wadsworth	60083
Warrenville	60555
Wasco	60183
Wauconda	60084
Waukegan	60079
	60085
	60087
Wayne	60184
Wentworth Avenue	60409
West Chicago	60185
West Dundee	60118
Westchester	60153
Western Springs	60558
Westmont	60559
Wheaton	60187
	60188
	60189
Wheeling	60090
Wildwood	60030
Williams Park	60084
Willow Springs	60480
Willowbrook	60514
	60521
Wilmette	60091
Wilmington	60481
Wilson	60085
Wilton Center	60442
Winfield	60190
Winnetka	60093
Winthrop Harbor	60096
Wireton	60406
Wonder Lake	60097
Wood Dale	60191

Northeastern Illinois Counties Area

Municipality	Zip Code
Woodfield Mall	60195
Woodridge	60517
Woodstock	60098
Wooster Lake	60041
Worth	60482
York Center	60148
Yorkfield	60126
Zion	60099

NON NICA - ILLINOIS

Boulder Hill	60538
Braceville	60407
Bristol	60512
Carbon Hill	60416
Central City	60416
Coal City	60416
Diamond	60416
East Brooklyn	60424
	60474
Eileen	60416
Fox	60560
Gardner	60424
Gastville	60538
	60543
	60544
Helmer	60541
Kinsman	60437
Langham	60479
Lisbon	60541
Little Rock	60545
Mazon	60444
Millbrook	60536
Millington	60537
Morris	60450
Newark	60541
Oswego	60543
Plano	60545
Plattville	60560
South Wilmington	60474
Stockdale	60450
Verona	60479
Wauponsee	60479
Yorkville	60560

GARY-HAMMOND PMSA

Ainsworth	46342
Aylesworth	46302
Belshaw	46356
Beverly Shores	46301
Boone Grove	46302
Burns Harbor	46304
Cedar Lake	46303
Chesterton	46304
Chicago Avenue	46312
Creston	46356
Crocker	46304
Crown Point	46307
Deep River	46342
Dune Acres	46304
Dyer	46311
East Cedar Lake	46303
East Chicago	46312

CHICAGO-GARY-LAKE COUNTY SUBURBAN CMSA ZIP CODES (Continued)

GARY-HAMMOND PMSA

Municipality	Zip Code
Gary	46401
	46402
	46403
	46404
	46406
	46407
	46408
	46409
Griffith	46319
Hammond	46320
	46323
	46324
	46325
	46327
Harbor	46312
Hebron	46341
Highland	46322
Hobart	46342
Kouts	46347
Kreitzberg	46311
Lake Dalecarlia	46356
Lake Eliza	46383
Lake of the Four Sns.	46307
Lake Station	46405
Le Roy	46355
Lowell	46356
Malden	46383
Merrillville	46410
	46411
Munster	46321
New Chicago	46342
New Elliott	46319
North Hayden	46356
Ogden Dunes	46368
Orchard Grove	46356
Palmer	46307
Port of Indiana	46368
Portage	46368
Porter	46304
St. John	46373
Schererville	46375
Schneider	46376
Shelby	46377
South Haven	46383
Town of Pines	46360
Tremont	46304
Valparaiso	46383
	46384
Wheeler	46393
Whiting	46394
Winfield	46307

KENOSHA PMSA

Municipality	Zip Code
Bassett	53101
Benet Lake	53102
Bristol	53104
Camp Lake	53109
Kenosha	53140
	53141
	53142
New Munster	53152
Paddock Lake	53168
Pleasant Prairie	53158
Powers Lake	53159

KENOSHA PMSA

Municipality	Zip Code
Salem	53168
Silver Lake	53170
Slades Corner	53105
Somers	53171
Trevor	53179
Twin Lakes	53181
Wilmot	53192
Woodworth	53194

AVERAGE ANNUAL PRODUCERS PRICE INDEXES
FOR "ALL COMMODITIES" AND FOR GROUPINGS OF PROCESSED FOODS
--SELECTED PERIODS SINCE 1950--
(1967 = 100.0)

YEAR	All Commodities	PROCESSED FOODS					
		Cereal & Bakery Prod.	Meats, Poultry & Fish	Dairy Products	Processed Fruits & Vegetables	Sugar and Confectionery	Beverages & Beverage Materials
1950	81.8	71.6	97.7	68.9	86.6	75.3	78.4
1955	87.8	84.1	81.6	77.1	91.5	85.2	93.1
1960	94.9	88.1	93.1	86.1	92.8	90.1	92.8
1965	96.6	93.1	96.2	89.0	95.2	96.5	99.2
1970	110.4	107.7	115.8	111.2	110.6	115.8	113.0
1975	174.9	178.0	191.0	155.8	169.8	254.3	162.4
1977	194.2	173.4	182.0	173.4	187.4	177.4	201.0
1978	209.3	190.3	217.1	188.4	202.6	197.8	200.0
1979	235.6	210.3	242.0	211.2	221.9	214.7	210.7
1980	268.8	236.0	243.1	230.6	228.7	322.5	233.0
1981	293.4	255.5	246.2	245.6	261.2	275.9	248.0
1982	299.3	253.8	257.6	248.9	274.5	269.7	256.9
1983	303.1	261.0	249.0	250.6	277.4	292.8	263.6
1984	310.3	270.5	254.4	251.7	294.3	301.2	273.1
1985	308.7	279.9	247.0	249.4	296.3	291.0	276.6
1986 (Nine Months)	300.2	282.5	255.0	247.4	287.9	294.9	294.6
1986 by Months							
January	308.9	283.2	252.6	245.8	286.7	291.2	290.0
February	304.4	283.3	244.9	246.2	287.0	292.4	294.1
March	300.3	283.2	241.7	246.0	287.3	294.5	295.5
April	297.9	283.7	240.7	246.2	286.3	293.7	296.8
May	299.2	282.9	247.2	246.8	287.0	294.7	298.0
June	298.9	282.2	250.7	247.2	289.9	295.1	296.4
July	297.7	281.6	265.6	247.8	287.6	296.4	296.2
August	297.2	281.7	278.1	249.6	290.3	297.8	292.1
September	297.7	280.8	273.6	250.6	289.0	297.9	292.0

SOURCE: U.S. Department of Labor - Bureau of Labor Statistics (nine months for 1986 are our computations.)

COMPARISON OF CHANGES IN FOOD PRICES FOR THE UNITED STATES AND SELECTED AREAS

Consumer Price Indexes for All Urban Consumers for September, 1986
(1967 = 100.0)

Area	FOOD AT HOME					
	Total	Cereal & Bakery Prod.	Meats, Poultry, Fish & Eggs	Dairy Products	Fruits & Vegetables	Other Foods
United States City Average	309.0	328.5	284.7	258.5	329.1	373.7
Anchorage	289.9	288.2	276.6	254.2	280.7	352.8
Atlanta	322.2	308.3	280.9	302.8	385.9	375.8
Baltimore	312.0	342.8	277.4	260.2	357.0	377.5
Boston	298.6	324.1	291.9	234.6	323.2	343.8
Buffalo	310.6	303.3	283.8	256.0	349.3	382.4
Chicago	302.3	323.3	290.4	247.0	323.9	357.1
Cincinnati	334.5	391.6	290.8	259.0	354.1	426.2
Cleveland	311.5	326.8	313.5	263.5	297.3	356.7
Dallas	309.0	314.2	270.7	271.9	327.1	379.0
Denver	294.1	307.7	265.2	272.3	287.1	367.3
Detroit	299.3	338.9	286.8	242.6	279.4	370.2
Honolulu	332.8	325.5	287.3	301.9	371.0	422.2
Houston	322.6	323.4	287.1	308.4	332.2	385.2
Kansas City	305.2	329.8	270.6	278.9	327.6	357.3
Los Angeles - Long Beach	307.5	342.5	279.6	256.6	296.3	386.1
Milwaukee	300.2	342.3	294.8	261.2	286.3	336.7
Minneapolis	307.0	358.6	271.8	287.4	302.9	347.4
New York	323.3	333.5	295.2	269.5	353.5	400.2
Northeast Pennsylvania	300.7	304.7	293.5	239.0	314.3	365.0
Philadelphia	308.3	332.0	283.6	248.4	325.4	389.3
Pittsburgh	291.8	312.8	264.2	226.8	313.5	365.3
Portland, OR	297.9	334.7	280.4	226.6	310.0	377.1
St. Louis	314.1	352.2	263.4	299.0	355.4	375.9
San Diego	303.8	332.7	293.8	246.4	306.7	358.7
San Francisco	312.3	344.7	292.1	251.7	319.3	385.0
Seattle	293.7	314.1	266.8	250.9	256.7	393.4
Washington	332.5	348.6	295.6	253.3	382.9	418.8

SOURCE: U.S. Department of Labor - Bureau of Labor Statistics.

CHICAGO ADI

ILLINOIS NON CHICAGO-GARY-LAKE COUNTY CMSA ZIP CODES

Municipality	Zip Code
Altorf	60914
Ancona	61311
Aroma Park	60910
Ashkum	60911
Baker	60531
Beaverville	60912
Blackstone	61313
Blair	60901
Bonfield	60913
Bourbonnais	60914
Bradley	60915
Bryce	60953
Buckingham	60917
Buckley	60918
Budd	61313
Cabery	60919
Campus	60920
Cayuga	61764
Cedar Point	61316
Charlotte	60921
Charter Grove	60178
Chatsworth	60921
Chebanse	60922
Cissna Park	60924
Clare	60111
Claytonville	60926
Clifton	60927
Colvin Park	60145
Cornell	61319
Cortland	60112
Crescent City	60928
Cullom	60929
Dalzell	61320
Dana	61321
Danforth	60930
Danway	61341
Darrow	60966
Dayton	61350
De Kalb	60115
Delrey	60968
Deselm	60950
Dimmick	61301
Donovan	60931
Dwight	60420
Earlville	60518
Elva	60115
Emington	60934
Esmond	60129
Essex	60935
Exline	60914
Eylar	61769
Fairbury	61739
Fairdale	60146
Flanagan	61740
Forrest	61741
Fountain Creek	60942
Garfield	61377
Genoa	60135
Gilman	60938
Goodrich	60914
Goodwine	60939
Grand Ridge	61325
Grant Park	60940
Graymont	61743
Grier	60973
Griswold	61769
Harding	60518
Herscher	60941
Hinckley	60520
Hopkins Park	60944
Indian Oaks	60914
Iroquois	60945
Irwin	60901
Jonesville	61348
Kangley	61364
Kankakee	60901
Kernan	61364
Kingston	60145
Kirkland	60146
L'Erable	60927
La Hogue	60938
La Salle	61301
Lee	60530
Leeds	61377
Leesville	60964
Leland	60531
Leonore	61332
Loda	60948
Lodemia	61726
Long Point	61333
Loretto	60934
Lostant	61334
Lowell	61370
Malta	60150
Manteno	60950
Manville	61339
Marseilles	61341
Martinton	60951
Mc Dowell	61764
Mc Girr	60556
Mendota	61342
Meriden	61342
Milford	60953
Milla	61364
Momemce	60954
Munster	61364
Naplate	61350
New Lebanon	60135
North Utica	61373
Norway	60551
Ocoya	61726
Odell	60460
Oglesby	61348
Onarga	60955
Ottawa	61350
Papineau	60956
Pembroke	60944
	60964
Peru	61354
Pittwood	60970
Pontiac	61764
Prairie Center	61350
Priscilla	61334
Ransom	60470
Reading	60961
Reddick	60961
Richards	61364
Ridgeville	60955

CHICAGO ADI

ILLINOIS NON CHICAGO-GARY-LAKE COUNTY CMSA ZIP CODES (Continued)

Municipality	Zip Code	Municipality	Zip Code
Risk	61775	Strawn	61775
Rollo	60518	Streator	61364
Rowe	61764	Sun River Terrace	60964
Rugby	61764	Swygert	61764
Rutland	61358	Sycamore	60178
St. Anne	60964	Thawville	60968
St. George	60914	Tonica	61370
Sandwich	60548	Triumph	61371
Saunemin	61769	Troy Grove	61372
Schwer	60953	Union Hill	60969
Seneca	61360	Utica	61373
Serena	60549	Vermilion Lake	61370
Shabbona	60550	Waltham	61373
Shabbona Grove	60550	Waterman	60556
Sheldon	60966	Watseka	60970
Sherburnville	60940	Wedron	60557
Sheridan	60551	Wellington	60973
Sollitt	60401	Whitaker	60950
Somonauk	60552	Wichert	60965
South Streator	61364	Wilsman	61364
Southtowne Mall	61350	Wing	61741
Stavanger	61360	Woodland	60974
Stockland	60967	Woodworth	60953

CHICAGO ADI-INDIANA NON CHICAGO-GARY-LAKE COUNTY CMSA ZIP CODES

Municipality	Zip Code
Ada	47922
Aix	47978
Alida	46390
Andry	46350
Asphaltum	47978
Beaver City	47963
Brook	47922
Byron	46371
Collegeville	47978
De Motte	46310
Door Village	46350
Enos	47963
Fair Oaks	47943
Foresman	47922
Forest City	46310
Fountain Park	47977
Gifford	47978
Goodland	47948
Hanna	46340
Haskell	46390
Hesstown	46350
Hudson Lake	46552
Karwick	46360
Kentland	47951
Kents	47978
Kersey	46310
Kingsbury	46345
Kingsford Heights	46346
Kniman	46392
La Crosse	46348
La Porte	46350
Lake Village	46349
Laura	47978
Lewiston	47978
Long Beach	46360
Magee	46350
Marquette Mall	46360
Mc Coysburg	47978
Michiana Shores	46360
Michigan City	46360
Mill Creek	46365
Moffett	47978
Moody	47978
Morocco	47963
Mount Ayr	47964
Newland	47978
North Marion	47978
North Newton	47978
Otis	46367
Parr	47972
Pembroke	47978
Percy Junction	47948
Pine Lake	46350
Pinola	46350
Pottawattomie Park	46360
Remington	47977
Rensselaer	47978
Rolling Prairie	46371
Roselawn	46372
Runnymede	46348
South La Porte	46350
South Wanatah	46390
Springville	46350
Stillwell	46351
Stoutsburg	46392
Sumava Resorts	46379
Surrey	47978
Tefft	46380
Thayer	46381
Thomaston	46340
Tracy	46350
Trail Creek	46360
Union Center	46350
Union Mills	46382
Virgie	46310
Wanatah	46390
Waterford	46360
Weishaars	47948
Wellsboro	46382
Westville	46391
Wheatfield	46392
Wilders	46348
Zadoc	46392

CHICAGO'S LEADING SAVINGS AND LOANS

(Listed in 1985 Ranked Order by Total Assets)

Rank	Name	Home Office City	1985 Assets (000)
1	The Talman Home FS&LA of Illinois	Chicago	$ 6,029,756
2	Citicorp S of Illinois A FS&LA	Chicago	$ 4,507,955
3	St. Paul F Bank for S	Chicago	$ 2,120,550
4	Lyons S&LA	Countryside	$ 1,741,312
5	Bell FS&LA	Chicago	$ 1,701,629
6	Cragin FS&LA	Chicago	$ 1,519,459
7	Pathway Financial, A FA	Chicago	$ 1,270,833
8	Horizon FS Bank	Wilmette	$ 1,112,169
9	Mid America FS&LA	Cicero	$ 1,062,106
10	Great American FS&LA	Oak Park	$ 1,037,923
11	Skokie FS&LA	Skokie	$ 902,941
12	United S of America	Chicago	$ 865,658
13	Standard FS&LA of Chicago	Chicago	$ 798,388
14	Land of Lincoln S&L	Berwyn	$ 759,233
15	Uptown FS&LA of Chicago	Chicago	$ 754,778
16	Hinsdale FS&LA	Hinsdale	$ 698,123
17	Northwestern S&LA	Chicago	$ 697,366
18	Freedom FS Bank	Berwyn	$ 670,681
19	Financial FS Bank of Olympia Fields	Olympia Fields	$ 613,950
20	Ben Franklin S&LA	Oak Brook	$ 583,034
21	Joliet FS&LA	Joliet	$ 572,848
22	Clyde FS&LA	North Riverside	$ 533,391
23	Avondale FS Bank	Chicago	$ 460,027
24	Concordia F Bank for S	Lansing	$ 420,698
25	Home FS&LA of Elgin	Elgin	$ 418,146
26	Arlington Heights FS&LA	Arlington Hts.	$ 388,539
27	Liberty S	Chicago	$ 369,290
28	Regency S Bank, A FS Bank	Naperville	$ 364,999
29	Calumet FS&LA	Chicago	$ 333,243
30	La Grange FS&LA	La Grange	$ 312,961
31	Aurora FS&LA	Aurora	$ 305,592
32	Liberty FS&LA of Chicago	Chicago	$ 276,085
33	First FS&LA of Des Plaines	Des Plaines	$ 272,149
34	First FS of Hegewisch	Chicago	$ 251,239
35	Homewood FS&LA	Homewood	$ 241,350
36	Chesterfield FS&LA of Chicago	Chicago	$ 236,630
37	Marengo FS&LA	Marengo	$ 234,444
38	Hoyne S&LA	Chicago	$ 231,530
39	Elmhurst FS&LA	Elmhurst	$ 227,612
40	Norwood FS&LA	Chicago	$ 220,800
41	Brookfield FS&LA	Brookfield	$ 210,887
42	Fidelity FS&LA of Chicago	Chicago	$ 207,631
43	Deerfield FS&LA	Deerfield	$ 201,266
44	Republic S Bank, FS Bank	Matteson	$ 200,682
45	First S&LA of South Holland	South Holland	$ 198,108
46	First FS&LA of Elgin	Elgin	$ 190,742
47	Irving FS&LA	Chicago	$ 189,557
48	Suburban FS&LA	Flossmoor	$ 180,264
49	Fairfield S&LA	Long Grove	$ 179,216
50	First FS&LA of Westchester	Westchester	$ 175,874

SOURCE: Federal Home Loan Bank of Chicago - 1986 Directory of Members.

CHICAGO'S LEADING COMMERCIAL BANKS

(Listed in 1985 Ranked Order by Total Assets)

Rank	Name	Home Office City	1985 Assets (000)
1	First NB of Chicago	Chicago	$ 33,369,471
2	Continental Illinois NB & TC of Chicago	Chicago	$ 30,152,159
3	Harris T & SB of Chicago	Chicago	$ 7,628,656
4	Northern Trust Company	Chicago	$ 6,726,444
5	American NB & TC of Chicago	Chicago	$ 3,792,019
6	La Salle NB	Chicago	$ 1,541,957
7	Exchange NB of Chicago	Chicago	$ 1,431,751
8	Boulevard Bank, N.A.	Chicago	$ 664,138
9	Northwest National Bank	Chicago	$ 651,664
10	Lake View T & SB	Chicago	$ 611,415
11	Lake Shore NB	Chicago	$ 590,080
12	First NB of Evergreen Park	Evergreen Park	$ 543,674
13	First Illinois Bank of Evanston, N.A.	Evanston	$ 543,048
14	Citizens B & TC	Park Ridge	$ 524,062
15	Unibanctrust Co.	Chicago	$ 500,904
16	State National Bank	Evanston	$ 441,484
17	Gary-Wheaton Bank	Wheaton	$ 432,455
18	Chicago-Tokyo Bank	Chicago	$ 412,225
19	Mount Prospect State Bank	Mount Prospect	$ 392,045
20	First NB of Des Plaines	Des Plaines	$ 379,006
21	Oak Park T & SB	Oak Park	$ 375,059
22	First NB of Lake Forest	Lake Forest	$ 371,423
23	First NB of Highland Park	Highland Park	$ 368,721
24	First NB & TC of Barrington	Barrington	$ 364,387
25	Illinois Marine Bank, N.A./ Elmhurst	Elmhurst	$ 352,128
26	First NB of Skokie	Skokie	$ 347,106
27	Bank of Ravenswood	Chicago	$ 339,668
28	Marquette National Bank	Chicago	$ 326,225
29	Mid-City NB of Chicago	Chicago	$ 322,932
30	First Midwest Bank/ Joliet, N.A.	Joliet	$ 322,105
31	Amalgamated T & SB	Chicago	$ 321,741
32	Northern Trust Bank/ O'Hare, N.A.	Chicago	$ 321,273
33	Glenview State Bank	Glenview	$ 318,868
34	Commercial NB of Chicago	Chicago	$ 312,505
35	Colonial B & TC	Chicago	$ 291,813
36	South Holland T & SB	South Holland	$ 287,987
37	Pioneer B & TC	Chicago	$ 285,519
38	First NB of Joliet	Joliet	$ 277,952
39	First NB of Elgin	Elgin	$ 272,772
40	Drovers Bank of Chicago	Chicago	$ 272,446
41	First Illinois Bank of Wilmette	Wilmette	$ 271,663
42	Manufacturers Bank	Chicago	$ 268,075
43	Ford City B & TC	Chicago	$ 259,655
44	Harris Bank/Naperville	Naperville	$ 240,931
45	First NB of Mount Prospect	Mount Prospect	$ 235,754
46	Banco di Roma (Chicago)	Chicago	$ 235,746
47	Main Bank	Wheeling	$ 233,265
48	Bank of Elk Grove	Elk Grove Vlg.	$ 229,337
49	West Suburban Bank	Lombard	$ 227,041
50	North Shore NB of Chicago	Chicago	$ 226,018

SOURCE: Rand Mc Nally International Bankers Directory.

CHICAGO'S MAJOR REGIONAL SHOPPING CENTERS

(Showing location, distance and direction from Chicago*, size, and major tenants)

NAME AND ADDRESS	County Distance (Miles) Direction	Size (Sq. Ft.)	Major Tenants
Belvidere Mall 2107 W. Belvidere Road Waukegan, IL 60085	Lake, IL 35 N.	345,000	Montgomery Ward & Co.
Brementowne Mall 159th Street and Oak Park Avenue Tinley Park, IL 60477	Cook 21 S.W.	340,264	Gately's Peoples Dept. Store
Brickyard, The 5465 W. Diversey Avenue Chicago, IL 60635	Cook 10 N.W.	876,000	K-Mart J.C. Penney Co. Montgomery Ward & Co.
Calumet Shopping Center Broadmoor and Calumet Aves. Munster, IN 46321	Lake, IN 24 S.E.	204,000	Montgomery Ward & Co.
Century Consumer Mall U.S. 30 and Indiana 53 Merrillville, IN 46410	Lake, IN 32 S.E.	376,423	Montgomery Ward & Co. Service Merchandise
Cermak Plaza Cermak Road and Harlem Avenue Berwyn, IL 60402	Cook 10 W.	327,000	Sears Roebuck & Co.
Chicago Ridge Mall 95th Street and Ridgeland Avenue Chicago Ridge, IL 60415	Cook 15 S.W.	996,046	MainStreet Sears Roebuck & Co.
Crystal Point Mall U.S. 14 and Main Street Crystal Lake, IL 60014	Mc Henry 46 N.W.	449,490	K-Mart Speiss, Joseph P.
Deerbrook Mall Lake-Cook and Waukegan Rds. Deerfield, IL 60015	Cook 22 N.	520,000	Service Merchandise Spiegel Outlet Venture, Inc.
Edens Plaza Lake Avenue and Skokie Boulevard Wilmette, IL 60091	Cook 17 N.	290,034	Carson Pirie Scott & Co.
Evergreen Plaza 95th Street and Western Avenue Evergreen Park, IL 60642	Cook 11 S.W.	1,129,910	Carson Pirie Scott & Co. Montgomery Ward & Co.
Ford City Shopping Center 7601 S. Cicero Avenue Chicago, IL 60652	Cook 10 S.W.	1,473,195	J.C. Penney Co. Montgomery Ward & Co. Venture, Inc. Wieboldt's
Fox Valley Center Illinois Highways 59 and 65 Aurora, IL 60505	Du Page 32 W.	1,500,000	J.C. Penney Co. Lord & Taylor MainStreet Marshall Field & Co. Sears Roebuck & Co.
Golf Mill Shopping Center Golf Road and Milwaukee Avenue Niles, IL 60648	Cook 16 N.W.	1,000,200	J.C. Penney Co. MainStreet Sears Roebuck & Co.

CHICAGO'S MAJOR REGIONAL SHOPPING CENTERS
(Showing location, distance and direction from Chicago*, size, and major tenants)
(continued)

NAME AND ADDRESS	County Distance (Miles) Direction	Size (Sq. Ft.)	Major Tenants
Harlem-Irving Plaza 4104 N. Harlem Avenue Norridge, IL 60634	Cook 11 N.W.	647,000	Wieboldt's
Hawthorn Center Illinois Highways 21 and 60 Vernon Hills, IL 60061	Lake, IL 31 N.W.	1,100,000	Lord & Taylor Marshall Field & Co. Sears Roebuck & Co.
Hillside Mall Eisenhower Expressway and Wolf Road Hillside, IL 60162	Cook 14 W.	463,558	Carson Pirie Scott & Co. Zayre
Jefferson Square Shopping Center 2450 W. Jefferson Street Joliet, IL 60435	Will 38 S.W.	548,694	Montgomery Ward & Co. Wieboldt's
Lakehurst Shopping Center Illinois Highways 43 and 120 Waukegan, IL 60085	Lake, IL 36 N.	1,206,000	Carson Pirie Scott & Co. J.C. Penney Co.
Lincoln Mall U.S. 30 and Cicero Avenue Matteson, IL 60443	Cook 27 S.	1,320,965	Carson Pirie Scott & Co. J.C. Penney Co. Montgomery Ward & Co. Wieboldt's
Lincoln Village Lincoln Avenue and Mc Cormick Boulevard Chicago, IL 60659	Cook 9 N.	127,500	Wieboldt's
Louis Joliet Mall Interstate 55 and U.S. 30 Joliet, IL 60435	Will 36 S.W.	921,442	J.C. Penney Co. Marshall Field & Co. P.A. Bergner Co. Sears Roebuck & Co.
Meadowdale Shopping Center Illinois Highway 25 and Lake Marion Road Carpentersville, IL 60110	Kane 38 N.W.	438,000	(Vacant)
Mount Prospect Plaza Central and Rand Roads Mt. Prospect, IL 60056	Cook 20 N.W.	410,000	(Vacant)
North Riverside Park 7501 W. Cermak Road North Riverside, IL 60546	Cook 11 W.	1,024,534	Carson Pirie Scott & Co. J.C. Penney Co. Montgomery Ward & Co.
Northbrook Court Shopping Center Lake-Cook and Lee Roads Northbrook, IL 60062	Cook 21 N.	926,904	I. Magnin & Co. J.C. Penney Co. Lord & Taylor Neiman-Marcus
Northgate Shopping Center 900 A N. Lake Street Aurora, IL 60506	Kane 39 W.	485,000	P.A. Bergner Co. Sears Roebuck & Co.

CHICAGO'S MAJOR REGIONAL SHOPPING CENTERS
(Showing location, distance and direction from Chicago*, size, and major tenants)
(continued)

NAME AND ADDRESS	County Distance (Miles) Direction	Size (Sq. Ft.)	Major Tenants
Northland Mall Geneva and Schmale Roads Carol Stream, IL 60188	Du Page 26 W.	171,000	Sears Roebuck & Co.
Oakbrook Center Illinois Highway 83 and Cermak Road Oak Brook, IL 60521	Du Page 18 W.	1,600,000	Lord & Taylor Marshall Field & Co. Neiman-Marcus Sears Roebuck & Co.
Old Orchard Shopping Center Golf Road and Skokie Boulevard Skokie, IL 60077	Cook 14 N.	1,200,238	Lord & Taylor Marshall Field & Co. Montgomery Ward & Co. Saks Fifth Avenue
Orland Park Place 151st Street and La Grange Road Orland Park, IL 60462	Cook 22 S.W.	767,000	MainStreet Montgomery Ward & Co. Spiegel Outlet Wieboldt's
Orland Square 151st Street and La Grange Road Orland Park, IL 60462	Cook 22 S.W.	1,200,000	Carson Pirie Scott & Co. J.C. Penney Co. Marshall Field & Co. Sears Roebuck & Co.
Park Forest Plaza Lakewood Boulevard and Western Avenue Park Forest, IL 60466	Cook 28 S.	655,853	Marshall Field & Co. Sears Roebuck & Co.
Randhurst Rand (U.S. 12) and Elmhurst (IL 83) Roads Mt. Prospect, IL 60056	Cook 21 N.W.	1,200,000	Carson Pirie Scott & Co. Montgomery Ward & Co. Wieboldt's
River Oaks 159th Street and Torrence Avenue Calumet City, IL 60409	Cook 20 S.	1,340,402	Carson Pirie Scott & Co. J.C. Penney Co. Marshall Field & Co. Sears Roebuck & Co.
St. Charles Mall Illinois Highway 38 and Randall Road St. Charles, IL 60174	Kane 38 W.	311,212	K-Mart Speiss, Joseph P.
St. Charles Shopping Center Prairie Street and Randall Road St. Charles, IL 60174	Kane 38 W.	130,000	Montgomery Ward & Co.
Southlake Mall Interstate 65 and U.S. 30 Merrillville, IN 46410	Lake, IN 33 S.E.	1,121,080	Carson Pirie Scott & Co. J.C. Penney Co. L.S. Ayres & Co. Minas, Edward C. Sears Roebuck & Co.
Spring Hill Mall Illinois Highways 31 and 72 West Dundee, IL 60118	Kane 39 N.W.	924,627	J.C. Penney Co. Marshall Field & Co. P.A. Bergner Co. Sears Roebuck & Co. Speiss, Joseph P.

CHICAGO'S MAJOR REGIONAL SHOPPING CENTERS
(Showing location, distance and direction from Chicago*, size, and major tenants)
(continued)

NAME AND ADDRESS	County Distance (Miles) Direction	Size (Sq. Ft.)	Major Tenants
Stratford Square Gary Avenue and Schick Road Bloomingdale, IL 60108	Du Page 28 N.W.	1,400,000	Carson Pirie Scott & Co. MainStreet Marshall Field & Co. Montgomery Ward & Co. Wieboldt's
Village Shopping Center 35th and Grant Streets Gary, IN 46408	Lake, IN 28 S.E.	356,730	J.C. Penney Co.
Washington Square Mall Halsted Street and Ridge Road Homewood, IL 60430	Cook 22 S.	446,200	Service Merchandise
Water Tower Place 835 N. Michigan Avenue Chicago, IL 60611	Cook 1 N.	617,961	Lord & Taylor Marshall Field & Co.
Winston Park Plaza 9th, 14th and North Avenues Melrose Park, IL 60160	Cook 12 W.	400,000	Service Merchandise
Woodfield Illinois Highways 53 and 58 Schaumburg, IL 60195	Cook 25 N.W.	2,300,000	J.C. Penney Co. Lord & Taylor Marshall Field & Co. Sears Roebuck & Co.
Woodmar 165th Street and Indianapolis Boulevard Hammond, IN 46320	Lake, IN 20 S.E.	245,780	Carson Pirie Scott & Co.
Yorktown Shopping Center Butterfield Road and Highland Avenue Lombard, IL 60148	Du Page 21 W.	1,273,459	Carson Pirie Scott & Co. J.C. Penney Co. Mongtomery Ward & Co. Wieboldt's

* State and Madison Streets.

Note: A major regional shopping center contains one or more major Chicago department store or contains greater than 400,000 square feet of gross leasable area.

Major Tenants are either department stores; discount/catalog stores or those stores with 100,000 or more gross leasable area.

SOURCE: "Directory of Shopping Centers in the United States". Vol. 27, Burlington, Iowa: National Research Bureau, Inc., 1986.

Section Three:

SELLING THE MARKET

HOW TO REACH YOUR PROSPECTS

GROCERY SHOPPING HABITS

OWNERSHIP OF MAJOR HOUSEHOLD ITEMS

APPAREL AND FURNISHINGS BOUGHT IN PAST YEAR

CHICAGO'S NEWSPAPERS SHARE OF TARGET PROSPECTS

CURRENT MAJOR MARKET STUDY
OF CHICAGO NEWSPAPER READERSHIP SHOWS:

The Daily Sun-Times has a 52% share of Newspaper Readers in the Chicago ADI.

The Chicago Sun-Times with nearly two million readers in total audience - delivers about one-third of the Area of Dominant Influence (ADI) . . .

- Total Adults
- Total Men
- Adults Under 50
- Chief Wage Earners
- Working Women
- Principal Food Shoppers
- Adults with $25,000+ HHI*

And Even

- Adults with Family Household Income of $50,000 or more.

* Household Income.

MARKET PENETRATION

CHICAGO ADI

Grocery Shopping Habits

Amount Spent for Groceries in Average Week

$ 50 or Less	21%
$ 51-80	28%
$ 81-100	20%
$101-124	11%
$125+	20%

Primary Shopping Day

1. Saturday
2. Thursday
3. Friday
4. Wednesday
5. Sunday
6. Monday
7. Tuesday

How Cents Off Coupon Users (Past 30 Days) Obtained Coupons

Newspapers	87%
Mail	58%
With Package	44%
Magazines	33%

SOURCE: SMRB Chicago: February-July, 1986.

Market Penetration

NORTHEASTERN ILLINOIS COUNTIES AREA

Adults In Households Buying in Last 3 Years	Number of Adults	% of Total Adults in NICA
Color Television	2,095,000	40%
Video Recorder	1,718,000	33%
Microwave Oven	1,409,000	27%
Automatic Washing Machine	981,000	19%
Portable Cassette	822,000	16%
Refrigerator	804,000	15%
Stereo Component Equipment	718,000	14%
Power Lawn Mower	671,000	13%
Personal Computer	571,000	11%
Gas Clothes Dryer	508,000	10%
Gas Range	486,000	9%
Black & White Television	464,000	9%
Stereo (Console or Compact)	418,000	8%
Automatic Dishwasher	371,000	7%
Electric Clothes Dryer	259,000	5%
Room Air Conditioner	219,000	4%
Snow Blower	202,000	4%
Electric Range	102,000	2%
Total Adults - NICA	5,274,000	

SOURCE: SMRB Chicago: February-July, 1986.

Market Penetration

NORTHEASTERN ILLINOIS COUNTIES AREA

Men or Women Purchasing Clothing in Past 12 Months	Number of Men or Women	% of Total Men or Women in NICA
Shoes/Boots, Women's	2,129,000	76%
Shoes/Boots, Men's	1,707,000	69%
Slacks, Women's	1,918,000	68%
Blouses	1,887,000	67%
Underwear, Men's	1,532,000	62%
Handbags	1,612,000	57%
Dress Shirts, Men's	1,404,000	57%
Sweaters, Women's	1,421,000	51%
Daytime Dresses	1,360,000	48%
Sport Shirts, Men's	1,056,000	43%
Dress Slacks, Men's	1,049,000	43%
Casual Slacks, Men's	1,029,000	42%
Coats, Women's	1,021,000	36%
Skirts, Women's	934,000	33%
Suits, Men's	734,000	30%
Sweaters, Men's	684,000	28%
Evening Dresses	738,000	26%
Suits, Women's	677,000	24%
Blazers, Men's	483,000	20%
Coats, Men's	368,000	15%

Total Men - NICA	2,462,000
Total Women - NICA	2,812,000

SOURCE: SMRB Chicago: February-July, 1986.

CHICAGO'S NEWSPAPERS SHARE OF TARGET PROSPECTS

TOTAL ADULTS

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	1,992,000	1,825,000	3,285,000
Reader Share	52%	48%	

Combined, both newspapers deliver 53% of Chicago ADI adults.

ADULTS 18-49

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	1,375,000	1,188,000	2,193,000
Reader Share	54%	46%	

Combined, both newspapers deliver 53% of Chicago ADI adults 18-49.

ADULTS 25-54

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	1,213,000	1,011,000	1,913,000
Reader Share	55%	45%	

Combined, both newspapers deliver 54% of Chicago ADI adults 25-54.

TOTAL MEN

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	1,068,000	941,000	1,686,000
Reader Share	53%	47%	

Combined, both newspapers deliver 58% of Chicago ADI adult males.

MEN 25-54

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	652,000	513,000	984,000
Reader Share	56%	44%	

Combined, both newspapers deliver 57% of Chicago ADI men 25-54.

CHICAGO'S NEWSPAPERS SHARE OF TARGET PROSPECTS

WOMEN

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	923,000	884,000	1,599,000
Reader Share	51%	49%	

Combined, both newspapers deliver 49% of Chicago ADI women.

WOMEN 18-49

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	778,000	628,000	1,170,000
Reader Share	55%	45%	

Combined, both newspapers deliver 57% of Chicago ADI women 18-49.

EMPLOYED ADULTS

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	1,340,000	1,227,000	2,169,000
Reader Share	52%	48%	

Combined, both newspapers deliver 57% of Chicago ADI employed adults.

WORKING WOMEN

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	523,000	519,000	898,000
Reader Share	50%	50%	

Combined, both newspapers deliver 55% of Chicago ADI working women.

WOMEN 25-54 WITH INDIVIDUAL INCOME $20,000+

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	160,000	144,000	264,000
Reader Share	53%	47%	

Combined, both newspapers deliver 63% of Chicago ADI women 25-54 with $20,000+ Individual Income.

CHICAGO'S NEWSPAPERS SHARE OF TARGET PROSPECTS

CHIEF WAGE EARNERS

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	1,122,000	902,000	1,726,000
Reader Share	55%	45%	

Combined, both newspapers deliver 55% of Chicago ADI chief wage earners.

PRINCIPAL FOOD SHOPPERS

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	1,180,000	997,000	1,906,000
Reader Share	54%	46%	

Combined, both newspapers deliver 52% of Chicago ADI principal food shoppers.

ADULTS IN HOUSEHOLDS WITH CHILDREN

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	941,000	675,000	1,404,000
Reader Share	58%	42%	

Combined, both newspapers deliver 50% of adults in households with children.

ADULTS IN HOUSEHOLDS WITH $25,000-$49,999 ANNUAL INCOME

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	788,000	735,000	1,316,000
Reader Share	52%	48%	

Combined, both newspapers deliver 56% of adults in households with $25,000-$49,999 annual income.

ADULTS IN HOUSEHOLDS WITH $50,000+ ANNUAL INCOME

	Daily Sun-Times	Daily Tribune	Net Sun-Times/Tribune
	354,000	452,000	669,000
Reader Share	44%	56%	

Combined, both newspapers deliver 55% of adults in households with $50,000+ annual income.

SOURCE: SMRB Chicago: February-July, 1986.

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SMRB CHICAGO 1986 SHOWS SUN-TIMES WITH A 52% SHARE OF MAJOR DAILY NEWSPAPER AUDIENCE!

A study, conducted by the Simmons Market Research Bureau, that measured the audiences of Chicago's major metropolitan newspapers was conducted in 1986. This study shows that the Sun-Times delivers a 52% share of Chicago's major daily newspaper audiences.

This study also shows that the Sun-Times delivers over one-half of the major daily audiences of the key demographic groups among purchasing consumers:

- Adults Age 25-54
- Adults With Children
- Chief Wage Earners
- Principal Food Shoppers
- Working Women

These are the major prospects for many of the products sold in food stores, department stores, and many other types of retail outlets.

For more information, call or write your local Sun-Times office or Market Information, 401 N. Wabash, Chicago, IL (60611) (312) 321-2770

Chicago Sun-Times

Chicago:
401 N. Wabash Avenue
Chicago 60611
Phone 1-312-321-2300

New York:
1370 Avenue of the Americas
Suite 701
New York 10019
Phone 1-212-664-1111

Detroit:
30100 Telegraph Road
Suite 320
Birmingham 48010
Phone 1-313-645-5700

Atlanta:
Lenox Towers—Suite 939
3400 Peachtree Rd., N.E.
Atlanta 30326
Phone 1-404-237-9559

Los Angeles:
5757 W. Century Blvd.
Suite 378
Los Angeles 90045
Phone 1-213-642-4722

San Francisco:
Sawyer-Ferguson-Walker
220 Bush St.
San Francisco 94104
Phone 1-415-421-5707

Dallas:
Sawyer-Ferguson-Walker
Two Forest Plaza
Suite 430
12201 Merit Drive
Dallas 75251
Phone 1-214-960-8900

Chicago Sun-Times